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Tender

## **Innovation Lab 4 Programme**

United Utilities Water Limited

F05: Contract notice – utilities

Notice identifier: 2021/S 000-019188

Procurement identifier (OCID): ocds-h6vhtk-02c095

Published 9 August 2021, 12:08pm

The closing date and time has been changed to:

**17 September 2021, 2:00pm**

See the [change notice](#).

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

United Utilities Water Limited

Lingley Mere Business Park

Warrington

WA5 3LP

#### **Contact**

Michael Jones

#### **Email**

[michael.jones2@uuplc.co.uk](mailto:michael.jones2@uuplc.co.uk)

**Telephone**

+44 7384241361

**Country**

United Kingdom

**NUTS code**

UKD - North West (England)

**National registration number**

02366678

**Internet address(es)**

Main address

<http://www.unitedutilities.com>

Buyer's address

<https://uk.eu-supply.com/ctm/Company/CompanyInformation/Index/43984>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

[https://uk.eu-supply.com/app/rfq/rwlenrance\\_s.asp?PID=38497&B=UNITEDUTILITIES](https://uk.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=38497&B=UNITEDUTILITIES)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

[https://uk.eu-supply.com/app/rfq/rwlenrance\\_s.asp?PID=38497&B=UNITEDUTILITIES](https://uk.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=38497&B=UNITEDUTILITIES)

Tenders or requests to participate must be submitted to the above-mentioned address

**I.6) Main activity**

Water

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Innovation Lab 4 Programme

Reference number

PRO004518

#### **II.1.2) Main CPV code**

- 48000000 - Software package and information systems

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

The process will follow the innovation partnership procedure & is intended to encourage innovative businesses to help United Utilities tackle key efficiency, safety & customer challenges in innovative ways.

Successful applicants will be co-located (where possible, & subject to Covid and travel restrictions) & work closely with UU to test, develop, improve & demonstrate their product/service in live customer environments. Leading to opportunities for contractual relationships for further ongoing testing &/or roll-out.

The Company offers project managers & resources to design & run the best trial conditions for the best ideas – either a 12-week testing programme or different trial design. Each trial will accelerate & improve the chance for large-scale roll-out.

FOCUS: Applicants will be invited to put forward proposals in the following areas;

Systems Thinking

Low carbon & Natural Solutions

Digitising the water/wastewater network

Customer Service Excellence

Wild Card

### **II.1.5) Estimated total value**

Value excluding VAT: £1,000,000

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 34152000 - Training simulators
- 35113000 - Safety equipment
- 35113100 - Site-safety equipment
- 35125100 - Sensors
- 48326000 - Mapping software package
- 48326100 - Digital mapping system
- 48440000 - Financial analysis and accounting software package
- 48600000 - Database and operating software package
- 48920000 - Office automation software package
- 48931000 - Training software package
- 71353200 - Dimensional surveying services
- 71631430 - Leak-testing services
- 71631440 - Flow-monitoring services
- 71700000 - Monitoring and control services
- 72000000 - IT services: consulting, software development, Internet and support
- 72212326 - Mapping software development services
- 72212460 - Analytical, scientific, mathematical or forecasting software development services
- 72212461 - Analytical or scientific software development services

- 72222300 - Information technology services
- 79342320 - Customer-care services
- 98330000 - Physical well-being services

### **II.2.3) Place of performance**

NUTS codes

- UKD - North West (England)

### **II.2.4) Description of the procurement**

This procurement will follow the Innovation Partnership procedure and will seek innovative businesses to help UU tackle key industry challenges in innovative ways.

United Utilities want to tackle our key business challenges so we can provide better, more cost effective services for customers. That means building relationships with businesses who share our vision, ambition and appetite for innovation.

The Innovation Lab 4 programme will be run in collaboration with corporate innovation specialist L Marks and successful applicants will be mentored by senior United Utilities business leaders and get access to test and demonstrate your product/service in live customer environments. Businesses will be invited to put forward proposals in the following key areas:

- Systems Thinking,
- Low carbon and Natural Solutions,
- Digitising the water & wastewater network
- Customer Service Excellence
- Wild Card.

All proposals must be in line with our business principles. More information about this opportunity can be found at the following address [www.unitedutilities.com/innovation](http://www.unitedutilities.com/innovation)

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

96

This contract is subject to renewal

No

### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 25

Objective criteria for choosing the limited number of candidates:

Objective criteria for choosing the limited number of candidates:

There will be three stages of down selection.

At application stage, candidates will only pass through to the ideas stage if they are of good standing.

At Ideas stage, the top 25 highest scoring applicants will pass through to Pitch Day (providing their score is 40 % or above).

Following Pitch Day, responses will be assessed and up to eight applicants will be awarded a place in the Innovation Lab (providing their score is 75 % or above). The scoring criteria is included in the accompanying documentation.

At both ideas stage and pitch day, applicants can be rejected if their idea has no innovative aspects to it, is not likely to be of benefit or relevance to UU or it would not be

possible to develop the idea substantially during the time available in the lab.

**II.2.10) Information about variants**

Variants will be accepted: Yes

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Interested economic operators must be of good standing to pass through to the ideas stage.

Please refer to procurement documents for further details.

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

List and brief description of selection criteria

Interested economic operators must confirm in their application that they have the capacity to attend the innovation lab in order to pass through to the ideas stage.

#### **III.1.4) Objective rules and criteria for participation**

List and brief description of rules and criteria

The purpose of the lab is to co-create to enter into a supply agreement (minimum). In order to pass through to the ideas stage, applicants must confirm in their application that they are willing to enter into a supply agreement.

#### **III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded**

UU may specify certain requirements as to the legal form of lab participants, for example successful economic operators may be required to form a limited company and/or to transfer their business (including any relevant intellectual property rights) into the limited company prior to entry into the lab.



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Innovation partnership

#### **IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue**

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-014626](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Originally published as:

Date

10 September 2021

Local time

2:00pm

Changed to:

Date

17 September 2021

Local time

2:00pm

See the [change notice](#).

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

UU will be working with L Marks in the delivery of this procurement process. Documents including a step-by-step guide and how to use the portal have been included within the documents folder and more information can be found on the website at [www.unitedutilities.com/innovation](http://www.unitedutilities.com/innovation)

Following the completion of the innovation lab, UU may enter into a supply agreement with one or more participants. The maximum price will be set at no more than demonstrable and approved costs + 50 % margin. Alternatively, UU may take a license to manufacture from one or more participants. Final versions of the contract terms will be provided prior to pitch day. Drafts are made available at the applications stage for information, along with a draft procurement document for the ideas stage.

UU will not pay candidates for lab participation alone, but will provide a fixed maximum level of participation support in consideration for which participants will be expected to carry out the relevant R&D activities. UU will pay each successful candidate up to GBP 5 000 for legal costs for participants to review and understand the contract terms before entering the lab.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of England & Wales

City of Westminster

London

Country

United Kingdom