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Planning

## Educational Season Tickets - Rail

Transport for Wales Rail Limited (Utility Buyer)

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-019201

Procurement identifier (OCID): ocds-h6vhtk-050382 ([view related notices](#))

Published 6 May 2025, 4:30pm

## Changes to notice

This notice has been edited. The [previous version](#) is still available.

Additional information has been provided on the details of the engagement process. The value of the opportunity has been amended. The contract start date has been changed from the 01/01/27 to the 01/01/26. The due date for the market engagement period to end is estimated as the end of July 25. The initial supplier engagement date is the 6th June 25.

## Scope

## Reference

TFW0884.00

## Description

TfW's Travel Management Service run an Education Season Ticket scheme, this offers additional discounts to Schools and Colleges for bulk buying season tickets for their pupils. Processing these season tickets is currently done manually by the TMS team, and is a very labour intensive process. We are seeking input from the market, as to potential solutions to enable TfW to deliver the educational season ticket service.

There is currently envisaged 3 main requirements - 1. A Ordering Portal for submissions, either by the schools or directly from pupils/ parents. 2. Creation of a photo ID card (digital preferred) 3. Creation & distribution of the season ticket (Digital tickets preferred).

TfW is open to receiving potential solutions as to how this may be delivered, either directly or through a third-party.

## Total value (estimated)

- £750,000 excluding VAT
- £900,000 including VAT

Above the relevant threshold

## Contract dates (estimated)

- 1 January 2026 to 1 January 2031
- Possible extension to 31 December 2033

- 8 years

## **Main procurement category**

Services

## **CPV classifications**

- 34980000 - Transport tickets
- 48100000 - Industry specific software package
- 63512000 - Sale of travel tickets and package tours services

## **Contract locations**

- UKL - Wales

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## **Engagement**

### **Engagement deadline**

30 May 2025

### **Engagement process description**

- The Authority is seeking to engage with the market to obtain information to inform various aspects of the requirement in terms of 1) potential routes to market e.g. use of an existing framework or run an independent competitive flexible competition. 2) Areas of the scope TfW may not have considered and potential solutions for delivery. 3) Understand any regulatory standards. 4) Obtain information of any specific contract terms TfW need to consider and that which would support industry suppliers in successful delivery. 5) Aid in risk identification with the procurement/ solution provision. 6) Timescales for delivery. 7) Indicative budget costs to support development of the Business Case.

The Authority will hold an online market engagement session via Microsoft Teams on on the 6th June starting at 10:30am and concluding at 12:00pm. The Authority will deliver a presentation, answer questions and request feedback via a questionnaire. To register your interest in taking part, please email [supplychain@tfw.wales](mailto:supplychain@tfw.wales) by 30th May 2025.

The Authority may hold further 1-to-1 sessions with suppliers, requesting demonstrations or issue further questionnaires, dependant upon the volume of responses.

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## **Submission**

### **Publication date of tender notice (estimated)**

1 September 2025

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## **Contracting authority**

### **Transport for Wales Rail Limited (Utility Buyer)**

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CF37 4TH

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Region: UKL15 - Central Valleys

Organisation type: Public authority - sub-central government

Devolved regulations that apply: Wales