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Planning

Slide Storage

Mid South Essex NHS Foundation Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-019043

Procurement identifier (OCID): ocds-h6vhtk-050cfd ([view related notices](#))

Published 6 May 2025, 12:01pm

Scope

Reference

PR-4691

Description

Storage, Retrieval and Management Solutions for Pathology Samples, Blocks and Slides associated consumables, software and services.

Offsite archive storage and retrieval services for:

- Glass slides and their associated documentation.
- Wax blocks and their associated documentation.

Includes associated software solutions to support with the management, archive, retrieval of pathology samples (in any form).

Includes consumables associated with management, archive, retrieval of pathology samples (in any form).

Includes scanning slides as a service and then ongoing storage and retrieval of the glass slides and images.

Key services covered:

- Storage (physical and virtual)
- Retrieval / Transport
- Management of Inventory
- Scanning projects
- Software / IMS
- Consumables associated

Items covered:

- pathology glass slides of tissue samples;
- wax blocked with fixed tissue samples;
- any other sample or tissue sample originating within a pathology department in any format;
- associated documentation with any of the above.

Commercial tool

Establishes a framework

Total value (estimated)

- £100,000,000 excluding VAT

- £120,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 October 2025 to 1 October 2033
- 8 years, 1 day

Main procurement category

Services

CPV classifications

- 63121000 - Storage and retrieval services
- 63122000 - Warehousing services
- 85111800 - Pathology services

Contract locations

- UK - United Kingdom

Engagement

Engagement deadline

20 June 2025

Engagement process description

HTE plans to conduct engagement through meetings/in-person discussions/telephone discussions with potential suppliers who are able to provide Slide Storage Services.

This engagement exercise aims to establish -

- A suitable procurement procedure and award criteria to align to the market;
- Specification development and understanding of solutions available in the market;
- Identify all potential suppliers of this requirement (including SMEs and VCSEs) and give them the opportunity to be awarded to the Framework;
- Understanding commercial structure that aligns to the market expectations and will meet the requirements of any Contracting Authorities; and
- Notifying the market and building capacity to prepare for the procurement and contract award.

Interested parties please reach out to Eman Majid (eman.majid@htepg.com) at HealthTrust Europe to schedule engagement meeting.

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

25 June 2025

Contracting authority

Mid South Essex NHS Foundation Trust

- NHS Organisation Data Service: RAJ

Nether Mayne

Basildon

SS16 5NL

United Kingdom

Contact name: Customer Care

Telephone: 01268 524900

Email: customercare@htepg.com

Website: <https://www.mse.nhs.uk/>

Region: UKH37 - Essex Thames Gateway

Organisation type: Public authority - central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

HealthTrust Europe LLP

Summary of their role in this procurement: On 11th August 2021, Mid and South Essex NHS Foundation Trust (MSE) published a contract notice for procurement partner services. HealthTrust Europe LLP (HTE) was selected to provide these services under the MSE Framework, including access to HTE's public sector frameworks. HTE is now conducting this procurement exercise as part of its services to the Customers under the MSE Framework.

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Region: UKG31 - Birmingham

Contact organisation

Contact [HealthTrust Europe LLP](#) for any enquiries.