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Contract

## **Red Cell Serology**

Scottish National Blood Transfusion Service

F03: Contract award notice

Notice identifier: 2022/S 000-018702

Procurement identifier (OCID): ocds-h6vhtk-02c6a8

Published 8 July 2022, 9:26am

## **Section I: Contracting authority**

### **I.1) Name and addresses**

Scottish National Blood Transfusion Service

The Jack Copland Centre, 52 Research Avenue, Heriot-Watt Research Park

Edinburgh

EH14 4BE

#### **Email**

[gordon.dickson@nhs.scot](mailto:gordon.dickson@nhs.scot)

#### **Telephone**

+44 1313145522

#### **Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.scotblood.co.uk/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA12722](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA12722)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Red Cell Serology

Reference number

NSS212204

#### **II.1.2) Main CPV code**

- 50421000 - Repair and maintenance services of medical equipment

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

SNBTS wishes to contract for the provision of a managed service comprising the supply of Integrated Red Cell Serology Testing technology, incorporating all equipment, test kits, reagents, relevant controls and calibrators, I.T.peripherals, delivery, installation, training and fully comprehensive systems maintenance.

The intention is to split the procurement into 2 separate Lots:

Lot 1 for Patient Services

Lot 2 for Donation Testing.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £3,311,333

### **II.2) Description**

**II.2.1) Title**

Red Cell Serology - Patient Services

Lot No

1

**II.2.2) Additional CPV code(s)**

- 50421000 - Repair and maintenance services of medical equipment

**II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

**II.2.4) Description of the procurement**

The five SNBTS Clinical laboratories provide comprehensive, 24 hours per day Blood Banking Services to their host hospitals. Reference work is undertaken for other hospitals in each area. The laboratories vary considerably in size, throughput and the range of tests performed. Thus the equipment needed at each site must be tailored to each laboratory's needs but yet deliver single system working across SNBTS wherever possible.

A range of patient samples including paediatric, and increasing numbers of monoclonal therapy patients are referred for serological investigation by automated and manual testing. Testing is primarily performed on patient's EDTA plasma samples but equipment/assays must be validated for EDTA and serum sample types.

; tests performed are:

- ABO RhD and K
- IAT screening (triple screen)
- DAT
- Antibody ID panel
- Serial titrations
- Phenotyping

Indicative numbers of samples tested per annum by each centre are as follows:

Edinburgh – 61,000 samples

Glasgow – 2,800 samples, predominantly samples referred for specialist serological investigation

Dundee – 39,000 samples

Inverness – 18,000 samples

Aberdeen – 51,000 samples

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

The Authority shall be entitled, at its option, to continue this Agreement beyond the Initial Term for three (3) twelve (12) Contract Month periods subject to giving not less than nine (9) Contract Months' notice to the Contractor.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Red Cell Serology - Donation Testing

Lot No

## **II.2.2) Additional CPV code(s)**

- 50421000 - Repair and maintenance services of medical equipment

## **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of

## **II.2.4) Description of the procurement**

The Donation Testing Directorate requires a solution in Edinburgh (JCC) to perform automated testing. Indicative numbers of samples per annum are as follows:

- IAT Screening of donors (Triple Screen) – 15,000 samples
- Full ID panel – 300 samples
- DAT – 2500 samples
- ABO RhD – 2,250 samples
- Titre (1/50) – 300 samples
- Extended phenotype (Under consideration\*)

\*Donor Testing have an interest in a cost effective solution to automate extended phenotyping including Fya, Fyb, Jka, Jkb, M, S, s

Present demand for this test is driven by clinical requirements and can be quite variable each day. Time of testing each day is also variable.

Current testing is performed and reported against red book recommendations.

Donation Testing hours of operation are as follows:

Working day - 07:00am hours to 16:00pm hours Monday to Sunday (inclusive)

SNBTS would expect that customer support would be available during the laboratories core operating hours of 9.00am – 17.00pm, Monday – Friday, any proposed solution must ensure a robust level of resilience to maintain continuous service delivery to our users on each site

## **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

The Authority shall be entitled, at its option, to continue this Agreement beyond the Initial Term for five (5) twelve (12) Contract Month periods subject to giving not less than nine (9) Contract Months' notice to the Contractor.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-026222](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Red Cell Serology - Patient Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

5 July 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Grifols Uk Ltd

Byron House, Cambridge Business Park, Cowley Rd,

Cambridge

CB4 0WZ



Telephone

+44 08452413090

Fax

+44 08452413314

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £3,100,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Red Cell Serology - Donation Testing

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

5 July 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

IBG Immucor Limited

2 Cranbrook Way, Solihull Business Park

Solihull

B90 4GT

Telephone

+44 03303338742

Fax

+44 03303338749

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £208,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:690771)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Court of Session

Parliament House, Parliament Square

Edinburgh

EH1 1RQ

Country

United Kingdom