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Tender

## **PROCUREMENT OF A STRATEGIC DELIVERY PARTNER**

LONDON METROPOLITAN UNIVERSITY

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-018367

Procurement identifier (OCID): ocds-h6vhtk-050b41

Published 1 May 2025, 12:14pm

### **Scope**

### **Reference**

LMU2025-1760

### **Description**

This opportunity is for the procurement of a Strategic Delivery Partner (SDP) for London Metropolitan University

To help us achieve these strategic targets, our objective is to procure a long-term partnership with a Tier One organisation and FM provider who will:

- a. Build & deliver capital projects with quality and value through the life of the Estates Strategy
- b. Provide strategic build, maintain and operate advice throughout the delivery of the Strategy to optimise operational outcomes and life cycle costs
- c. Ensure a best-in-class transition from construction to operation

- d. Lead a Total Facilities Management (TFM) service with the student experience at the heart of operations
- e. Deliver net zero targets through sustainability in all capital projects and TFM services
- f. Identify & leverage strategic opportunities in our campus facilities to continuously add value
- g. Maximise positive impact on teaching outcomes, school identities & community experience
- h. Promote social value and achieve excellence in safety, site operations and campus facilities

The Strategic Delivery Partner will support the Soft Landings process and activities in relation to the delivery of the Capital Projects Programme, with any new built or refurbished facility conceived, designed, built, and handed over to its FM services function with the needs of users and operators at the heart of the process from the outset, with the management of the asset considered throughout its life cycle (including the design development and build stages).

To this end, the Strategic Delivery Partner will provide a range of professional services aimed at improving the outcomes of the capital programme. For example, the provision of practical buildability advice during the design stages to improve build quality, build cost and build programme, and provision of operational design reviews to improve the effectiveness and efficiency of operations and FM once the asset is built.

Further information on the full scope of services included, and the tender process, can be found within the tender documentation available on our e-tendering portal.

### **Total value (estimated)**

- £284,000,000 excluding VAT
- £340,800,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 28 April 2026 to 27 April 2031
- Possible extension to 27 April 2036
- 10 years

Description of possible extension:

The contract may be extended for further periods of three (3) years for a first extension and two (2) years for a second extension.

## **Main procurement category**

Services

## **CPV classifications**

- 45000000 - Construction work
- 50700000 - Repair and maintenance services of building installations

## **Contract locations**

- UKI - London

## **Justification for not using lots**

In order to drive greater efficiency and enable us to achieve our strategic objectives, London Metropolitan University has combined scope of services within this procurement to include Tier One and FM Services.

Further information on our strategy can be found within the tender documentation.

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## **Submission**

### **Submission type**

Requests to participate

### **Deadline for requests to participate**

29 May 2025, 3:00pm

### **Submission address and any special instructions**

[https://iaetme.fa.ocs.oraclecloud.com/supplierPortal/faces/EndOverviewfndGlobalItemNodeId=itemNode\\_supplier\\_portal\\_supplier\\_portal](https://iaetme.fa.ocs.oraclecloud.com/supplierPortal/faces/EndOverviewfndGlobalItemNodeId=itemNode_supplier_portal_supplier_portal)

### **Tenders may be submitted electronically**

Yes

### **Languages that may be used for submission**

English

### **Suppliers to be invited to tender**

Maximum 4 suppliers

Selection criteria:

Please see the tender documentation for full details on the selection of participants to be

invited to tender.

### **Award decision date (estimated)**

30 March 2026

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### **Award criteria**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Core Services	Suppliers scores for Core Services will account for 30% of their final score. Suppliers core services submissions will be scored using the following criteria: Quality - 70% Price - 30% Please see the tender documentation for more details.	Quality	30%
Capital Works	Suppliers scores for Capital Works will account for 30% of their final score. Suppliers capital works submissions will be scored using the following criteria: Quality - 40% Price - 60% Please see the tender documentation for more details.	Quality	30%

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<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Facilities Maintenance	Suppliers scores for Facilities Maintenance will account for 30% of their final score. Suppliers core services submissions will be scored using the following criteria: Quality - 60% Price - 40% Please see the tender documentation for more details.	Quality	30%
Social Value	Suppliers scores for Facilities Maintenance will account for 30% of their final score. Suppliers core services submissions will be scored using the following criteria: Quality - 60% Price - 40% Please see the tender documentation for more details.	Quality	10%

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## Other information

### Conflicts assessment prepared/revised

Yes

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## Procedure

## **Procedure type**

Competitive flexible procedure

## **Competitive flexible procedure description**

The procurement procedure being applied to the Contract is a 'competitive flexible procedure' under section 20(2) of the Act. The most advantageous submission will be identified by a five-stage process as set out in more detail in this Invitation to Participate.

Stage One: Requests to Participate and PSQ

Stage Two: Tender Stage One

Stage Three: Tender Stage Two

Stage Four: Identification of Preferred Bidder

Stage Five: Standstill and Contract Award

Full details can be found within the ITP provided within the tender documentation.

## **Justification for not publishing a preliminary market engagement notice**

This procurement process commenced prior to the implementation of the Procurement Act 2023. A PIN notice was issued under PCR 2015 (2024/S 000-014987).

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## **Documents**

### **Associated tender documents**

[https://iaetme.fa.ocs.oraclecloud.com/supplierPortal/faces/FndOverview?fndGlobalItemNodeId=itemNode\\_supplier\\_portal\\_supplier\\_portal](https://iaetme.fa.ocs.oraclecloud.com/supplierPortal/faces/FndOverview?fndGlobalItemNodeId=itemNode_supplier_portal_supplier_portal)

Suppliers can register for access to our e-tendering portal, Oracle Fusion, via the link below:

<https://iaetme.fa.ocs.oraclecloud.com/fscmUI/redwood/supplier-registration/register-supplier/register-supplier-verification?id=Jqjdl142fgSWRkr7zVte05ynD6OnVr4QvvR1Npz2r4eLs/0laO1sPQhtw==>

Once registered, the opportunity can be accessed via the following link:

[https://iaetme.fa.ocs.oraclecloud.com/supplierPortal/faces/FndOverviewfndGlobalItemNodeId=itemNode\\_supplier\\_portal\\_supplier\\_portal](https://iaetme.fa.ocs.oraclecloud.com/supplierPortal/faces/FndOverviewfndGlobalItemNodeId=itemNode_supplier_portal_supplier_portal)

## **Documents to be provided after the tender notice**

Any additional documentation, provided during the process, will be provided via the Oracle e-tendering portal.

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## **Contracting authority**

### **LONDON METROPOLITAN UNIVERSITY**

- Companies House: 00974438
- Public Procurement Organisation Number: PWRV-6768-MQCM

London Metropolitan University

London

N7 8DB

United Kingdom



Contact name: Katie Watson

Email: [strategic-procurement@londonmet.ac.uk](mailto:strategic-procurement@londonmet.ac.uk)

Website: <https://www.londonmet.ac.uk/>

Region: UKI43 - Haringey and Islington

Organisation type: Public authority - sub-central government

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## Other organisations

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

### **GARDINER & THEOBALD LLP**

Summary of their role in this procurement: Project Management

- Companies House: OC307124
- Public Procurement Organisation Number: PPGW-7436-DBWT

10 South Crescent

London

WC1E 7BD

United Kingdom

Email: [marketing@gardiner.com](mailto:marketing@gardiner.com)

Website: <http://www.gardiner.com>

Region: UKI31 - Camden and City of London

## **MILLS & REEVE LLP**

Summary of their role in this procurement: Contract Development and Review

- Companies House: OC326165
- Public Procurement Organisation Number: PQVY-8728-PGBR

24 King William Street

London

EC4R 9AT

United Kingdom

Email: [tenders@mills-reeve.com](mailto:tenders@mills-reeve.com)

Website: <http://www.mills-reeve.com>

Region: UKI31 - Camden and City of London

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## **Contact organisation**

Contact LONDON METROPOLITAN UNIVERSITY for any enquiries.