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Tender

## Retail Concession – Main Foyer, Guy's Hospital

Guy's and St Thomas' NHS Foundation Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-018271

Procurement identifier (OCID): ocds-h6vhtk-050a1e ([view related notices](#))

Published 1 May 2025, 9:52am

## Scope

## Description

Guy's and St Thomas' NHS Foundation Trust ("the Authority") is inviting tenders for a new retail concession to operate within the main foyer of Guy's Hospital, London. The successful provider will be awarded the right to design, invest in, and operate a commercially sustainable and patient-friendly retail solution, enhancing experience for patients, staff, and visitors while delivering financial return and social value. This is a concession contract as defined under the Procurement Act 2023. The procurement is being run as an open process and is open to all qualifying suppliers.

## Total value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 September 2025 to 31 August 2035
- 10 years

### **Main procurement category**

Services

### **CPV classifications**

- 55300000 - Restaurant and food-serving services
- 55330000 - Cafeteria services
- 55900000 - Retail trade services

### **Contract locations**

- UKI45 - Lambeth

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## **Submission**

### **Enquiry deadline**

2 June 2025, 5:00pm

### **Tender submission deadline**

16 June 2025, 5:00pm

## Submission address and any special instructions

[https://atamis-1928.my.site.com/ProSpend\\_\\_CustomCommunitiesLogin?startURL=/home/home.jsp](https://atamis-1928.my.site.com/ProSpend__CustomCommunitiesLogin?startURL=/home/home.jsp)

## Tenders may be submitted electronically

Yes

## Languages that may be used for submission

English

## Award decision date (estimated)

7 July 2025

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## Award criteria

| Name         | Type    | Weighting |
|--------------|---------|-----------|
| Quality      | Quality | 50.00%    |
| Commercial   | Price   | 40.00%    |
| Social Value | Quality | 10.00%    |

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## Other information

### Conflicts assessment prepared/revised

Yes

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## Procedure

### Procedure type

Open procedure

### Special regime

Concession

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## Contracting authority

### Guy's and St Thomas' NHS Foundation Trust

- Public Procurement Organisation Number: PDZC-6438-DGPX

Great Maze Pond

London

SE1 9RT

United Kingdom

Email: [nana.sarfo-tawiah@nhs.net](mailto:nana.sarfo-tawiah@nhs.net)

Website: <https://www.lpp.nhs.uk/>

Region: UKI44 - Lewisham and Southwark

Organisation type: Public authority - central government