

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/018430-2024>

Contract

Creative Leadership & Enterprise Centre (CLEC) Framework for the Provision of Programme Development and Delivery Resources

Cardiff Metropolitan University

F03: Contract award notice

Notice identifier: 2024/S 000-018430

Procurement identifier (OCID): ocds-h6vhtk-044490

Published 14 June 2024, 11:44am

Section I: Contracting authority

I.1) Name and addresses

Cardiff Metropolitan University

Llandaff campus, Western Avenue, Llandaff

Cardiff

CF5 2YB

Email

tenders@cardiffmet.ac.uk

Telephone

+44 2920416061

Country

United Kingdom

NUTS code

UKL22 - Cardiff and Vale of Glamorgan

Internet address(es)

Main address

<http://www.cardiffmet.ac.uk/procurement/>

Buyer's address

https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0259

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Creative Leadership & Enterprise Centre (CLEC) Framework for the Provision of Programme Development and Delivery Resources

Reference number

ITT/24/05

II.1.2) Main CPV code

- 80500000 - Training services

II.1.3) Type of contract

Services

II.1.4) Short description

Cardiff Metropolitan University is awarding a Framework Agreement to a small number of suitably skilled and experienced executive teaching specialists to assist the Creative Leadership and Enterprise Centre (CLEC) in the continued design and delivery of its executive leadership and business growth programmes.

In utilising this framework agreement, we are appointing a pool of subject specialists to provide executive teaching, coaching and support services in a range of subject specialist lots to reflect leadership and business growth themes. The teaching will be required for existing externally and internally funded programmes and any future work programmes the CLEC team is successful in bidding for.

The estimated total value of the procurement and the estimated values per lot provided in this notice are not guaranteed and are fully dependant on CLEC being successful in winning all future work programmes over the total course of the framework agreement.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,765,455

II.2) Description

II.2.1) Title

Delivering the theory of leadership, allowing individuals to explore their own practical leadership styles to develop high performing teams

Lot No

1

II.2.2) Additional CPV code(s)

- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

At venues throughout Wales.

II.2.4) Description of the procurement

The appointment of a supplier to provide executive teaching and coaching services for lot 1, "Delivering the theory of leadership, allowing individuals to explore their own practical leadership styles to develop high performing teams" within the "Developing a Leaders' Mindset" theme of the programme.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Cost / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Defining Strategic leadership in the context of developing and implementing associated performance strategies through coaching and mentoring via the Oscar model

Lot No

2

II.2.2) Additional CPV code(s)

- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

At venues throughout Wales.

II.2.4) Description of the procurement

The appointment of a supplier to provide executive teaching and coaching services for lot 2, "Defining strategic leadership in the context of developing and implementing associated performance strategies through coaching and mentoring via the Oscar model" within the "Developing a Leaders' Mindset" theme of the programme.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Cost / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Motivation and engagement strategies through communication and behavioural change

Lot No

3

II.2.2) Additional CPV code(s)

- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

At venues throughout Wales.

II.2.4) Description of the procurement

The appointment of a supplier to provide executive teaching and coaching services for lot 3, "Motivation and engagement strategies through communication and behavioural change" within the "Developing a Leaders' Mindset" theme of the programme.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Cost / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Mental Toughness and Resilience including the application of Critical Thinking in leading organisations and the ability to demonstrate Chaos and Complexity Theories and their application to management

Lot No

4

II.2.2) Additional CPV code(s)

- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

At venues throughout Wales.

II.2.4) Description of the procurement

The appointment of a supplier to provide executive teaching and coaching services for lot 4, "Mental Toughness and Resilience including the application of Critical Thinking in leading organisations and the ability to demonstrate Chaos and Complexity Theories and their application to management" within the "Developing a Leaders' Mindset" theme of the programme.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Cost / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Business Innovation Strategies

Lot No

5

II.2.2) Additional CPV code(s)

- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

At venues throughout Wales.

II.2.4) Description of the procurement

The appointment of a supplier to provide executive teaching services for lot 5, "Business Innovation Strategies" within the "Managing Growth and Performance" theme of the programme.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Cost / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Harnessing low carbon opportunities and carbon reduction initiatives

Lot No

6

II.2.2) Additional CPV code(s)

- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

At venues throughout Wales.

II.2.4) Description of the procurement

The appointment of a supplier to provide executive teaching services for lot 6, "Harnessing low carbon opportunities and carbon reduction initiatives" within the "Managing Growth and Performance" theme of the programme.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Cost / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Marketing and Sales Strategies – including relationship management and customer value analysis

Lot No

7

II.2.2) Additional CPV code(s)

- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

At venues throughout Wales.

II.2.4) Description of the procurement

The appointment of a supplier to provide executive teaching services for lot 7, "Marketing and Sales Strategies – including relationship management and customer value analysis" within the "Managing Growth and Performance" theme of the programme.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Cost / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lean Methodologies and Strategies

Lot No

8

II.2.2) Additional CPV code(s)

- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

At venues throughout Wales.

II.2.4) Description of the procurement

The appointment of a supplier to provide executive teaching services for lot 8, "Lean Methodologies and Strategies" within the "Managing Growth and Performance" theme of the programme.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Cost / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Managing Productivity, Financial Analysis Strategies & Investment Readiness

Lot No

9

II.2.2) Additional CPV code(s)

- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

At venues throughout Wales.

II.2.4) Description of the procurement

The appointment of a supplier to provide executive teaching services for lot 9, "Managing Productivity, Financial Analysis Strategies & Investment Readiness" within the "Managing Growth and Performance" theme of the programme.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Cost / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Business Planning for Growth Strategies

Lot No

10

II.2.2) Additional CPV code(s)

- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

At venues throughout Wales.

II.2.4) Description of the procurement

The appointment of a supplier to provide executive teaching services for lot 10, "Business Planning for Growth Strategies" within the "Managing Growth and Performance" theme of the programme.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Cost / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-006633](#)

Section V. Award of contract

Lot No

1

Title

Delivering the theory of leadership, allowing individuals to explore their own practical leadership styles to develop high performing teams

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 May 2024

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Compass Coaching and Consulting Ltd

27 Sovereign Gardens, Miskin

Pontyclun

CF728SZ

Telephone

+44 7913853984

Country

United Kingdom

NUTS code

- UKL15 - Central Valleys

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £395,690

Section V. Award of contract

Lot No

2

Title

Defining Strategic leadership in the context of developing and implementing associated performance strategies through coaching and mentoring via the Oscar model

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 May 2024

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 6

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Corporate Instinct Limited

CORPORATE INSTINCT LTD, 24 Vale View Crescent

Penarth

CF642NZ

Telephone

+44 7854942499

Country

United Kingdom

NUTS code

- UKL22 - Cardiff and Vale of Glamorgan

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £386,720

Section V. Award of contract

Lot No

3

Title

Motivation and engagement strategies through communication and behavioural change

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

14 May 2024

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 6

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

No Limit Training & Development Ltd

26 Highland Crescent, Springfield Estate Pontllanfraith

Blackwood Gwent

NP122NE

Telephone

+44 7919258462

Country

United Kingdom

NUTS code

- UKL16 - Gwent Valleys

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £260,760

Section V. Award of contract

Lot No

4

Title

Mental Toughness and Resilience including the application of Critical Thinking in leading organisations and the ability to demonstrate Chaos and Complexity Theories and their application to management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

4 June 2024

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

DNA Definitive Ltd

18 Southcourt Rd, 18 Southcourt Rd

Cardiff

CF239DA

Telephone

+44 7875381551

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £92,465

Section V. Award of contract

Lot No

5

Title

Business Innovation Strategies

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 May 2024

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Alacrity Foundation

Alacrity House, Kingsway

Newport

NP201HG

Telephone

+44 739342578

Country

United Kingdom

NUTS code

- UKL21 - Monmouthshire and Newport

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £176,200

Section V. Award of contract

Lot No

6

Title

Harnessing low carbon opportunities and carbon reduction initiatives

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 May 2024

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

mandix

10 Howells Crescent

Cardiff

CF52AJ

Telephone

+44 7928038424

Country

United Kingdom

NUTS code

- UKL22 - Cardiff and Vale of Glamorgan

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £92,500

Section V. Award of contract

Lot No

7

Title

Marketing and Sales Strategies – including relationship management and customer value analysis

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 May 2024

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Purple Performance Ltd

8 Bedells Lane

Wilmslow

SK95HY

Telephone

+44 7980685796

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £192,560

Section V. Award of contract

Lot No

8

Title

Lean Methodologies and Strategies

A contract/lot is awarded: No

V.1) Information on non-award

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

Section V. Award of contract

Lot No

9

Title

Managing Productivity, Financial Analysis Strategies & Investment Readiness

A contract/lot is awarded: No

V.1) Information on non-award

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

Section V. Award of contract

Lot No

10

Title

Business Planning for Growth Strategies

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 May 2024

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Purple Performance Ltd

8 Bedells Lane

Wilmslow

SK95HY

Telephone

+44 7980685796

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £168,560

Section VI. Complementary information

VI.3) Additional information

(WA Ref:142045)

VI.4) Procedures for review

VI.4.1) Review body

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom

