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Contract

## **Provision of Insurance and related services to Salix Homes Limited**

Salix Homes Limited

F03: Contract award notice

Notice identifier: 2025/S 000-019761

Procurement identifier (OCID): ocids-h6vhtk-0498f6

Published 8 May 2025, 2:26pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Salix Homes Limited

Diamond House, 2 Peel Cross Rd

Salford

M5 4DT

#### **Contact**

Our Consultant for this Project is Gibbs Laidler Consulting LLP

#### **Email**

[jeremy.flint@gibbslaidler.co.uk](mailto:jeremy.flint@gibbslaidler.co.uk)

#### **Telephone**

+44 1959562242

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.salixhomes.co.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Housing and community amenities

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Provision of Insurance and related services to Salix Homes Limited

**II.1.2) Main CPV code**

- 66510000 - Insurance services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Provision of Insurance and related services to Salix Homes Limited

**II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,300,000

## **II.2) Description**

### **II.2.1) Title**

Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Salix Homes Limited

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 66510000 - Insurance services
- 66513100 - Legal expenses insurance services
- 66515000 - Damage or loss insurance services
- 66515100 - Fire insurance services
- 66515200 - Property insurance services
- 66516000 - Liability insurance services
- 66518300 - Insurance claims adjustment services
- 66513200 - Contractor's all-risk insurance services
- 66515410 - Financial loss insurance services
- 66516400 - General liability insurance services
- 66516500 - Professional liability insurance services
- 66517300 - Risk management insurance services
- 66518000 - Insurance brokerage and agency services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

#### **II.2.4) Description of the procurement**

A programme of General (non-life) insurance and related services for Salix Homes Limited. The programme will require Insurance and related services for risks that may include but not be limited to: property damage and business interruption, employers, public, products and property owners liability, business combined/office, money, all risks, computer, contract works, group personal accident and employment practices liability. This list is to be decided at the sole discretion of Salix Homes Limited.

This Lot excludes: Motor (see Lot 2), Cyber (see Lot 3), Terrorism Pool-Re (see Lot 4), Terrorism (Non-Pool Re) (see Lot 5) and Directors' & Officers' Liability (see Lot 6)

#### **II.2.5) Award criteria**

Quality criterion - Name: Criterion 1 / Weighting: 50

Price - Weighting: 50

#### **II.2.11) Information about options**

Options: Yes

Description of options

Salix Homes Limited will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-sourcing.com/tenders/UK-UK-Salford:-Financial-and-insurance-services./9K2K6453Y7>

### **II.2) Description**

### **II.2.1) Title**

Insurance and related services for Motor Fleet Risks for Salix Homes Limited

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 66510000 - Insurance services
- 66514110 - Motor vehicle insurance services
- 66516100 - Motor vehicle liability insurance services
- 66517300 - Risk management insurance services
- 66518000 - Insurance brokerage and agency services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Insurance and related services for Motor Fleet Risks for Salix Homes Limited

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

Salix Homes Limited will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance),

subject to satisfactory service, performance and cost.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

For more information about this opportunity, please visit: <https://www.delta-esourcing.com/tenders/UK-UK-Salford:-Financial-and-insurance-services./9K2K6453Y7>

## **II.2) Description**

### **II.2.1) Title**

Insurance and related services associated with Cyber risks for Salix Homes Limited

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 66000000 - Financial and insurance services
- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66515411 - Pecuniary loss insurance services
- 66518000 - Insurance brokerage and agency services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Insurance and related services associated with Cyber Risks for Salix Homes Limited

### **II.2.5) Award criteria**

Quality criterion - Name: Criterion 1 / Weighting: 50

Price - Weighting: 50

### **II.2.11) Information about options**

Options: Yes

Description of options

Salix Homes Limited will consider entering into Long term agreements with the bidder and/or the risk carriers proposed by the bidder, for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

For more information about this opportunity, please visit: <https://www.delta-esourcing.com/tenders/UK-UK-Salford:-Financial-and-insurance-services./9K2K6453Y7>

## **II.2) Description**

### **II.2.1) Title**

Insurance and related services associated with Terrorism (Pool-Re) for Salix Homes Limited

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 66510000 - Insurance services
- 66517300 - Risk management insurance services

- 66515000 - Damage or loss insurance services
- 66515200 - Property insurance services
- 66518000 - Insurance brokerage and agency services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Insurance and related services associated with Terrorism risks (Pool-Re) for Salix Homes Limited

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

Salix Homes Limited will consider entering into Long term agreements with the bidder and/or the risk carriers proposed by the bidder, for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

For more information about this opportunity, please visit: <https://www.delta-sourcing.com/tenders/UK-UK-Salford:-Financial-and-insurance-services./9K2K6453Y7>



## **II.2) Description**

### **II.2.1) Title**

Insurance and related services associated with Terrorism/Political Violence risks (non Pool-Re) for Salix Homes Limited

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 66510000 - Insurance services
- 66516500 - Professional liability insurance services
- 66517300 - Risk management insurance services
- 66515000 - Damage or loss insurance services
- 66515200 - Property insurance services
- 66518000 - Insurance brokerage and agency services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Insurance and related services associated with Terrorism Non Pool-Re/Political Violence for Salix Homes Limited

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

## Description of options

Salix Homes Limited will consider entering into Long term agreements with the bidder and/or the risk carriers proposed by the bidder, for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

For more information about this opportunity, please visit: <https://www.delta-sourcing.com/tenders/UK-UK-Salford:-Financial-and-insurance-services./9K2K6453Y7>

## **II.2) Description**

### **II.2.1) Title**

Insurance and related services associated with Directors' and Officers' Liability for Salix Homes Limited

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 66000000 - Financial and insurance services
- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66516500 - Professional liability insurance services
- 66517300 - Risk management insurance services
- 66518000 - Insurance brokerage and agency services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

#### **II.2.4) Description of the procurement**

Insurance and related services associated with Directors' and Officers' for Salix Homes Limited

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: Yes

Description of options

Salix Homes Limited will consider entering into Long term agreements with the bidder and/or the risk carriers proposed by the bidder, for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

For more information about this opportunity, please visit: <https://www.delta-esourcing.com/tenders/UK-UK-Salford:-Financial-and-insurance-services./9K2K6453Y7>

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Competitive procedure with negotiation

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-028684](#)

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## Section V. Award of contract

### Lot No

1

### Title

Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Salix Homes Limited

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

31 March 2025

#### V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Marsh Limited

1 Tower Place West, Tower Place

London

EC3R 5BU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01507274

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £3,000,000

Total value of the contract/lot: £1,200,000

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**Section V. Award of contract**

**Lot No**

2

**Title**

Insurance and related services for Motor Fleet Risks for Salix Homes Limited

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

31 March 2025

### **V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Zurich Municipal

The Zurich Centre, 3000 Parkway, Whiteley, Hampshire

Fareham

PO15 7JZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02741053

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £200,000

Lowest offer: £215,000 / Highest offer: £240,000 taken into consideration

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Insurance and related services associated with Cyber risks for Salix Homes Limited

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 March 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Marsh Limited

1 Tower Place West, Tower Place

London

EC3R 5BU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01507274

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £50,000

Lowest offer: £45,000 / Highest offer: £90,000 taken into consideration

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### **Section V. Award of contract**

#### **Lot No**

4

#### **Title**

Insurance and related services associated with Terrorism risks (Pool-Re) for Salix Homes Limited

A contract/lot is awarded: No

#### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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### **Section V. Award of contract**

#### **Lot No**

5

#### **Title**

Insurance and related services associated with Terrorism/Political Violence risks (non Pool-Re) for Salix Homes Limited

A contract/lot is awarded: Yes



## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

31 March 2025

### **V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Jensten Insurance Brokers (London and SE) Ltd

The Old Court House, 191 High Street

South Woodford

E18 2QF

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

00910250

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £75,000

Lowest offer: £45,000 / Highest offer: £75,000 taken into consideration

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## Section V. Award of contract

### Lot No

6

### Title

Insurance and related services associated with Directors' and Officers' Liability for Salix Homes Limited

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

31 March 2025

#### V.2.2) Information about tenders

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

#### V.2.3) Name and address of the contractor

Advisory Insurance Brokers Ltd T/A Weald Insurance Brokers Ltd

2 Minster Court, Mincing Lane

London

EC3R 7PD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04043759

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £30,000

Lowest offer: £5,000 / Highest offer: £50,000 taken into consideration

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## **Section VI. Complementary information**

### **VI.3) Additional information**

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=943242688> GO

Reference: GO-202558-PRO-30479813

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court of England and Wales

London

Telephone

+44 1959562242

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

The Contracting Authority will enter into this contract following a 10 calendar day standstill period starting on the day after the notification of the result. The Public Contracts

Regulations 2015 provide for aggrieved parties who have been harmed or who are at risk of harm by a breach of the Regulations to bring proceedings in the High Court. Any such proceedings must be brought within the limitation period specified by the Regulations according to the remedy sought.

**VI.4.4) Service from which information about the review procedure may be obtained**

The Cabinet Office

London

Telephone

+44 1959562242

Country

United Kingdom