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Contract

On Train Hospitality Services

ScotRail Trains Limited

F06: Contract award notice – utilities

Notice identifier: 2026/S 000-019167

Procurement identifier (OCID): ocds-h6vhtk-040e06

Published 3 March 2026, 4:24pm

Section I: Contracting entity

I.1) Name and addresses

ScotRail Trains Limited

Atrium Court, 50 Waterloo Street

Glasgow

G2 6HQ

Email

procurement@scotrail.co.uk

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

www.scotrail.co.uk

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA30589

I.6) Main activity

Railway services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

On Train Hospitality Services

Reference number

SR001

II.1.2) Main CPV code

- 15000000 - Food, beverages, tobacco and related products

II.1.3) Type of contract

Supplies

II.1.4) Short description

ScotRail are tendering for suppliers to assist in the provision of our on train hospitality services. The requirement is split into 3 separate lots:

1: Food and Drink Provision to supply and deliver food and drink for on-train retailing.

2: EPOS Solutions including card payments and stock management services.

3: Managed solution, for the above services as well as stock management and depot services.

This award notice is for the award of lot 2 only

II.1.6) Information about lots

This contract is divided into lots: Yes

II.2) Description

II.2.1) Title

EPOS Solution

Lot No

2

II.2.2) Additional CPV code(s)

- 72212110 - Point of sale (POS) software development services

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

ScotRail require a flexible software and hardware solution to ensure the continued efficiency of on train hospitality. ScotRail require an EPOS solution that will allow for ordering and payment on ScotRail train services, often taking payment in remote geographical locations. The current requirement is 80 EPOS devices / solutions for ScotRail staff with the option to purchase more (or decrease the number) over the lifetime of the contract.

II.2.11) Information about options

Options: Yes

Description of options

As well as the initial requirement detailed in the tender, ScotRail may wish to purchase additional EPOS devices / solutions over the course of the contract. A rate card should be provided and factored into the commercial submission as part of the ITN.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-031136](#)

Section V. Award of contract

Lot No

2

Title

EPOS Solution

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 November 2024

V.2.2) Information about tenders

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

ECR Solutions

Church House, Church Lane

Kings Langley

WD4 8JP

Country

United Kingdom

NUTS code

- UKH2 - Bedfordshire and Hertfordshire

The contractor is an SME

Yes

Section VI. Complementary information

VI.3) Additional information

(SC Ref:825430)

VI.4) Procedures for review

VI.4.1) Review body

Glasgow Sheriff Court and Justice of the Peace Court

Glasgow

Country

United Kingdom