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Contract

## **Community MSK Service in BLMK**

NHS Bedfordshire, Luton and Milton Keynes Integrated Care Board

F03: Contract award notice

Notice identifier: 2025/S 000-019214

Procurement identifier (OCID): ocids-h6vhtk-04af46

Published 6 May 2025, 4:56pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Bedfordshire, Luton and Milton Keynes Integrated Care Board

3rd Floor, Arndale House, The Mall

Luton

LU1 2LJ

#### **Email**

[agem.procurementblmk@nhs.net](mailto:agem.procurementblmk@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKH21 - Luton

## **Internet address(es)**

Main address

<https://www.bedfordshirelutonandmiltonkeynes.icb.nhs.uk/>

Buyer's address

<https://www.bedfordshirelutonandmiltonkeynes.icb.nhs.uk/>

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Community MSK Service in BLMK

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Bedfordshire, Luton & Milton Keynes Integrated Care Board are seeking a suitable organisation for the provision of Community MSK Service including support for chronic pain in Bedfordshire, Luton and Milton Keynes. The key objective is to enable patients with MSK conditions and those living with chronic pain to live a full and healthy life.

The Service provider will offer a standardised, transparent, and coordinated patient pathway for MSK patients in a responsible and environmentally sustainable way across all relevant healthcare settings in BLMK. The Service provider will ensure patients receive a consistent experience, feel supported, informed and empowered throughout the whole pathway and receive the optimal treatment at the right time. The contract will be for a period of 10 years commencing on 01st December 2025.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £120,197,800

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKH21 - Luton

### **II.2.4) Description of the procurement**

NHS Bedfordshire, Luton & Milton Keynes Integrated Care Board are seeking a suitable organisation for the provision of Community MSK Service including support for chronic pain in Bedfordshire, Luton and Milton Keynes. The key objective is to enable patients with MSK conditions and those living with chronic pain to live a full and healthy life.

The Service provider will offer a standardised, transparent, and coordinated patient pathway for MSK patients in a responsible and environmentally sustainable way across all relevant healthcare settings in BLMK. The Service provider will ensure patients receive a consistent experience, feel supported, informed and empowered throughout the whole pathway and receive the optimal treatment at the right time.

The Service provider will need to provide a high-quality experience, ensuring patients are triaged and treated as early as possible in their pathway to prevent worsening of symptoms, improve outcomes, reduce unnecessary secondary care activity, and avoidable repeat

referrals.

The Service will reduce health inequalities across the BLMK geographical area by engaging and working with local community services and groups, to improve access and up-take of MSK services across the BLMK footprint. This will include some focused activity within targeted areas of BLMK, as highlighted by the Health Needs assessment and Health Inequalities studies.

The Service provider will work collaboratively with ICS partners, including the Social Prescribing Link Workers, Community Hubs and the VCSE sector to support residents to lead economically active lives.

The Service provider will consider its impact on the environment, designing and delivering services in a way which minimises its carbon footprint.

This notice is an intention to award a contract under the competitive process and the contract for the new service will be for a period of 10 years commencing on 01st December 2025. It is anticipated that the service provision resultant of this procurement will have a maximum value of £120,197,800 (excluding VAT) over the term of the contract.

## **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-033838](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

2 May 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 0

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Connect Health Ltd

Newcastle

Country

United Kingdom

NUTS code

- UKC - North East (England)

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £120,197,800

Total value of the contract/lot: £120,197,800

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## **Section VI. Complementary information**

### **VI.3) Additional information**

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The standstill period begins on the day after the publication of this notice. Representations by providers must be made to the relevant authority by midnight on 16th May 2025 via the Atamis messaging system for this procurement. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

The relative importance of the key criteria that the relevant authority used to make a decision, the rationale for the relative importance of the key criteria are available within Section 27.1.1 of Document 1 - Competitive Process Overview and Instructions. The rationale for choosing the provider is in line with the key criteria as stated within Section 27.1.1 of Document 1 - Competitive Process Overview and Instructions.

The BLMK ICB gave approval of this in May 2025 at the scheduled ICB's Board Meeting. Conflicts of interests have been managed in line with ICB's Conflict of Interest and Standards of Business Conduct Policy.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

NHS Arden and Greater East Midlands Commissioning Support Unit

Cardinal Square, 10 Nottingham Road

Derby

DE1 3QT

Country

United Kingdom

Internet address

<https://www.ardengemcsu.nhs.uk/>

#### **VI.4.2) Body responsible for mediation procedures**

NHS England

7&8 Wellington Place

Leeds

LS1 4AP

Country

United Kingdom

Internet address

<https://www.england.nhs.uk//>