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#### Contract

# For the Provision of Delivery Organisations to support the Green Homes Grant Local Delivery Phase 2 – Using Direct Award Facility under Regulation 32(2)(a) of the PCR 2015 - Cornwall LEP Area

West of England Combined Authority

F03: Contract award notice

Notice identifier: 2021/S 000-019322

Procurement identifier (OCID): ocds-h6vhtk-02d2e9

Published 10 August 2021, 1:51pm

## **Section I: Contracting authority**

#### I.1) Name and addresses

West of England Combined Authority

3 Rivergate, Temple Quay

Bristol

BS1 6ER

#### Contact

Mr John Calwell

#### **Email**

john.calwell@westofengland-ca.gov.uk

#### **Telephone**

#### +44 1174566965

#### Country

**United Kingdom** 

#### **NUTS** code

UK - United Kingdom

#### Internet address(es)

Main address

https://www.westofengland-ca.org.uk/

Buyer's address

https://www.westofengland-ca.org.uk/

# I.4) Type of the contracting authority

Regional or local authority

# I.5) Main activity

General public services

## **Section II: Object**

#### II.1) Scope of the procurement

#### II.1.1) Title

For the Provision of Delivery Organisations to support the Green Homes Grant Local Delivery Phase 2 – Using Direct Award Facility under Regulation 32(2)(a) of the PCR 2015 - Cornwall LEP Area

Reference number

DN550936

#### II.1.2) Main CPV code

• 71000000 - Architectural, construction, engineering and inspection services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

As part of the Government's Covid-19 Green Stimulus package, funding has been made available to the West of England Combined Authority, as accountable body to the South West Energy Hub, to promote the adoption of energy efficiency and low carbon measures in domestic properties via the Green Homes Grant Local Authority Delivery Phase 2 scheme within the Cornwall LEP Area.

The West of England Combined Authority has appointed Happy Energy Solutions as the Delivery Organisation for the Cornwall LEP Area to deliver the entire Customer Journey (lead generation through to installation completion).

The contract, valued at £6,082,120, concerns the installation of insulation and other energy efficiency measures, non-fossil fuel heating and micro-generation measures in the homes of

households who are either on low incomes and are identified as suffering from fuel poverty .

#### II.1.6) Information about lots

This contract is divided into lots: No

#### II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £6,082,120

#### II.2) Description

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

The Delivery Organisation is responsible for managing the end-to-end Customer Journey, which includes but is not exclusive to: marketing and engagement, assessing the household's eligibility, conducting a property assessment, identifying the Measures are suitable for the Dwelling, carrying out a technical assessment, installing the Measures, arranging a mid and post-Installation Inspection (as appropriate), arranging billing of the Authority and the Customer, as appropriate, and following up with monitoring and evaluation as per the relevant PAS2035 pathway.

#### II.2.5) Award criteria

Price

#### II.2.11) Information about options

Options: No

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

#### Section IV. Procedure

#### **IV.1) Description**

#### IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

• No tenders or no suitable tenders/requests to participate in response to restricted procedure

**Explanation:** 

Explanation:

Justification for the direct award under Regulation 32(2) A.

WECA intend to directly award a contract to Happy Energy Solutions Ltd for the services described in this notice.

It is doing so for the following reasons:

- 1. For the Cornwall LEP area. The initial open procedure procurement exercise linked to notice FTS number 2021/S 000-004760 dated 09/03/21 failed to generate any suitable tender submissions within the meaning of Regulation 32(3) (i.e. in relation to suitable tenders).
- 2. WECA is of the view, acting in good faith, that the intended contract award is made in compliance with Regulation 32(2)(a) as the initial contract conditions will not be substantially altered. The key contract terms (payment model, liability levels, indemnity levels) remain unaltered. Delivery time frames (i.e end of December 2021) remain unaltered.
- 3. Despite not being explicitly required to do so by Regulation 32, WECA has sought to apply the same selection criteria as used in the initial procurement to the intended contractor for the purposes of fairness and transparency. However, it has not applied the original rule in relation to turnover requirements, reducing this to 1x Contract Value. Furthermore, WECA has applied a more proportional approach to Public Liability insurance, requiring a baseline of £5m rising to a maximum of £25m when high risk installations are identified and has reduced the Professional Indemnity requirement to £2m, to reflect the lack of multi storey domestic dwellings, and therefore high risk installations, in the Cornwall region.

Please see VEAT Notice 2021/S 000-017749 for further details.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

#### IV.2) Administrative information

# IV.2.9) Information about termination of call for competition in the form of a prior information notice

The contracting authority will not award any further contracts based on the above prior information notice

#### Section V. Award of contract

#### **Contract No**

DN550936

A contract/lot is awarded: Yes

#### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

6 August 2021

#### V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### V.2.3) Name and address of the contractor

Happy Energy Solutions Ltd

Lowin House, Tregolls Road,

Truro

TR1 2NA

Country

#### **United Kingdom**

**NUTS** code

• UK - United Kingdom

National registration number

08487950

The contractor is an SME

Yes

#### V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £6,082,120

Total value of the contract/lot: £6,082,120

# **Section VI. Complementary information**

#### VI.4) Procedures for review

VI.4.1) Review body

West of England Combined Authority

3 Rivergate, Temple Quay

**Bristol** 

BS1 6ER

Country

**United Kingdom**