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Tender

Historic England Income Generation Strategy - Commercial Consultant

Historic England

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-018286

Procurement identifier (OCID): ocds-h6vhtk-050b08 ([view related notices](#))

Published 1 May 2025, 10:20am

Scope

Reference

P/REF 00000402

Description

Historic England is seeking an experienced Commercial Consultant to help us develop an effective Income Generation Strategy. The consultant will embed a commercial approach into the development and delivery of business cases for income generation activities, including where appropriate Treasury Green Book business cases. We need expert advice to ensure a sound commercial approach is built into our income generation activities across a range of markets, from charging for advice to developing our estate, to maximise returns.

Total value (estimated)

- £15,000 excluding VAT
- £18,000 including VAT

Below the relevant threshold

Contract dates (estimated)

- 2 June 2025 to 30 September 2025
- Possible extension to 31 October 2025
- 4 months, 29 days

Description of possible extension:

Contract can be extended to complete the work under the specification.

Main procurement category

Services

CPV classifications

- 79411100 - Business development consultancy services
- 79416000 - Public relations services
- 79418000 - Procurement consultancy services

Contract locations

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

15 May 2025, 8:00am

Tender submission deadline

19 May 2025, 11:00am

Submission address and any special instructions

Please access our electronic tendering portal at the following link: <https://intendhost.co.uk/historicengland.aspx/Home>

Tenders may be submitted electronically

Yes

Award criteria

For this tender, Award, will be based on MEAT - Most Economically Advantageous Tender.

Price Weighting: 35%

Quality Weighting: 65%

Procedure

Procedure type

Below threshold - open competition

Contracting authority

Historic England

- Public Procurement Organisation Number: PXLY-5862-RMML

The Engine House

Swindon

SN22EH

United Kingdom

Email: procurement-he@historicengland.org.uk

Region: UKK14 - Swindon

Organisation type: Public authority - central government