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Tender

## **Commercial and Technical Capital Consultants**

NORTHUMBRIAN WATER GROUP LIMITED

F05: Contract notice – utilities

Notice identifier: 2022/S 000-018392

Procurement identifier (OCID): ocds-h6vhtk-034e80

Published 5 July 2022, 4:04pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

NORTHUMBRIAN WATER GROUP LIMITED

Via : Group Financial Controller Northumbria House, Abbey Road, Pity Me

DURHAM

DH15FJ

#### **Contact**

Lily Crow

#### **Email**

[lily.craw@nwl.co.uk](mailto:lily.craw@nwl.co.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKC - North East (England)

**Internet address(es)**

Main address

<https://www.nwl.co.uk/>

**I.3) Communication**

Access to the procurement documents is restricted. Further information can be obtained at

<https://s1.ariba.com/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://s1.ariba.com/>

**I.6) Main activity**

Water

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Commercial and Technical Capital Consultants

Reference number

FA07-02

#### **II.1.2) Main CPV code**

- 71310000 - Consultative engineering and construction services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The provision of technical and commercial services relating predominantly to the capital investment on both infrastructure and non-infrastructure projects and programmes.

#### **II.1.5) Estimated total value**

Value excluding VAT: £152,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for one lot only

Maximum number of lots that may be awarded to one tenderer: 1

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

At PQQ stage, bidders may submit responses for both Lot 1 and Lot 2 .

If bidders who submit PQQ responses for both lots are short-listed to tender stage for both Lot 1 and Lot 2, NWL will ask the bidder to select their preferred lot to continue with to

tender stage.

After PQQ stage, bidders will only be able to tender for either Lot 1 or Lot 2.

## **II.2) Description**

### **II.2.1) Title**

Strategic Technical Partner

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 71310000 - Consultative engineering and construction services
- 71320000 - Engineering design services

### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)
- UKH - East of England

Main site or place of performance

Northumbrian Water Operating area and Essex and Suffolk Operating area .

### **II.2.4) Description of the procurement**

The scope of the services to be provided fall into the following three areas:

1. Enabling - Services in support to Strategic Planning to complement the in-house function will be required in the areas not limited to business strategy, economic analysis, business case articulation, asset management, specialist support and support to PR29 development.

2. Solution Delivery - Services in support to Tactical Planning to complement the in-house function and in relation to the delivery of the capital plan will be required in the areas not limited to programme optimisation, root cause analysis, needs challenge and TOTEX optioneering, specialist modelling, Principal Designer Duties under CDM.

3. Design - Services in support of Capital Delivery will be required in the areas not limited to concept, definition and detailed design, tender documentation and evaluation, support to regulatory programmes, asset health and condition inspections, ECC site supervision, data gathering and analytics, provision of technical resource via secondment, Principal Designer duties under CDM.

The main focus of this lot will be item 2 above - Solution Delivery, however, consultants will need to demonstrate capability across all three areas.

The estimated annual value of this lot is in the range of £5m - £15m.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £120,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

The period of any Framework resulting from this procurement will be 4 years from the start date.

The length of the Framework Agreement may be extended by negotiation with the supplier(s) for a further period of 4 years. Any number of extensions are available but will not exceed the total extension period of 4 years.

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 6

#### **II.2.10) Information about variants**

Variants will be accepted: Yes

### **II.2.11) Information about options**

Options: Yes

Description of options

The period of any Framework resulting from this procurement will be 4 years from the start date.

The length of the Framework Agreement may be extended by negotiation with the supplier(s) for a further period of 4 years. Any number of extensions are available but will not exceed the total extension period of 4 years.

## **II.2) Description**

### **II.2.1) Title**

Strategic Commercial Partner

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 71310000 - Consultative engineering and construction services

### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)
- UKH - East of England

Main site or place of performance

Northumbrian Water Operating area and Essex and Suffolk Operating area .

### **II.2.4) Description of the procurement**

Provision of commercial services predominantly across its capital investment programme. The requirements will include:

### 1. Strategic Services:

NWG require a consultant to provide strategic commercial services across its infrastructure and non-infrastructure investment programme. The consultant will be expected to provide overall strategic services working closely with NWG and its supply chain. These services will generally be programme level and outcome focused with the commercial partner providing initiatives such as (but not limited to); commercial forums, programme and contract management dashboard reporting, provision of NEC Contract Management Software, Training (e.g. NEC), risk and opportunity management, integrated risk and value management, cross industry insights, best practice procurement insights and other value add services by agreement.

### 2. Core Services:

The consultant partner will also provide core transactional commercial services predominantly focusing on project level capital investment. This covers services including but not limited to the provision of cost management services, Target cost validation, NEC contract administration services eg ECC Project Manager and assistance with tender documents preparation and evaluation.

### 3. Optional Services:

The consultant partner may be requested to provide forensic cost audit services, these include the review of expenditure against contract, accuracy of payment claims and invoices, correct application of rates, rebates and other discount models.

The estimated value of this lot per annum is £2m - £4m.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £32,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

The period of any Framework resulting from this procurement will be 4 years from the start date.

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#### **II.2.9) Information about the limits on the number of candidates to be invited**

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Prerequisites are detailed in the Pre Qualification document within Ariba once you have access.

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

#### **III.1.6) Deposits and guarantees required**

Parent Company Guarantees and Performance Bonds may be requested as part of the award.

#### **III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them**

This will be advised if invited to tender

#### **III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded**

Joint and several liability agreement under English Law with designated lead entity.

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

If applicable these will be advised in the tender documents.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

29 July 2022

Local time

2:00pm

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

21 August 2022

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## Section VI. Complementary information

### VI.1) Information about recurrence

This is a recurrent procurement: No

### VI.3) Additional information

Applicants are asked to note that this procurement process will be conducted electronically with all documents and communication being managed through the Northumbrian Water e-Sourcing Spend Management portal called "Ariba".

If you have expressed an interest in both Lot 1 and Lot 2, you will receive two separate PQQ invitations via Ariba. Both need to be accessed, completed and submitted separately.

Expressions of interest must be sent to the e-mail address [amp8procurement@nwl.co.uk](mailto:amp8procurement@nwl.co.uk) before the deadline date of 29th July 2022. Once expression of interest has been received containing the details below, applicants will be given access to the Ariba portal within 48 hours from request (where possible). This portal will contain all the tender documents associated with this procurement that are available at the time. An email link will also be provided to the email address you provide to access the portal. The deadline for return of the completed Pre-Qualification Questionnaire (PQQ) is the 5th August 2022 at Midday.

When sending expression of interest, applicants must provide the following information:

- 1) Full company name,
- 2) Main contact details of the person who will be given access to the Ariba portal - Name, job title, email address and telephone number.

### VI.4) Procedures for review

#### VI.4.1) Review body

TBC

TBC

Country

United Kingdom