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Tender

Retail Concession – Main Foyer, Guy's Hospital

Guy's and St Thomas' NHS Foundation Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-018274

Procurement identifier (OCID): ocds-h6vhtk-050b00 ([view related notices](#))

Published 1 May 2025, 9:56am

Scope

Description

Guy's and St Thomas' NHS Foundation Trust ("the Authority") is inviting tenders for a new retail concession to operate within the main foyer of Guy's Hospital, London. The successful provider will be awarded the right to design, invest in, and operate a commercially sustainable and patient-friendly retail solution, enhancing experience for patients, staff, and visitors while delivering financial return and social value. This is a concession contract as defined under the Procurement Act 2023. The procurement is being run as an open process and is open to all qualifying suppliers.

Total value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 September 2025 to 31 August 2035
- 10 years

Main procurement category

Services

CPV classifications

- 55300000 - Restaurant and food-serving services
- 55330000 - Cafeteria services
- 55900000 - Retail trade services

Contract locations

- UKI45 - Lambeth

Submission

Enquiry deadline

2 June 2025, 5:00pm

Tender submission deadline

16 June 2025, 5:00pm

Submission address and any special instructions

https://atamis-1928.my.site.com/ProSpend__CustomCommunitiesLogin?startURL=/home/home.jsp

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

7 July 2025

Award criteria

Name	Type	Weighting
Quality	Quality	50.00%
Commercial	Price	40.00%
Social Value	Quality	10.00%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Special regime

Concession

Contracting authority

Guy's and St Thomas' NHS Foundation Trust

- Public Procurement Organisation Number: PDZC-6438-DGPX

Great Maze Pond

London

SE1 9RT

United Kingdom

Email: nana.sarfo-tawiah@nhs.net

Website: <https://www.lpp.nhs.uk/>

Region: UKI44 - Lewisham and Southwark

Organisation type: Public authority - central government