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Contract

## **Raizer Chairs for Care Homes**

Central Bedfordshire Council

F03: Contract award notice

Notice identifier: 2022/S 000-019375

Procurement identifier (OCID): ocids-h6vhtk-035257

Published 15 July 2022, 10:14am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Central Bedfordshire Council

Monks Walk, Chicksands

SHEFFORD

SG175TQ

#### **Contact**

Alec Edgar

#### **Email**

[Alec.Edgar@centralbedfordshire.gov.uk](mailto:Alec.Edgar@centralbedfordshire.gov.uk)

#### **Telephone**

+44 3003006182

#### **Country**

United Kingdom

**NUTS code**

UKH25 - Central Bedfordshire

**Internet address(es)**

Main address

<https://www.centralbedfordshire.gov.uk>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Raizer Chairs for Care Homes

**II.1.2) Main CPV code**

- 33192600 - Lifting equipment for health care sector

**II.1.3) Type of contract**

Supplies

**II.1.4) Short description**

To procure 180 Raizer chairs into care homes on behalf of the Bedfordshire, Luton & Milton Keynes Integrated Care System. Central Bedfordshire Council is the lead authority for the BLMK Raiser Chair Project, which has been piloted in care settings across ICS. The project will contribute to a reduction in healthcare requirements, particularly admission to hospital due to falls.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £450,000

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKH25 - Central Bedfordshire

### **II.2.4) Description of the procurement**

The Raizer 2 Lifting Chair is an emergency lifting chair that facilitates a fast and safe solution to get people who have fallen back on their feet. It can be operated single and is an ideal solution for transferring someone who has fallen to a sitting or standing position. It is quiet and causes less distress to frail older people, often with dementia who can be disturbed by a noisy inflatable option. which is Faster, stronger, and more stable than traditional inflatable lifting cushions. It has been piloted in a number of care homes across the ICS and NHS England has provided the funding to roll it out to more homes.

The wider roll out of Raizer Chairs across the ICS should reduce the percentage of long lies per fall, reduce the need for ambulance call outs and potentially fewer admissions to hospitals. The use of Raizer Chairs is typically reported to deliver 55% fewer falls, 20% fewer hospital admissions and 40% savings in staff time.

The Raizer chair is manufactured in Denmark with two distributors in the UK. Felgains are the only suppliers in the south of the United Kingdom.

The initial phase is for a value of approximately £148,000. With full roll-out the final value could be up to a maximum of £450,000.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

The Raizer chair is manufactured in Denmark with two distributors in the UK. Felgains are the only suppliers in the south of the United Kingdom. The only other procurement option would be through the NHS Supply Chain as a direct purchase, however this approach comes at a higher cost and does not include the broader package of training which will be delivered to the Care Homes by Felgains. Training and support would need to be procured separately and an additional cost. NHS Supply Chain would procure from Felgains.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

22 April 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Felgains Ltd

33 Knightsdale Rd

Ipswich

IP1 4JJ

Country

United Kingdom

NUTS code

- UKH14 - Suffolk

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £148,000

Total value of the contract/lot: £450,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Central Bedfordshire Council

Shefford

Country

United Kingdom