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Tender

## **Enterprise Asset Management Solution**

Scottish Water

F05: Contract notice – utilities

Notice identifier: 2021/S 000-018822

Procurement identifier (OCID): ocds-h6vhtk-02d0f4

Published 4 August 2021, 6:15pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

#### **Email**

[andrew.mulvay@scottishwater.co.uk](mailto:andrew.mulvay@scottishwater.co.uk)

#### **Telephone**

+44 1414830345

#### **Country**

United Kingdom

## **NUTS code**

UKM - Scotland

## **Internet address(es)**

Main address

<https://www.scottishwater.co.uk/>

Buyer's address

<https://www.scottishwater.co.uk/>

## **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.delta-esourcing.com/tenders/UK-UK-Glasgow:-IT-software-package./TH7U9GQ8FG>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.delta-esourcing.com/tenders/UK-title/TH7U9GQ8FG>

Tenders or requests to participate must be submitted to the above-mentioned address

## **I.6) Main activity**

Water

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Enterprise Asset Management Solution

Reference number

SW21/TI&T/1360

#### **II.1.2) Main CPV code**

- 48517000 - IT software package

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Scottish Water seeks a new Enterprise Asset Management solution as we embark on a long-term transformation programme to enhance our capability in Asset Management. Our network of assets is nationwide, serving 2.5 million households and 152,000 businesses nearly 1.4 billion litres of water; - the management of these assets is strategically critical. Replacing our legacy ABB Ellipse solution of 17 years, you could have the opportunity to provide the foundational system for this transformative journey. We invite specialist software suppliers who offer the latest and best Enterprise Asset Management tooling to respond to this PQQ.

#### **II.1.5) Estimated total value**

Value excluding VAT: £20,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

SCOTLAND

## **II.2.4) Description of the procurement**

Scottish Water seeks a new Enterprise Asset Management solution as we embark on a long-term transformation programme to enhance our capability in Asset Management. Our network of assets is nationwide, serving 2.5 million households and 152,000 businesses nearly 1.4 billion litres of water; - the management of these assets is strategically critical. Replacing our legacy ABB Ellipse solution of 17 years, you could have the opportunity to provide the foundational system for this transformative journey.

We invite specialist software suppliers who offer the latest and best Enterprise Asset Management tooling to respond to this PQQ.

Key requirement highlights

As a bidder your solution must provide strong capability in core Enterprise Asset Management, including:

- Being a single asset registry; capturing linear and non-linear asset information, designs and configurations, in defined data hierarchies, linking this information with supporting documentation, and governance and controls for data updates/refreshes
- Operational planning including systemised scheduling, resource planning/tracking and management and recording of planned and unplanned works
- Asset operations, works and maintenance, including real time data stream capture, alerting, reliability analysis, maintenance forecasting and cost optimisation of interventions
- Mapping and visualisation of asset data, including reporting
- Tracking the connectivity and criticality of individual asset elements

Your solution must be capable of integrating to our key line of business systems and cloud platforms, and be able to empower our operatives and managers through role-specific interface views, workflows, rich reporting capability and visibility of decisions actioned in-system.

As a company you will be required to demonstrate experience in infrastructure or a comparable industry, with strong capabilities in transition project management, data migration, and client partnering. You may also provide implementation services.

Further desirable capability includes:

- Strategic investment and systems planning; including business case, full life cost, risk and demand modelling, scenario analysis
- Project and construction management for creation/upgrade/disposal of assets including tracking construction delivery, requirements management, commissioning outputs and design tools/digital twin models
- Risk management including dynamic risk assessment, live risk reporting and forecasting, scenario modelling and failure mode analysis

Please refer to Schedule 1 for an aide-memoire of capability and requirement sets.

Model:

Subject to the commercial offering a contract will be awarded with an initial term of five (5) years with five (5) years of extension options.

The total spend over the framework period for the Enterprise Asset Management Solution is forecasted between £10 - £20 million. These figures may vary depending on the additional options Scottish Water may adopt.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £20,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

120

This contract is subject to renewal

Yes

#### Description of renewals

The contract will be awarded for an initial term of five (5) years with a further five (5) years of extension options thereafter at the sole discretion of Scottish Water.

### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged minimum number: 6

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

The PQQ documents can be also accessed by logging in through the Scottish Water Delta E-Sourcing webpage <https://scottishwater.delta-esourcing.com> and through the Response Manager section using the following Access Code: TH7U9GQ8FG

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Minimum level(s) of standards possibly required

Applicants will be expected to be of sufficient financial and economic standing to support the anticipated contract value. All applicants must complete the financial questions within

the pre-qualification questionnaire and tender documents. Financial standing relevant to the anticipated contract value will be determined by Scottish Water based on the response to the pre-qualification questionnaire and any further financial checks deemed necessary.

### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

### **III.1.6) Deposits and guarantees required**

Scottish Water reserves the right to require deposits, guarantees, bonds or other forms of appropriate security.

### **III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them**

All prices quoted shall be in Sterling (UK) and all payments shall be made in Sterling (UK). Payment shall be made on the basis of completed services in accordance with the agreed contract rates, schedules and conditions of contract.

### **III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded**

In the event of a group of companies submitting an accepted offer it will be necessary for each member of the group to sign an undertaking that each company in the group will be jointly and severally liable for the satisfactory performance of the contract.

## **III.2) Conditions related to the contract**

### **III.2.2) Contract performance conditions**

Bidders must comply with modern slavery act and operate an ethical supply chain.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

In the case of framework agreements, provide justification for any duration exceeding 8 years:

10 years is the anticipated maximum life span of this system.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

6 September 2021

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English



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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

Scottish Water will not accept the SPD. We will only accept a completed Scottish Water PQQ document. This Notice does not preclude Scottish Water from issuing other notices for specific requirements. Responses to the FTS Notice will be evaluated and only successful applicants following PQQ evaluation will be invited to submit a tender. Scottish Water reserves the right to divide the scope of the contract into lots at tender and contract award stages as it deems appropriate. Applicants who fail to supply all of the information requested in response to this Notice or any resulting tender exercise may risk elimination.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://scottishwater.delta-esourcing.com/tenders/UK-UK-Glasgow:-IT-software-package./TH7U9GQ8FG>

To respond to this opportunity, please click here:

<https://scottishwater.delta-esourcing.com/respond/TH7U9GQ8FG>

GO Reference: GO-202184-PRO-18682879

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Glasgow Sheriff Court

1 Carlton Pl

Glasgow

G5 9TW

Telephone

+44 1414298888

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

Email

[andrew.mulvay@scottishwater.co.uk](mailto:andrew.mulvay@scottishwater.co.uk)

Telephone

+44 7768545959

Country

United Kingdom