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Contract

## **On Train Hospitality Services**

ScotRail Trains Limited

F06: Contract award notice – utilities

Notice identifier: 2026/S 000-019372

Procurement identifier (OCID): ocds-h6vhtk-040e06

Published 4 March 2026, 11:03am

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

ScotRail Trains Limited

Atrium Court, 50 Waterloo Street

Glasgow

G2 6HQ

#### **Email**

[fergus.martin@scotrail.co.uk](mailto:fergus.martin@scotrail.co.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKM - Scotland

#### **Internet address(es)**

Main address

[www.scotrail.co.uk](http://www.scotrail.co.uk)

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA30589](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA30589)

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.6) Main activity**

Railway services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

On Train Hospitality Services

Reference number

SR001

#### **II.1.2) Main CPV code**

- 15000000 - Food, beverages, tobacco and related products

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

ScotRail are tendering for suppliers to assist in the provision of our on train hospitality services. The requirement is split into 3 separate lots:

1: Food and Drink Provision to supply and deliver food and drink for on-train retailing.

2: EPOS Solutions including card payments and stock management services.

3: Managed solution, for the above services as well as stock management and depot services.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.2) Description**

#### **II.2.1) Title**

Food and Drink Supplier

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 15000000 - Food, beverages, tobacco and related products
- 15980000 - Non-alcoholic beverages

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

Supply and delivery of food and drinks products. ScotRail are looking to award to a supplier for the provision of food and drink products to be delivered to ScotRail managed sites.

### **II.2.5) Award criteria**

Quality criterion - Name: as per procurement documents / Weighting: 100

Price - Weighting: 0

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

EPOS Solution

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 72212110 - Point of sale (POS) software development services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

ScotRail require a flexible software and hardware solution to ensure the continued efficiency of on train hospitality. ScotRail require an EPOS solution that will allow for ordering and payment on ScotRail train services, often taking payment in remote geographical locations. The current requirement is 80 EPOS devices / solutions for ScotRail staff with the option to purchase more (or decrease the number) over the lifetime of the contract.

### **II.2.5) Award criteria**

Quality criterion - Name: as per procurement documents / Weighting: 100

Price - Weighting: 0

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Managed Hospitality Solution

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 55520000 - Catering services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

#### **II.2.4) Description of the procurement**

ScotRail are inviting prospective suppliers to bid for a managed hospitality service encompassing: the sourcing and delivery of food and drinks, managing food and drink stores / depots and waste, stock management, loading and maintaining trollies and providing an EPOS solution. For the avoidance of doubt; ScotRail staff would still sell / retail food and drink on board trains however the prospective supplier(s) would manage the backend supply.

#### **II.2.5) Award criteria**

Quality criterion - Name: as per procurement documents / Weighting: 100

Price - Weighting: 0

#### **II.2.11) Information about options**

Options: Yes

Description of options

The supplier will be asked to provide prices for the potential purchase of additional EPOS devices and depot locations. Details will be provided at ITN stage.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-031136](#)

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## **Section V. Award of contract**

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

Other reasons (discontinuation of procedure)

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A contract/lot is awarded: No

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The contract/lot is not awarded

Other reasons (discontinuation of procedure)

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A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

Other reasons (discontinuation of procedure)

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Please note that your response to the PQQ for this Lot is to be submitted at the latest by 12:00 on 15 November 2023. As such, please ignore section 'IV.2.2) Time limit for receipt of tenders or requests to participate' and 'IV.2.3 Estimated date of dispatch of invitations to tender or to participate to selected candidates' in relation to this Lot only. Details in relation to the deadlines for this Lot can found in the PQQ documents.

Whilst it is the intention that SRT will be the primary user of this contract, all lots will be available to use by ScotRail and members of the Scottish Rail Holdings Limited Group (including holding company or subsidiaries).

(SC Ref:825516)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Glasgow Sheriff Court and Justice of the Peace Court

Glasgow

Country

United Kingdom