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Tender

## **Development Consultancy Framework for the provision of Employers Agent, Cost Consultancy, CDM Advisor, and Principal Designer Services**

THE GUINNESS PARTNERSHIP LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-019160

Procurement identifier (OCID): ocds-h6vhtk-050d49

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### **Scope**

#### **Description**

The Guinness Partnership (TGP) is seeking to establish a multidisciplinary framework to deliver a range of development consultancy services across its nationwide portfolio. The framework will support the delivery of affordable housing, building safety, and regeneration projects, and will cover the following service areas:

- Employer's Agent - including contract administration, project management, and procurement advice.
- Cost Consultancy - full financial management of projects, including budgeting, tender review, and value engineering.
- CDM Advisor and Principal Designer - ensuring compliance with Construction Design and Management Regulations and promoting health and safety throughout the lifecycle of the works.

These services will be required across England, with a focus on key regions such as Greater Manchester, London, Brighton, Milton Keynes, Bristol, Gloucester, and Leeds. Flexibility and strong regional coverage are essential due to TGP's dispersed housing stock.

## **Commercial tool**

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

## **Total value (estimated)**

- £33,300,000 excluding VAT
- £39,960,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 1 November 2025 to 31 October 2028
- Possible extension to 31 October 2033
- 8 years

Description of possible extension:

The contract will be for an initial term of 3 years, with the option for Guinness to extend at its sole discretion by a further 3 years, followed by an additional 2-year extension, giving a maximum total term of 8 years (the Term).

## **Main procurement category**

Services

### **CPV classifications**

- 71315100 - Building-fabric consultancy services
- 71315200 - Building consultancy services
- 71315210 - Building services consultancy services
- 71315300 - Building surveying services
- 73220000 - Development consultancy services

### **Contract locations**

- UKC - North East (England)
  - UKD - North West (England)
  - UKE - Yorkshire and the Humber
  - UKF - East Midlands (England)
  - UKG - West Midlands (England)
  - UKH - East of England
  - UKI - London
  - UKJ - South East (England)
  - UKK - South West (England)
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## **Lot 1. Employer's Agent & Cost Consultancy (North Region)**

### **Description**

This lot is designed to secure suppliers with the combined capability to deliver both cost consultancy and Employer's Agent services, offering clients a single, coordinated approach to project delivery and financial management for the North Region of England.

#### **Employer's Agent Service Objectives:**

Deliver end-to-end contract administration, project management, and consultancy services to support the successful delivery of construction projects, including advising on procurement strategies and tendering approaches.

Oversee all project phases from inception to completion, ensuring strict compliance with contractual obligations, regulatory standards, and the Employer's requirements.

Where required, provide integrated cost consultancy to maintain robust financial oversight and ensure value for money throughout the project lifecycle.

Facilitate proactive coordination among all stakeholders to uphold quality, control costs, meet programme targets, and effectively manage risks and project changes.

Explore and implement opportunities to integrate cost consultancy within the Employer's Agent role for comprehensive project support.

#### **Cost Consultancy Service Objectives:**

Manage all financial aspects of the project, including the preparation of cost plans, cashflow forecasts, and payment schedules.

Ensure accuracy and consistency in project documentation, review tenders for discrepancies, and negotiate with contractors to secure best value.

Advise on design, life-cycle, and operational costs, monitor budgets, and ensure adherence to financial constraints.

Lead value management initiatives, provide commercial contract advice, participate in progress meetings, and oversee financial reporting to ensure projects are delivered within budget and aligned with financial objectives.

### **Lot value (estimated)**

- £8,955,000 excluding VAT
- £10,746,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. Employer's Agent & Cost Consultancy (South-East Region)**

### **Description**

This lot is designed to secure suppliers with the combined capability to deliver both cost consultancy and Employer's Agent services, offering clients a single, coordinated approach to project delivery and financial management for the South-East Region of England.

Employer's Agent Service Objectives:

Deliver end-to-end contract administration, project management, and consultancy services to support the successful delivery of construction projects, including advising on procurement strategies and tendering approaches.

Oversee all project phases from inception to completion, ensuring strict compliance with contractual obligations, regulatory standards, and the Employer's requirements.

Where required, provide integrated cost consultancy to maintain robust financial oversight and ensure value for money throughout the project lifecycle.

Facilitate proactive coordination among all stakeholders to uphold quality, control costs, meet programme targets, and effectively manage risks and project changes.

Explore and implement opportunities to integrate cost consultancy within the Employer's

Agent role for comprehensive project support.

Cost Consultancy Service Objectives:

Manage all financial aspects of the project, including the preparation of cost plans, cashflow forecasts, and payment schedules.

Ensure accuracy and consistency in project documentation, review tenders for discrepancies, and negotiate with contractors to secure best value.

Advise on design, life-cycle, and operational costs, monitor budgets, and ensure adherence to financial constraints.

Lead value management initiatives, provide commercial contract advice, participate in progress meetings, and oversee financial reporting to ensure projects are delivered within budget and aligned with financial objectives.

### **Lot value (estimated)**

- £8,955,000 excluding VAT
- £10,746,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. Employer's Agent & Cost Consultancy (South-West Region)**

### **Description**

This lot is designed to secure suppliers with the combined capability to deliver both cost consultancy and Employer's Agent services, offering clients a single, coordinated

approach to project delivery and financial management for the South-West Region of England.

#### Employer's Agent Service Objectives:

Deliver end-to-end contract administration, project management, and consultancy services to support the successful delivery of construction projects, including advising on procurement strategies and tendering approaches.

Oversee all project phases from inception to completion, ensuring strict compliance with contractual obligations, regulatory standards, and the Employer's requirements.

Where required, provide integrated cost consultancy to maintain robust financial oversight and ensure value for money throughout the project lifecycle.

Facilitate proactive coordination among all stakeholders to uphold quality, control costs, meet programme targets, and effectively manage risks and project changes.

Explore and implement opportunities to integrate cost consultancy within the Employer's Agent role for comprehensive project support.

#### Cost Consultancy Service Objectives:

Manage all financial aspects of the project, including the preparation of cost plans, cashflow forecasts, and payment schedules.

Ensure accuracy and consistency in project documentation, review tenders for discrepancies, and negotiate with contractors to secure best value.

Advise on design, life-cycle, and operational costs, monitor budgets, and ensure adherence to financial constraints.

Lead value management initiatives, provide commercial contract advice, participate in progress meetings, and oversee financial reporting to ensure projects are delivered within budget and aligned with financial objectives.

#### **Lot value (estimated)**

- £7,000,000 excluding VAT
- £8,400,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 4. CDM Advisor & Principal Designer (National Coverage)**

### **Description**

This lot seeks providers with the integrated capability to deliver both CDM Advisor and Principal Designer services, ensuring comprehensive support for health and safety compliance and risk management throughout all project stages, in line with the Construction (Design and Management) Regulations 2015 on a National basis in England.

### **Lot value (estimated)**

- £8,390,000 excluding VAT
- £10,068,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Framework**



**Open framework scheme end date (estimated)**

31 October 2033

**Maximum number of suppliers**

Unlimited

**Maximum percentage fee charged to suppliers**

0%

**Further information about fees**

The Contracting Authority will charge a fee for access by external framework users but this will be recovered directly from the user not the supplier.

**Framework operation description**

Please refer to the PSQ document in Proactis -  
<https://supplierlive.proactisp2p.com/Account/Login>

**Award method when using the framework**

Either with or without competition

**Contracting authorities that may use the framework**

Please refer to the PSQ Guidance document.

## **Contracting authority location restrictions**

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

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## **Participation**

### **Particular suitability**

**Lot 1. Employer's Agent & Cost Consultancy (North Region)**

**Lot 2. Employer's Agent & Cost Consultancy (South-East Region)**

**Lot 3. Employer's Agent & Cost Consultancy (South-West Region)**

**Lot 4. CDM Advisor & Principal Designer (National Coverage)**

Small and medium-sized enterprises (SME)

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## **Submission**

## Submission type

Tenders

## Tender submission deadline

10 June 2025, 11:59pm

## Submission address and any special instructions

<https://supplierlive.proactisp2p.com/Account/Login>

## Tenders may be submitted electronically

Yes

## Languages that may be used for submission

English

## Award decision date (estimated)

11 July 2025

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## Award criteria

Name	Type	Weighting
Project Specific Questions	Quality	100%

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## Other information

### Conflicts assessment prepared/revised

Yes

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## Procedure

### Procedure type

Competitive flexible procedure

### Competitive flexible procedure description

This tender process will consist of two stages:

- Stage 1 - Procurement Specific Questionnaire (PSQ) - This current stage of the process will provide a means of shortlisting suppliers to be invited to submit a formal tender, and for establishing that all Participants invited to tender are able to meet the conditions of participation, including any minimum standards required by Guinness.
- Stage 2 - Invitation to Tender (ITT): Shortlisted Participants will be invited to submit a tender. This process will be a single-stage tender process requiring a price and quality submission in a format specified by Guinness. The draft ITT documents are included within this document pack for information, however, must not be responded to unless you are formally invited to submit a tender by Guinness

### Justification for not publishing a preliminary market engagement notice

Not Applicable - A previous Preliminary Engagement Notice (UK2) Procurement identifier (OCID): ocids-h6vhtk-04e95b was issued and linked to a tender notice. However, the

tender notice was cancelled via a Notice to Terminate Procurement due to a numerical error in the tender value. This issue is being corrected, and a new tender notice will be issued. As the original tender notice was cancelled, it is not possible to link the prior Preliminary Engagement Notice to the new tender notice.

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## Documents

### Associated tender documents

<https://supplierlive.proactisp2p.com/Account/Login>

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## Contracting authority

### THE GUINNESS PARTNERSHIP LIMITED

- Companies House: IP031693
- Public Procurement Organisation Number: PBNQ-4523-TMYT

7th Floor, 350 Euston Road

London

NW1 3AX

United Kingdom

Email: [procurement@guinness.org.uk](mailto:procurement@guinness.org.uk)

Region: UKI31 - Camden and City of London

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)