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Tender

## **Creating the conditions for success in Scotland's food and drink sector: a review of how the Scottish policy and delivery landscape supports sustainable growth**

Scottish Government

F02: Contract notice

Notice identifier: 2022/S 000-018177

Procurement identifier (OCID): ocds-h6vhtk-034da9

Published 4 July 2022, 2:49pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Scottish Government

Q Spur, Saughton House, Broomhouse Drive

Edinburgh

EH11 3XD

#### **Contact**

Kate Townsley

#### **Email**

[kate.townsley@gov.scot](mailto:kate.townsley@gov.scot)

#### **Telephone**

+44 7584775461

**Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.scotland.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10482](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10482)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

[www.publiccontractsscotland.gov.uk](http://www.publiccontractsscotland.gov.uk)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

[www.publiccontractsscotland.gov.uk](http://www.publiccontractsscotland.gov.uk)

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

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## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

Creating the conditions for success in Scotland's food and drink sector: a review of how the Scottish policy and delivery landscape supports sustainable growth

Reference number

CR/2022/11

#### II.1.2) Main CPV code

- 73000000 - Research and development services and related consultancy services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

2. The food and drink industry in Scotland is widely regarded as a success story. Since the formation of the Scotland Food and Drink Partnership in 2007, industry turnover has increased to 15.0 billion in 2019 (up 26% on 2009) . Overseas exports of food and drink were worth a record 6.7 billion in 2019 - an increase of 62% since 2009. The Scottish Government supports the core work the Partnership in delivering Ambition 2030 – the industry-led strategy to double sectoral turnover to 30 billion by 2030. Since 2020, the Food and Drink Industry Recovery Plan has served as the main vehicle through which funding is translated into action.

3. Other SG programmes which support the growth of the food and drink industry include the Food Processing, Marketing and Co-operation (FPMC) grant scheme; funding the Scotland Food & Drink Partnership (including Scotland Food & Drink itself and the sectoral Recovery Plan); the Scotland Food and Drink Partnership Export Plan; Food for Life; development of a new local food strategy; support for the Scottish Grocers Federation's Go Local and Healthy Living programmes, and development work with discrete sectors (such as whisky, seafood, dairy, and beef) . Food and drink businesses also access services through other public bodies such as the enterprise agencies and Skills Development Scotland. Some sectors are further supported by levies raised from industry (particularly red meat, dairy, cereals, and sea fish).

4. The 2021 SNP manifesto committed to "create a single independent Scottish Food agency to promote food, drink and horticulture, attract investment, help increase

processing capacity and improve supply chains and infrastructure” . This could represent a major overhaul of how support to the food and drink industry in Scotland, replacing or bringing together the wide variety of support that is currently delivered by a range of organisations across the public and private sectors.

5. While recent growth in turnover and exports indicates that existing support mechanisms and the policy environment are not inhibitors to growth, the industry – in common with the wider Scottish economy – has been challenged by the twin impacts of the UK’s exit from the European Union and the COVID-19 pandemic, with impacts being further compounded in 2022 by Russia’s invasion of Ukraine and the energy price crisis. SG has also this year launched a new 10 year National Strategy for Economic Transformation (NSET) which aims to redesign our economy based on the principles of equality, sustainability, prosperity and resilience. The food and drink sector has a role to play in delivering the ambition set out within that Strategy and will in turn be shaped by the policy programmes it contains.

6. It is therefore a timely point to evaluate how support is delivered and implement improvements to ensure that public funding can achieve maximum positive impact. Creation of a new agency could also present an opportunity to ensure that our ambitions for the food and drink sector can be achieved in line with other key SG priorities, such as delivering the NSET, realising our vision for a Good Food Nation, meeting our national dietary goals and ending Scotland’s contribution to climate change.

#### **II.1.5) Estimated total value**

Value excluding VAT: £160,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 73000000 - Research and development services and related consultancy services

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

#### **II.2.4) Description of the procurement**

7. The primary aim of this project will be to establish the extent to which the current policy

and delivery landscapes in Scotland are conducive to delivering SG objectives for development of the food and drink industry in Scotland.

8. In making this assessment, the project will identify ways in which the policy environment could align better to delivery of these outcomes and opportunities for improvements in how support is delivered that would allow objectives to be met in a cost-effective way, if this is found not to be already the case. Findings from these assessments will be used to inform the SG's future approach to support for the food and drink sector in Scotland.

### **II.2.5) Award criteria**

Quality criterion - Name: Methodology / Weighting: 40%

Quality criterion - Name: Staffing and Capability / Weighting: 35%

Quality criterion - Name: Timetable and Delivery / Weighting: 10%

Quality criterion - Name: Climate Emergency / Weighting: 5%

Quality criterion - Name: Fair Work First / Weighting: 5%

Quality criterion - Name: Business continuity and Disaster Recovery / Weighting: 5%

Price - Weighting: 30

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

7 November 2022

End date

6 May 2023

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

Employer's (Compulsory) Liability Insurance

Public Liability Insurance

Professional Indemnity Insurance

Minimum level(s) of standards possibly required

Employer's (Compulsory) Liability Insurance = 5 Million GBP

Public Liability Insurance = 1 Million GBP

Professional Indemnity Insurance = 1 Million GBP

### **III.2) Conditions related to the contract**

#### **III.2.3) Information about staff responsible for the performance of the contract**

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

8 August 2022

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

8 August 2022

Local time

1:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

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[https://www.publiccontractsscotland.gov.uk/Search/Search\\_Switch.aspx?ID=699197](https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=699197).

The buyer has indicated that it will accept electronic responses to this notice via the Postbox facility. A user guide is available at

[https://www.publiccontractsscotland.gov.uk/sitehelp/help\\_guides.aspx](https://www.publiccontractsscotland.gov.uk/sitehelp/help_guides.aspx).

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the closing time to avoid any last minute problems.

(SC Ref:699197)

Download the ESPD document here:

[https://www.publiccontractsscotland.gov.uk/ESPD/ESPD\\_Download.aspx?id=699197](https://www.publiccontractsscotland.gov.uk/ESPD/ESPD_Download.aspx?id=699197)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court House

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom