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Planning

## **2526-0569 New Homes Housing Partnerships**

Islington Council

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-018087

Procurement identifier (OCID): ocds-h6vhtk-065eb7

Published 27 February 2026, 3:48pm

### **Scope**

### **Description**

London Borough of Islington is intending to undertake a procurement exercise seeking a development partner to enter into an overarching partnering agreement for the delivery of a multi-site housing portfolio.

Under that overarching partnering agreement, once the initial concepts and site specific principles have been agreed, the Council and the development partner will then enter into development agreements for each site.

The portfolio is currently expected to include circa. 3-7 sites, each of which are expected to be residential led developments. The Council's primary, driving ambition is to maximise the supply of genuinely affordable homes in its area, funded through the land value of the sites.

It should be noted that the 'total value (estimated)' stated below in this notice is the estimated gross development value of all sites currently contemplated as being capable of delivery through this opportunity.

### **Total value (estimated)**

- £500,000,000 excluding VAT
- £500,000,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 February 2027 to 1 February 2037
- 10 years, 1 day

### **Main procurement category**

Works

### **CPV classifications**

- 45000000 - Construction work

### **Contract locations**

- UKI - London

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## **Engagement**

### **Engagement deadline**

18 February 2026

The engagement was carried out before this notice was published.

## **Engagement process description**

Between April 2025 and February 2026 the Council's advisers, Montagu Evans, undertook market engagement.

The advisers sought to engage with suppliers to establish market knowledge of and understand the level of interest in the opportunity and gain insight into the sentiment, capacity and viability of the current market towards the housing portfolio.

The partaking developers were provided with a presentation setting out the Council's objectives and key considerations along with details of the opportunity. A copy of this presentation has been issued alongside this notice.

Following the receipt of this presentation, seven developers engaged in individual telephone conversations for a general discussion regarding the presentation.

Further market engagement was also undertaken at UKREiiF.

A summary report establishing the contents of the discussions and outcomes of the engagement has been issued alongside this notice.

Steps were taken and will be taken to ensure that the participants of this market engagement exercise are not put at an unfair advantage in any competition in relation to a contract award to be carried out.

To view summary report and presentation slides, click -

<https://procontract.due-north.com/Supplier/Advert/View?advertId=23d49d2c-ed13-f111-813c-005056b64545&fromProjectDashboard=False&fromRfxSummary=False&selectWorkgroup=False&fromAdvertEvent=False&fromActivityDashboard=False>

- Register your organisation free of charge via the London Tenders Portal
- When you receive an email confirming your username and password use these to log on to the London Tenders Portal and express your interest in "2526-0569 New Homes Housing Partnerships"
- Shortly after you have expressed interest, you will receive a second email containing a

link to access the summary report and presentation slides.

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## Submission

### Publication date of tender notice (estimated)

16 March 2026

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## Contracting authority

### Islington Council

- Public Procurement Organisation Number: PBMD-2513-CWJJ

Islington Town Hall

London

N1 2UD

United Kingdom

Contact name: Islington Procurement Team

Email: [procurement@islington.gov.uk](mailto:procurement@islington.gov.uk)

Website: <http://www.islington.gov.uk/>

Region: UKI43 - Haringey and Islington

Organisation type: Public authority - sub-central government