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Tender

## **Framework for supply of Air Source Heat Pumps and associated products and associated services**

Advantage South West

F02: Contract notice

Notice identifier: 2022/S 000-018465

Procurement identifier (OCID): ocds-h6vhtk-034ec9

Published 6 July 2022, 11:50am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Advantage South West

South Somerset House, Alvington

Yeovil

BA22 8WN

#### **Contact**

Mr Neil Biddiscombe

#### **Email**

[neil.biddiscombe@abri.co.uk](mailto:neil.biddiscombe@abri.co.uk)

#### **Telephone**

+44 1935488778

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://www.advantagesouthwest.co.uk/>

Buyer's address

<http://www.advantagesouthwest.co.uk/>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

[www.advantageswtenders.co.uk](http://www.advantageswtenders.co.uk)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

[www.advantageswtenders.co.uk](http://www.advantageswtenders.co.uk)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Housing and community amenities

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Framework for supply of Air Source Heat Pumps and associated products and associated services

Reference number

DN620262

#### **II.1.2) Main CPV code**

- 39715210 - Central-heating equipment

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

DOCUMENTS AVAILABLE FROM [WWW.ADVANTAGESWTENDERS.CO.UK](http://WWW.ADVANTAGESWTENDERS.CO.UK)

The framework is for the supply of air source heat pumps and associated products and associated services.

Advantage South West is seeking to select, by a competitive tendering process, three companies who will be awarded a 4 year Framework (1/1/23 – 31/12/26) from which Members (or their contractors) will award Contracts for the supply of air source heat pumps and associated products and associated services to Members (or their contractors). Advantage South West Members will enter into Contracts with the successful tenderer(s) for their requirements that may be satisfied directly or via contractors. These Contracts will be for a maximum of 3 years and will be awarded during the term of the Framework. Members will be able to enter consecutively into more than one Contract for their requirements thus a successful company can supply for up to 6 years.

ASW Members are in the South West and south central parts of England.

#### **II.1.5) Estimated total value**

Value excluding VAT: £50,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 39715240 - Electric space-heating apparatus

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

We have decided to include three companies on the framework as there are concerns about product availability during the duration of the framework. The company in first place will receive all orders with the second and third as 'reserve' companies. If the first placed company is unable to supply then the second placed company will be contacted, if they cannot supply then the third placed company. It is our clear expectation that the first placed company will supply all units under the framework. If there are ongoing product reliability or service level issues with units supplied then we reserve the right to remove companies from the framework.

The framework will be used for all requirements including planned upgrades, responsive upgrades, void properties and in new build properties.

Applicants will be aware that social housing landlords are currently preparing their decarbonisation strategies ready for implementation. The external funding regime is currently somewhat short term. As a result of this it is difficult to confidently predict accurate numbers of units that will be required over the duration of this framework. Current supply is averaging around 600 p.a, but this is expected to increase dramatically during the duration of the framework. Consequently we have included a spend threshold in the contract notices of £50m, significantly higher than would be expected based on past spend.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £50,000,000

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

End date

31 December 2026

This contract is subject to renewal

No

**II.2.9) Information about the limits on the number of candidates to be invited**

Maximum number: 5

Objective criteria for choosing the limited number of candidates:

Contained within the procurement documentation

**II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

As stated in the procurement documentation

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 3

In the case of framework agreements, provide justification for any duration exceeding 4 years:

#### **IV.1.6) Information about electronic auction**

An electronic auction will be used

Additional information about electronic auction

Pricing to be submitted using an e-auction. Details are provided within the procurement documentation.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

## **IV.2) Administrative information**

### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

8 August 2022

Local time

10:00am

### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

19 August 2022

### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

Members of Advantage South West will be able to access this framework to award contracts. Current Members of Advantage South West are Abbeyfield Sidmouth, Abri, Coastline Housing, Cornwall Housing, Cornwall Rural Housing Association (CRHA), East Devon District Council, Exeter City Council , Homes in Sedgemoor, LiveWest, Magna Housing, Mid Devon District Council, North Devon Homes, Ocean Housing, Plymouth Community Homes, SHAL, Somerset West and Taunton Council, Teign Housing, TorVista, Westward Housing. Any further organisations that join ASW will also be able to access the framework. This Contract Notice is therefore placed on behalf of those future members too. Names of potential contracting authorities who may wish to access the framework can be found at: <https://www.gov.uk/government/publications/current-registered-providers-of-social-housing>  
<http://local.direct.gov.uk/LDGRedirect/MapLocationSearch.do?mode=1.1&map=9>. Interested companies can access documentation at [www.advantageswtenders.co.uk](http://www.advantageswtenders.co.uk). Completed documentation must be submitted by the closing time/date.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

UK High Court

London

Country

United Kingdom