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Tender

Commercial and Technical Capital Consultants

NORTHUMBRIAN WATER GROUP LIMITED

F05: Contract notice – utilities

Notice identifier: 2022/S 000-018392

Procurement identifier (OCID): ocids-h6vhtk-034e80

Published 5 July 2022, 4:04pm

Section I: Contracting entity

I.1) Name and addresses

NORTHUMBRIAN WATER GROUP LIMITED

Via : Group Financial Controller Northumbria House, Abbey Road, Pity Me

DURHAM

DH15FJ

Contact

Lily Crow

Email

lily.craw@nwl.co.uk

Country

United Kingdom

NUTS code

UKC - North East (England)

Internet address(es)

Main address

<https://www.nwl.co.uk/>

I.3) Communication

Access to the procurement documents is restricted. Further information can be obtained at

<https://s1.ariba.com/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://s1.ariba.com/>

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Commercial and Technical Capital Consultants

Reference number

FA07-02

II.1.2) Main CPV code

- 71310000 - Consultative engineering and construction services

II.1.3) Type of contract

Services

II.1.4) Short description

The provision of technical and commercial services relating predominantly to the capital investment on both infrastructure and non-infrastructure projects and programmes.

II.1.5) Estimated total value

Value excluding VAT: £152,000,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for one lot only

Maximum number of lots that may be awarded to one tenderer: 1

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

At PQQ stage, bidders may submit responses for both Lot 1 and Lot 2 .

If bidders who submit PQQ responses for both lots are short-listed to tender stage for both Lot 1 and Lot 2, NWL will ask the bidder to select their preferred lot to continue with to

tender stage.

After PQQ stage, bidders will only be able to tender for either Lot 1 or Lot 2.

II.2) Description

II.2.1) Title

Strategic Technical Partner

Lot No

1

II.2.2) Additional CPV code(s)

- 71310000 - Consultative engineering and construction services
- 71320000 - Engineering design services

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)
- UKH - East of England

Main site or place of performance

Northumbrian Water Operating area and Essex and Suffolk Operating area .

II.2.4) Description of the procurement

The scope of the services to be provided fall into the following three areas:

1. Enabling - Services in support to Strategic Planning to complement the in-house function will be required in the areas not limited to business strategy, economic analysis, business case articulation, asset management, specialist support and support to PR29 development.

2. Solution Delivery - Services in support to Tactical Planning to complement the in-house function and in relation to the delivery of the capital plan will be required in the areas not limited to programme optimisation, root cause analysis, needs challenge and TOTEX optioneering, specialist modelling, Principal Designer Duties under CDM.

3. Design - Services in support of Capital Delivery will be required in the areas not limited to concept, definition and detailed design, tender documentation and evaluation, support to regulatory programmes, asset health and condition inspections, ECC site supervision, data gathering and analytics, provision of technical resource via secondment, Principal Designer duties under CDM.

The main focus of this lot will be item 2 above - Solution Delivery, however, consultants will need to demonstrate capability across all three areas.

The estimated annual value of this lot is in the range of £5m - £15m.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £120,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

The period of any Framework resulting from this procurement will be 4 years from the start date.

The length of the Framework Agreement may be extended by negotiation with the supplier(s) for a further period of 4 years. Any number of extensions are available but will not exceed the total extension period of 4 years.

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 6

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: Yes

Description of options

The period of any Framework resulting from this procurement will be 4 years from the start date.

The length of the Framework Agreement may be extended by negotiation with the supplier(s) for a further period of 4 years. Any number of extensions are available but will not exceed the total extension period of 4 years.

II.2) Description

II.2.1) Title

Strategic Commercial Partner

Lot No

2

II.2.2) Additional CPV code(s)

- 71310000 - Consultative engineering and construction services

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)
- UKH - East of England

Main site or place of performance

Northumbrian Water Operating area and Essex and Suffolk Operating area .

II.2.4) Description of the procurement

Provision of commercial services predominantly across its capital investment programme. The requirements will include:

1. Strategic Services:

NWG require a consultant to provide strategic commercial services across its infrastructure and non-infrastructure investment programme. The consultant will be expected to provide overall strategic services working closely with NWG and its supply chain. These services will generally be programme level and outcome focused with the commercial partner providing initiatives such as (but not limited to); commercial forums, programme and contract management dashboard reporting, provision of NEC Contract Management Software, Training (e.g. NEC), risk and opportunity management, integrated risk and value management, cross industry insights, best practice procurement insights and other value add services by agreement.

2. Core Services:

The consultant partner will also provide core transactional commercial services predominantly focusing on project level capital investment. This covers services including but not limited to the provision of cost management services, Target cost validation, NEC contract administration services eg ECC Project Manager and assistance with tender documents preparation and evaluation.

3. Optional Services:

The consultant partner may be requested to provide forensic cost audit services, these include the review of expenditure against contract, accuracy of payment claims and invoices, correct application of rates, rebates and other discount models.

The estimated value of this lot per annum is £2m - £4m.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £32,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

The period of any Framework resulting from this procurement will be 4 years from the start date.

The length of the Framework Agreement may be extended by negotiation with the supplier(s) for a further period of 4 years. Any number of extensions are available but will not exceed the total extension period of 4 years.

II.2.9) Information about the limits on the number of candidates to be invited

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The length of the Framework Agreement may be extended by negotiation with the supplier(s) for a further period of 4 years. Any number of extensions are available but will not exceed the total extension period of 4 years.

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

Prerequisites are detailed in the Pre Qualification document within Ariba once you have access.

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.1.6) Deposits and guarantees required

Parent Company Guarantees and Performance Bonds may be requested as part of the award.

III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them

This will be advised if invited to tender

III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded

Joint and several liability agreement under English Law with designated lead entity.

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

If applicable these will be advised in the tender documents.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

29 July 2022

Local time

2:00pm

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

21 August 2022

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.3) Additional information

Applicants are asked to note that this procurement process will be conducted electronically with all documents and communication being managed through the Northumbrian Water e-Sourcing Spend Management portal called "Ariba".

If you have expressed an interest in both Lot 1 and Lot 2, you will receive two separate PQQ invitations via Ariba. Both need to be accessed, completed and submitted separately.

Expressions of interest must be sent to the e-mail address amp8procurement@nwl.co.uk before the deadline date of 29th July 2022. Once expression of interest has been received containing the details below, applicants will be given access to the Ariba portal within 48 hours from request (where possible). This portal will contain all the tender documents associated with this procurement that are available at the time. An email link will also be provided to the email address you provide to access the portal. The deadline for return of the completed Pre-Qualification Questionnaire (PQQ) is the 5th August 2022 at Midday.

When sending expression of interest, applicants must provide the following information:

- 1) Full company name,
- 2) Main contact details of the person who will be given access to the Ariba portal - Name, job title, email address and telephone number.

VI.4) Procedures for review

VI.4.1) Review body

TBC

TBC

Country

United Kingdom