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Awarded contract

## **Multi-Functional Devices and Document Solutions**

Welsh Government

F03: Contract award notice

Notice reference: 2021/S 000-018663

Published: 3 August 2021, 4:44pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Welsh Government

Crown Buildings, Cathays Park

Cardiff

CF10 3NQ

#### **Email**

[CommercialProcurementICT@gov.wales](mailto:CommercialProcurementICT@gov.wales)

#### **Telephone**

+44 3007900170

#### **Country**

United Kingdom

#### **NUTS code**

UKL - Wales

### **Internet address(es)**

Main address

<https://gov.wales/>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA27760](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA27760)

### **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

### **I.4) Type of the contracting authority**

Body governed by public law

### **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Multi-Functional Devices and Document Solutions

Reference number

NPS-ICT-0104-20

#### **II.1.2) Main CPV code**

- 30121200 - Photocopying equipment

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

This procurement exercise is being conducted by the National Procurement Service for Wales (NPS), which is hosted by the Welsh Government. NPS acts on behalf of the Welsh public sector to deliver value for money from the procurement of common and repetitive

goods and services.

The Supplier shall be required to provide a range of Products and/ or Services under the following Lots:

Lot 1: MFDs and Document Solutions

Lot 2: Print Consumables (Not Awarded)

The objective of this framework is to:

(a) Provide Customers with a wide range of MFD products and services, which meet the individual Customers requirements;

(b) Offer a flexible, competitive and simple route to market;

(c) Provide a value for money route to market, which continues to evolve to offer the latest

technologies at competitive pricing; and

(d) Provide document and print solutions which balance the need for immediate savings, whilst considering the socio and environmental impact on future generations.

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £40,000,000

## **II.2) Description**

### **II.2.1) Title**

MFDs and Document Solutions

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 30121100 - Photocopiers
- 30121200 - Photocopying equipment
- 30232100 - Printers and plotters
- 30232110 - Laser printers
- 30232150 - Inkjet printers
- 32581200 - Fax equipment
- 50310000 - Maintenance and repair of office machinery
- 30124520 - Scanner document feeders
- 48311000 - Document management software package
- 48311100 - Document management system

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

The products and services will be delivered at sites across Wales

#### **II.2.4) Description of the procurement**

This procurement is to establish an all-Wales Framework Agreement. Due to the diverse nature of the Customer base the Supplier shall be required to provide the following Products/services:

- (a) The Supply of a range of Multi-Functional Devices (MFD);
- (b) Consumables;
- (c) Support and Maintenance, including a range of enhanced warranty packages;
- (d) Pre-Sales Services, including site surveys and print audits;
- (e) A range of associated software products;
- (f) A range of associated services;
- (g) A range of finance options and pricing plans; and
- (h) Consumables, including drums, toner cartridges and staples.

The Supplier shall provide a range of Print and Document Solutions, including but not limited to:

- (a) Cloud hosted print solutions;
- (b) Hybrid managed print estates, comprising of single function and multi-function machines;
- (c) Document workflow & automation;
- (d) Managed document solutions; and
- (e) Hybrid Mail Solutions.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 56

Quality criterion - Name: Sustainability and Social Value / Weighting: 14

Price - Weighting: 30

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Customers shall be able to adjust the Commercial and Technical award criteria weightings within the range detailed at Annex 1 of Framework Schedule 4.4.

The Framework was tendered with 2 Lots, Lot 1 MFDs and Document Solutions and Lot 2 Print Consumables. Lot 2 has not been awarded.

## **II.2) Description**

### **II.2.1) Title**

Print Consumables

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 30124000 - Parts and accessories of office machines
- 30125000 - Parts and accessories of photocopying apparatus
- 30125100 - Toner cartridges
- 30124100 - Fusers
- 30124300 - Drums for office machine

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

## **II.2.4) Description of the procurement**

This procurement exercise is intended to establish an agreement for the Welsh Public Sector to access:

- (a) Original Printer Consumables (excluding paper);
- (b) Remanufactured and Refilled Printer Ink and Toner Cartridges;
- (c) Fax Consumables.

## **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 21

Quality criterion - Name: Sustainability and Social Value / Weighting: 9

Price - Weighting: 70

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2.14) Additional information**

This Lot was Not awarded

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-000589](#)

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Print Consumables

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected



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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

MFDs and Document Solutions

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

14 July 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 13

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 13

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

COMCEN COMPUTER SUPPLIES LTD

COMCEN COMPUTER SUPPLIES LTD, Bruce Road

SWANSEA

SA54HS

Email

[stuartj@comcen.co.uk](mailto:stuartj@comcen.co.uk)

Country

United Kingdom

NUTS code

- UKL18 - Swansea

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Vision (Office Automation) Ltd

Caxton House, Watermark Way, Foxholes Business Park

Hertford

SG137TZ

Email

[bids@visionplc.co.uk](mailto:bids@visionplc.co.uk)

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Canda Copying Ltd

Prince William Avenue, Sandycroft

Deeside

CH52QZ

Email

[stephen@candacopying.co.uk](mailto:stephen@candacopying.co.uk)

Country

United Kingdom

NUTS code

- UKL23 - Flintshire and Wrexham

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Ricoh UK Ltd

800 Pavilion Drive, Northampton Business Park

Northampton

NN4 7YL

Email

[bid.team@ricoh.co.uk](mailto:bid.team@ricoh.co.uk)

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Xerox (UK) Ltd

Uxbridge Business Park, Sanderson Road,

Uxbridge

UB81DH

Email

[uxb.bidteam@xerox.com](mailto:uxb.bidteam@xerox.com)

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Altodigital Networks Ltd

Malthouse Avenue

Cardiff

CF23 8RU

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Banner Group Ltd

Newland House, Tuscany Park, Express Way

Wakefield

WF6 2TZ

Email

[bids@banneruk.com](mailto:bids@banneruk.com)

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

KONICA MINOLTA BUSINESS SOLUTIONS (UK) LTD

Konica House, Miles Gray Road

BASILDON

SS143AR

Email

[bidsandtenders@konicaminolta.co.uk](mailto:bidsandtenders@konicaminolta.co.uk)

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

UK Laser Supplies Ltd

Capital Point, Capital Point Business Park

Cardiff

CF14 9JB

Country

United Kingdom

NUTS code

- UKL22 - Cardiff and Vale of Glamorgan

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Canon (UK) Limited

Woodhatch

Reigate

RH28BF

Email

[tender\\_team@cuk.canon.co.uk](mailto:tender_team@cuk.canon.co.uk)

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £40,000,000

Total value of the contract/lot: £40,000,000

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## Section VI. Complementary information

### VI.3) Additional information

The Authority has decided to terminate the tender process without making any award for Lot 2 (Print Consumables), for the following reasons:

1. Whilst the Authority does not believe that there is any flaw in the tender process, continuing with the award is likely to lead to legal proceedings which would delay contract award and cause the Authority to incur disproportionate expense and wasted resources in dealing with such proceedings; and
2. The need to protect and preserve public funds.

The following bodies may use this framework:

- Welsh Minister, their agencies, sponsored and statutory bodies and other contracting authorities funded by them;
- The Welsh Assembly Commission;
- UK Government, their agencies, companies and limited liability partnerships or other corporate entities, which operate in Wales;
- Local Authorities in Wales;
- Contracting authorities established for the provision of culture, media and sport in Wales;
- NHS Health Boards in Wales;
- Higher and further education bodies in Wales;
- Police and crime commissioners and police forces; national park, and fire and rescue authorities in Wales;
- Citizen Advice Bureaux in Wales;
- Registered social landlords;
- Schools, sixth-form colleges, foundation schools and academies in Wales (but not independent schools);
- HM Inspectorate of Schools in Wales (Estyn);



- Town & Community Councils in Wales;
- Tribunals
- Welsh Government;
- Housing associations;
- Wales Council for Voluntary Action
- Third sector bodies.

(WA Ref:112386)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom