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Planning

## **Imperial Renal Dialysis - Managed Service Agreement**

Imperial College Healthcare NHS Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-018456

Procurement identifier (OCID): ocds-h6vhtk-0506b8

Published 1 May 2025, 2:32pm

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### **Scope**

### **Reference**

W177909

### **Description**

PLEASE MAKE CONTACT FOR FURTHER DETAILED INFO. The Trust is exploring different operating models to continue providing quality haemodialysis services. The options include: · Managed equipment services only · Partial: Provision of building, plant, services, hard and soft FM, and consumables (devices, etc.). · Full: Provision of building, plant, services, hard and soft FM, consumables (devices, etc.), and workforce The Trust requires providers to comply with its IT systems and relevant clinical and operational policies. Existing arrangements with suppliers of consumables and patient transport contracts are out of scope. The Trust is seeking through pre market engagement to understand the potential operating and business model(s), including contract length, break clause periods, financial models (cost per treatment, minimum activity thresholds),

and other requirements from the Independent Sector provider .

### **Total value (estimated)**

- £25,000,000 excluding VAT
- £30,000,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 April 2027 to 31 March 2032
- Possible extension to 31 March 2034
- 7 years

### **Main procurement category**

Services

### **CPV classifications**

- 85111900 - Hospital dialysis services

### **Contract locations**

- UKD - North West (England)
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## **Engagement**

### **Engagement deadline**

1 December 2025

### **Engagement process description**

The initial engagement will be Virtual sessions (MS Teams) with suppliers earmarked for 23 May 2024. Each session to consist of a brief introduction (5 mins) on the intent of the ICHT Renal Service from the General Manager, followed by a presentation from the supplier on partnership options (30 mins max) with 25 mins available for discussions and two-way questions. Each session to take no more than 1hr. The Trust may conduct further sessions with providers over the subsequent weeks to further develop the strategy and specification. Please contact Gemma Fahey - [gemma.fahey@nhs.net](mailto:gemma.fahey@nhs.net) for further detail and to express an interest.

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## **Participation**

### **Particular suitability**

Voluntary, community and social enterprises (VCSE)

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## **Submission**

### **Publication date of tender notice (estimated)**

1 March 2026

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## Contracting authority

### Imperial College Healthcare NHS Trust

- Public Procurement Organisation Number: PYMN-2374-JNRY

St Mary's Hospital, Praed Street

London

W2 1NY

United Kingdom

Contact name: gemma fahey

Email: [gemma.fahey@nhs.net](mailto:gemma.fahey@nhs.net)

Website: <https://www.imperial.nhs.uk>

Region: UKI32 - Westminster

Organisation type: Public authority - central government

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## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

## Central London Community Healthcare NHS Trust

Summary of their role in this procurement: North West London Procurement Services (NWLPS) will be hosting this procurement as the shared service for Imperial. NWLPS is hosted by CLCH

- Public Procurement Organisation Number: PJXH-4297-MQQW

Ground Floor, 15 Marylebone Road

London

NW1 5JD

United Kingdom

Contact name: Gemma Fahey

Email: [gemma.fahey@nhs.net](mailto:gemma.fahey@nhs.net)

Website: <https://www.clch.nhs.uk>

Region: UKI32 - Westminster

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## Contact organisation

Contact [Imperial College Healthcare NHS Trust](#) for any enquiries.