

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/019031-2025>

Planning

## Laboratory Distribution

Mid South Essex NHS Foundation Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-019031

Procurement identifier (OCID): ocds-h6vhtk-050cf3 ([view related notices](#))

Published 6 May 2025, 11:41am

## Scope

## Description

The distribution of diagnostic laboratory equipment, consumables, reagents and associated elements management. This is inclusive of the end to end process from order, which could include;

- Supply Chain Management
- Invoicing
- Storage
- Logistics
- Transport
- Replenishment
- Distribution across sites

- Deliveries optimisation

HTE seeks to create an Open Framework under the Procurement Act 2023 for the provision of these services.

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £100,000,000 excluding VAT
- £120,000,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 1 October 2025 to 30 September 2033
- 8 years

## **Main procurement category**

Services

## **CPV classifications**

- 33124130 - Diagnostic supplies

- 63120000 - Storage and warehousing services
- 63122000 - Warehousing services
- 85111800 - Pathology services
- 38437000 - Laboratory pipettes and accessories
- 33696500 - Laboratory reagents
- 71900000 - Laboratory services

## **Contract locations**

- UK - United Kingdom

---

## **Engagement**

### **Engagement deadline**

15 June 2025

### **Engagement process description**

This engagement exercise aims to establish -

- Whether this is a viable market within the UK and an appetite for suppliers to provide these services;
- A suitable procurement procedure and award criteria to align to the market;

- Specification development and understanding of solutions available in the market or what a solution could look like in the UK;
- Identify all potential suppliers of this requirement (including SMEs and VCSEs) and give them the opportunity to be awarded to the Framework;
- Understanding commercial structure that aligns to the market expectations and will meet the requirements of any Contracting Authorities; and
- Notifying the market and building capacity to prepare for the procurement and contract award.

Interested parties please reach out to Eman Majid ([eman.majid@htepg.com](mailto:eman.majid@htepg.com)) at HealthTrust Europe to schedule engagement meeting.

---

## Participation

### Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

---

## Submission

### Publication date of tender notice (estimated)

25 June 2025

---

## Contracting authority

### Mid South Essex NHS Foundation Trust

- NHS Organisation Data Service: RAJ

Nether Mayne

Basildon

SS16 5NL

United Kingdom

Contact name: Customer Care

Telephone: 01268 524900

Email: [customercare@htepq.com](mailto:customercare@htepq.com)

Website: <https://www.mse.nhs.uk/>

Region: UKH37 - Essex Thames Gateway

Organisation type: Public authority - central government

---

## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the

contracting authorities.

## HealthTrust Europe LLP

Summary of their role in this procurement: On 11th August 2021, Mid and South Essex NHS Foundation Trust (MSE) published a contract notice for procurement partner services. HealthTrust Europe LLP (HTE) was selected to provide these services under the MSE Framework, including access to HTE's public sector frameworks. HTE is now conducting this procurement exercise as part of its services to the Customers under the MSE Framework.

- Companies House: OC358224

19 George Road

Birmingham

B15 1NU

United Kingdom

Contact name: Customer Care

Telephone: 08458875000

Email: [customercare@htepg.com](mailto:customercare@htepg.com)

Region: UKG31 - Birmingham

---

## Contact organisation

Contact [HealthTrust Europe LLP](#) for any enquiries.