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Planning

NHS Managed Services: a market engagement event for industry partners

Guy's and St Thomas' NHS Foundation Trust

F01: Prior information notice

Prior information only

Notice identifier: 2023/S 000-018053

Procurement identifier (OCID): ocds-h6vhtk-03dc57

Published 26 June 2023, 9:57am

Section I: Contracting authority

I.1) Name and addresses

Guy's and St Thomas' NHS Foundation Trust

Great Maze Pond

London

SE1 9RT

Contact

Catherine Crawley

Email

CommercialServices@gstt.nhs.uk

Country

United Kingdom

Region code

UKI44 - Lewisham and Southwark

Internet address(es)

Main address

<https://www.guysandstthomas.nhs.uk>

Buyer's address

<https://www.guysandstthomas.nhs.uk>

I.3) Communication

Additional information can be obtained from the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://health-family.force.com/s/Welcome>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

NHS Managed Services: a market engagement event for industry partners

II.1.2) Main CPV code

- 85140000 - Miscellaneous health services

II.1.3) Type of contract

Services

II.1.4) Short description

The way the NHS commissions/procures services with capital requirements is changing and Guy's and St Thomas' is keen to explore the clinical, operational and financial benefits of managed service agreements. Join us at this first-of-its-kind event where Guy's and St Thomas' is seeking to engage with industry partners as we begin to further explore the potential of partnership working to support and develop our clinical services.

II.1.5) Estimated total value

Value excluding VAT: £100,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 85100000 - Health services
- 85149000 - Pharmacy services
- 79993100 - Facilities management services
- 85150000 - Medical imaging services
- 71900000 - Laboratory services
- 85121231 - Cardiology services
- 85121230 - Cardiology services or pulmonary specialists services
- 72514000 - Computer facilities management services
- 79993000 - Building and facilities management services
- 85121250 - Gastroenterologist and geriatric services
- 85148000 - Medical analysis services

II.2.3) Place of performance

NUTS codes

- UKI4 - Inner London – East

Main site or place of performance

Trust Offices, St Thomas' Hospital, Westminster Bridge Road, London, SE1 7EH

II.2.4) Description of the procurement

Is your organisation interested in partnering with the NHS to support and deliver services to patients?

Can your organisation offer innovation and quality to Guy's and St Thomas' NHS Foundation Trust (Guy's and St Thomas') through a managed service?

The way the NHS commissions/procures services with capital requirements is changing and Guy's and St Thomas' is keen to explore the clinical, operational and financial benefits of managed service agreements. Join us at this first-of-its-kind event where Guy's and St Thomas' is seeking to engage with industry partners as we begin to further explore the potential of partnership working to support and develop our clinical services.

Event objectives:

- To educate would-be industry partners on how MSAs are structured at Guy's and St Thomas' through content that outlines Guy's and St Thomas' redlines and highlights the benefits of MSAs for both industry and Guy's and St Thomas'.
- For delegates to see the MSA-model brought to life through real life case studies.
- Delegates attending to be able to link Guy's and St Thomas' strategy and MSA models to their own commercial objectives.
- For delegates to be confident on the mechanisms for being alerted about MSA opportunities and how to respond.
- For the Guy's and St Thomas' commercial team to gain further insights of how industry views MSAs and gain an accurate sense of market readiness.
- To begin a legacy of formal NHS/Industry partnership networking.

Following the engagement event there will be valuable networking and 1-1 opportunities to discuss feedback about our managed services model in more detail and learn more about our priority therapy areas.

Please note: any contracts entered into will be subject to the appropriate formal tendering process and attendance at this event does not guarantee any contract agreement with Guy's and St Thomas'.

Target Audience

We are seeking to engage with key industry partners who embrace collaborative and

partnership working, are looking to explore new opportunities for working with Guy's and St Thomas' and keen to play a role in delivering services/supporting service delivery under a managed service agreement.

Of particular interest are (but invites are not limited to) the following industries/services: theatres, including robotics, cath labs, hard and soft facilities management services, interventional radiology, radiopharmacy and diagnostics (including CT, MRI, ultrasound, x-ray).

Places will be limited and therefore we may prioritise attendance to those industries that align with our current priorities. However, a waiting list will be maintained and future similar events planned if there is sufficient appetite.

Pre-requisites for registration

Industry partners who are, or who are interested in delivering services, equipment and/or facilities management to healthcare organisations.

We would like to engage with key individuals with appropriate autonomy and authority within their organisation to understand/influence how their organisational strategy would align with Guy's and St Thomas' MSA objectives. We seek decision makers of sufficient seniority that they will be able to provide valuable feedback on our vision/strategy.

Places will be limited to a maximum of two per organisation

Eventbrite page for registration:

<https://www.eventbrite.co.uk/e/nhs-managed-services-a-market-engagement-event-for-industry-partners-tickets-546225764967>

II.2.14) Additional information

Eventbrite page for registration:

<https://www.eventbrite.co.uk/e/nhs-managed-services-a-market-engagement-event-for-industry-partners-tickets-546225764967>

II.3) Estimated date of publication of contract notice

1 November 2023

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes