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Tender

## **Historic England Income Generation Strategy - Commercial Consultant**

Historic England

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-018286

Procurement identifier (OCID): ocds-h6vhtk-050b08 ([view related notices](#))

Published 1 May 2025, 10:20am

### **Scope**

### **Reference**

P/REF 00000402

### **Description**

Historic England is seeking an experienced Commercial Consultant to help us develop an effective Income Generation Strategy. The consultant will embed a commercial approach into the development and delivery of business cases for income generation activities, including where appropriate Treasury Green Book business cases. We need expert advice to ensure a sound commercial approach is built into our income generation activities across a range of markets, from charging for advice to developing our estate, to maximise returns.

### **Total value (estimated)**

- £15,000 excluding VAT
- £18,000 including VAT

Below the relevant threshold

### **Contract dates (estimated)**

- 2 June 2025 to 30 September 2025
- Possible extension to 31 October 2025
- 4 months, 29 days

Description of possible extension:

Contract can be extended to complete the work under the specification.

### **Main procurement category**

Services

### **CPV classifications**

- 79411100 - Business development consultancy services
- 79416000 - Public relations services
- 79418000 - Procurement consultancy services

### **Contract locations**

- UKC - North East (England)
- UKD - North West (England)

- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

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## **Participation**

### **Particular suitability**

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

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## **Submission**

### **Enquiry deadline**

15 May 2025, 8:00am

### **Tender submission deadline**

19 May 2025, 11:00am

## **Submission address and any special instructions**

Please access our electronic tendering portal at the following link: <https://intendhost.co.uk/historicengland.aspx/Home>

## **Tenders may be submitted electronically**

Yes

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## **Award criteria**

For this tender, Award, will be based on MEAT - Most Economically Advantageous Tender.

Price Weighting: 35%

Quality Weighting: 65%

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## **Procedure**

### **Procedure type**

Below threshold - open competition

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## **Contracting authority**

## **Historic England**

- Public Procurement Organisation Number: PXLY-5862-RMML

The Engine House

Swindon

SN22EH

United Kingdom

Email: [procurement-he@historicengland.org.uk](mailto:procurement-he@historicengland.org.uk)

Region: UKK14 - Swindon

Organisation type: Public authority - central government