

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/019134-2025>

Award

Leadership Effectiveness Services

EAST WEST RAILWAY COMPANY LIMITED

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-019134

Procurement identifier (OCID): ocds-h6vhtk-050d0e ([view related notices](#))

Published 6 May 2025, 2:48pm

Scope

Reference

CT4524

Description

East West Railway Company Ltd (EWR Co.) requires provision of targeted development programs, coaching, and strategic culture-building initiatives to strengthen leadership effectiveness across the Board, Executive, and Senior Leadership teams.

The Services will deliver ongoing coaching, development programs, and culture-building initiatives, tailored to EWR Co., ensuring that all leaders are equally equipped to navigate challenges and contribute to a high-performance environment.

Contract 1. Leadership Effectiveness Services

Supplier

- Kotter inc

Contract value

- £800,000 excluding VAT
- £800,000 including VAT

Above the relevant threshold

Award decision date

6 May 2025

Standstill period

- End: 15 May 2025
- 8 working days

Earliest date the contract will be signed

16 May 2025

Contract dates (estimated)

- 19 May 2025 to 31 March 2026

- 10 months, 13 days

Main procurement category

Services

CPV classifications

- 79996000 - Business organisation services
- 79998000 - Coaching services

Contract locations

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

Procedure

Procedure type

Direct award

Supplier

Kotter inc

- Public Procurement Organisation Number: PJML-8976-WVXW

5 Bennett Street

Cambridge MA

MA 01238

United States

Email: info@kotterinc.com

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Leadership Effectiveness Services

Contracting authority

EAST WEST RAILWAY COMPANY LIMITED

- Companies House: 11072935
- Public Procurement Organisation Number: PVRL-7849-PXXT

The Quadrant

Milton Keynes

MK9 1EN

United Kingdom

Email: commercial@eastwestrail.co.uk

Region: UKJ12 - Milton Keynes

Organisation type: Public authority - central government