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Tender

Vehicle Telematics for New Traws Cymru Fleet

Transport for Wales

F02: Contract notice

Notice identifier: 2022/S 000-019026

Procurement identifier (OCID): ocids-h6vhtk-0350fb

Published 12 July 2022, 11:48am

Section I: Contracting authority

I.1) Name and addresses

Transport for Wales

3 Llys Cadwyn, Taff Street

Pontypridd

CF37 4TH

Contact

Leanne Millard

Email

procurement@tfw.wales

Telephone

+44 2921673434

Country

United Kingdom

NUTS code

UKL - Wales

Internet address(es)

Main address

<http://trc.cymru>

Buyer's address

https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA50685

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://etenderwales.bravosolution.co.uk>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://etenderwales.bravosolution.co.uk>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Other activity

Transport related services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Vehicle Telematics for New Traws Cymru Fleet

Reference number

C000705.00

II.1.2) Main CPV code

- 32441300 - Telematics system

II.1.3) Type of contract

Supplies

II.1.4) Short description

As part of the retendering of the TrawsCymru network, there is a need to establish an efficient performance monitoring tool, allowing TfW to ensure operators are abiding to new regulations and guidelines set out in contracts. We want to procure a telematics system that will provide a consistent solution across the TrawsCymru fleet, monitoring driver performance and behaviour, with an overall focus on the safety of passenger. We will be introducing brand new fleet, including electric vehicles, so we have an opportunity to install a streamlined telematics system to each new vehicle, setting standards for drivers, and ensuring we can measure performance fairly throughout the network.

II.1.5) Estimated total value

Value excluding VAT: £350,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 64226000 - Telematics services

- 32441300 - Telematics system
- 34121100 - Public-service buses
- 32500000 - Telecommunications equipment and supplies

II.2.3) Place of performance

NUTS codes

- UKL - Wales

II.2.4) Description of the procurement

The purpose of this tender is to identify and appoint competent supplier to provide a telematics system that will provide a consistent solution across the TrawsCymru fleet, monitoring driver performance and behaviour, with an overall focus on the safety of passenger. We will be introducing brand new fleet, including electric vehicles, so we have an opportunity to install a streamlined telematics system to each new vehicle, setting standards for drivers, and ensuring we can measure performance fairly throughout the network.

Key requirement:

- There should be one streamlined telematics system installed throughout the fleet, with management of performance owned by Transport for Wales.
- The telematics system should provide accurate monitoring of the driver's performance, including reports for braking, accelerating, lane handling, cornering, and speeding.
- The supplier should provide full training on both installation and use of the telematics system
- The system should have an alcolock functionality to ensure passenger and driver safety.
- The system must have dashboard cameras, with AI installed to monitor driver fatigue.
- The telematics system should have integrated GPS tracking to monitor route performance, adding to the overall passenger experience.
- The telematics system should be installed into the TrawsCymru fleet with enough time for training and testing before the vehicles are on the road.
- The system should provide real-time alerts for driver fatigue, dangerous driving, harsh breaking.

- The supplier should provide adhoc support to Transport for Wales and bus operators for any queries, repairs etc.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 55

Price - Weighting: 45

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

The contract duration is 2 years with the option to extend for a further 2 years in 12 month increments

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

TfW anticipates we require up to 100 units, TfW currently have around 60 vehicles and would like to allow for increases as a result of conversion to zero emission fleet.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

please refer to the tender documentation

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

15 August 2022

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English, Welsh

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 36 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Date

15 August 2022

Local time

12:00pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: If further products are required the anticipated date for re tender will be 2026

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

TrawsCymru is the long-distance bus network in Wales and has been in existence for many years. It has a broad geographical coverage and is currently delivered by a range of bus operators across Wales which are contracted through various Local Authorities on behalf of Welsh Government. Since April 2021 the management of service delivery for TrawsCymru has been transferred to Transport for Wales and future contract management will be via TfW.

We expect to rollout installation of telematics systems in line with the delivery of the new fleet, expected for October 2022, in readiness for launch of the service starting from January 2023. We anticipate that installation and full training will be delivered with plenty of time to ensure a smooth transition. TfW expects installation of the telematics system to all vehicles in line with launch dates to avoid safety implications for drivers and passengers.

There are currently approximately 200 drivers over 8 bus operators working on behalf of TrawsCymru, and whilst they are not direct employees of TfW, we must ensure we can support them to meet our standards, both in terms of safety and delivering excellent customer service. We believe that having a telematics system in use will be an effective tool for ensuring that all drivers are performing to the set standards, and that passenger safety is of the highest quality.

Tender documents will be available via EtenderWales

<https://etenderwales.bravosolution.co.uk/esop/guest/login.do>

Please refer to ITT_96247

NOTE: The authority is using eTenderwales to carry out this procurement process. To obtain further information record your interest on Sell2Wales at

https://www.sell2wales.gov.wales/search/search_switch.aspx?ID=123019

(WA Ref:123019)

VI.4) Procedures for review

VI.4.1) Review body

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom