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Contract

PROJ10047 - Growth Gateway

Foreign, Commonwealth and Development Office

F03: Contract award notice

Notice identifier: 2021/S 000-019044

Procurement identifier (OCID): ocds-h6vhtk-02d1d3

Published 6 August 2021, 1:40pm

Section I: Contracting authority

I.1) Name and addresses

Foreign, Commonwealth and Development Office

East Kilbride

Email

paul.graham@fcdo.gov.uk

Country

United Kingdom

NUTS code

UKM84 - North Lanarkshire

Internet address(es)

Main address

<https://www.gov.uk/government/organisations/foreign-commonwealth-development-office>

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

Other activity

International Development & Diplomacy

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

PROJ10047 - Growth Gateway

Reference number

DN155

II.1.2) Main CPV code

- 75211200 - Foreign economic-aid-related services

II.1.3) Type of contract

Services

II.1.4) Short description

The Growth Gateway will increase the volume and type of trade and investment that generates positive benefits for poor women and men. It will achieve this through (i) better signposting to increase the utilisation of HMG “offer to business” instruments serving developing country markets; and (ii) provide responsive services to global businesses and the HMG network to facilitate more trade and investment with developing markets and increase its development impact.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £28,500,000

II.2) Description

II.2.2) Additional CPV code(s)

- 75211200 - Foreign economic-aid-related services

II.2.3) Place of performance

NUTS codes

- UKM84 - North Lanarkshire

II.2.4) Description of the procurement

The Foreign Commonwealth and Development Office is seeking partners/suppliers to manage the delivery of services for the Growth Gateway. Full information on the requirements and services to be delivered can be found within the Terms of Reference. The successful supplier will begin delivering services under contract from a planned start date of March/April 2021 until the programme's conclusion in March/April 2025.

II.2.5) Award criteria

Quality criterion - Name: Technical response / Weighting: 60

Cost criterion - Name: Commercial response / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

FCDO will award a contract for an initial term of 48 months and for a maximum value of £28,500,000. The contract will include extension options of up to an additional 24 months. FCDO may also scale up the programme should it prove to be having a strong impact and has the potential to yield better results in line with the Terms and Conditions and as per the tender documents. Any extension and/or scale up will be for an additional maximum value of

£51,500,000. This may result in a maximum contract term of 72 months, and a maximum contract value of £80,000,000. FCDO reserves the right to scale back or discontinue this programme at any point in line with the Terms and Conditions and as per the tender documents

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

A FCDO employee will be the senior responsible owner (SRO) for the Gateway except where an agreement to assign or novate the contract to an alternative HMG department is reached, in which case the role of SRO will be re-assigned to a member of staff under that HMG department. The contractual terms of assignment and novation will be covered under the the contractual terms and conditions and the contract special conditions. At the point of tender, it is anticipated that the contract may be assigned or novated to the Department for International Trade in due course

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2020/S 209-511800](#)

Section V. Award of contract

Contract No

PROJ10047

Title

PROJ10047 - Growth Gateway

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

6 August 2021

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

The Boston Consulting Group UK LLP

London

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £28,500,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Foreign Commonwealth and Development Office

East Kilbride

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Foreign Commonwealth and Development Office

East Kilbride

Country

United Kingdom

VI.4.4) Service from which information about the review procedure may be obtained

Foreign Commonwealth and Development Office

East Kilbride

Country

United Kingdom