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Planning

East West Rail Company Ltd (EWR Co): Enterprise Partner - Pre Procurement Market Engagement

East West Railway Company Ltd

F01: Prior information notice

Prior information only

Notice identifier: 2021/S 000-017936

Procurement identifier (OCID): ocds-h6vhtk-02cd7e

Published 28 July 2021, 2:15pm

Section I: Contracting authority

I.1) Name and addresses

East West Railway Company Ltd

One Grafton Mews, Midsummer Boulevard

Milton Keynes

MK9 1FB

Contact

Mike Harrison Steve Buller or Will Gallagher

Email

enterpriseME@eastwestrail.co.uk

Telephone

+44 3301340067

Country

United Kingdom

NUTS code

UKJ12 - Milton Keynes

National registration number

11072935

Internet address(es)

Main address

www.eastwestrail.co.uk

Buyer's address

www.eastwestrail.co.uk

I.3) Communication

Additional information can be obtained from the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Other activity

Railway Transport Services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

East West Rail Company Ltd (EWR Co): Enterprise Partner - Pre Procurement Market Engagement

Reference number

CT1048

II.1.2) Main CPV code

- 60200000 - Railway transport services

II.1.3) Type of contract

Services

II.1.4) Short description

East West Rail is an ambitious project that involves bringing back into use a section of railway that was closed to passengers in the 1960s, refurbishing existing railway lines between Oxford and Bedford, as well as building brand new railway infrastructure between Bedford and Cambridge.

East West Railway Company (EWR Co) was set up as an innovative new way to deliver this project with a customer focus and excellent value-for-money.

Further information on the East West Rail values and objectives can be found in the linked video. East West Rail: <https://www.youtube.com/watch?v=WC-SYIHNe6I>

EWR Co is interested in exploring innovative methods of working and adopting an enterprise approach to the delivery of the East West Railway, embedding private sector expertise and new ways of working within EWR Co's organisation. Interested participants from industries outside of infrastructure delivery are encouraged to engage and respond to this PIN

II.1.5) Estimated total value

Value excluding VAT: £1,500,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 32524000 - Telecommunications system
- 34620000 - Rolling stock
- 34632200 - Electrical signalling equipment for railways
- 35711000 - Command, control, communication systems
- 45234115 - Railway signalling works
- 48140000 - Railway traffic control software package
- 48610000 - Database systems
- 71000000 - Architectural, construction, engineering and inspection services
- 71243000 - Draft plans (systems and integration)
- 72254100 - Systems testing services
- 71300000 - Engineering services
- 71500000 - Construction-related services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

EWRCo proposes to appoint a Partner to draw capability & capacity to provide strategic support in the specification, delivery, entry into service & operation of the new railway. The staff providing this capability will be embedded within EWRCo. This role will be rewarded for the key resources contributed, with enhanced margins, deferred to the point at which outcomes materialise. The role will be a 15-year contract commencing early in the EWR process (2022). EWRCo also proposes to appoint the same private sector

partner(s) as the Integrated Operator (IO) for EWR. The IO will be responsible for the initial phase of operations and asset management on EWR, commencing in 2024 with operations only on completion of CS1 capital works and both operations and asset management on completion of the CS2 and CS3 capital works. This will be a long-term contract, remunerated principally on a cost reimbursable basis with performance linked margins similar to 'new railway' operations contract

II.2.14) Additional information

EWRCo seeks real-world operations, asset management & customer experience perspectives with sufficient authority to specify the railway efficiently & cost effectively. The proposed model ensures the EP provides considered inputs, aware of their future impact on live operations & aligns incentives for shared risk management in pursuit of the programme outcomes. More Information is at section VI.3

II.3) Estimated date of publication of contract notice

1 November 2021

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section VI. Complementary information

VI.3) Additional information

To launch this Pre-Procurement Market Engagement exercise, EWR Co, are holding a series of procurement events, where the project and purpose of the ME exercise and how your input will help will be explained in more detail. For any participants that are unable to make the launch events a recording of these events will be available.

To access the information, obtain details of the launch events and link to the online questionnaire, interested parties are required to download, complete and return the Non-Disclosure Agreement linked to this Notice. Completed NDAs should be emailed to enterpriseME@eastwestrail.co.uk. On receipt of a completed NDA you will be emailed via our Delta e-procurement Portal with all documentation and links regarding this Market Engagement.

- 1) An online market engagement questionnaire will be provided via a link on receipt of a signed NDA
- 2) Please complete the questionnaire by 18:00 on the 26/08/2021. Any queries should be directed to: enterpriseME@eastwestrail.co.uk
- 3) Further information about EWR Co can be found using the following link: <https://eastwestrail.co.uk/the-project/project-overview>
- 4) This PIN is not a call for competition and is not published to reduce time limits for the receipt of tenders;
- 5) This PIN is only to alert the market to the forthcoming procurement and EWR Co intention to commence pre-procurement planning and market consultation to inform its commercial and procurement strategy for the works and services referred to in this PIN;
- 6) EWR Co intends to launch the procurement by the publication of a further PIN and/or contract notice (or notice through Find a Tender (FTS), if applicable) but EWRCo reserves the right not to commence any procurement or award any contract(s) in respect of the works and services referred to in this PIN and to amend the information in this PIN;
- 7) Publication of this PIN is part of the normal EWRCo due diligence process on its options, and the publication of this PIN does not indicate that a decision has been made on a particular route for a procurement and/or subsequent contract award, if any;
- 8) EWRCo is not obliged to communicate with any parties/economic operators that complete the supplier questionnaire;

9)EWRCo Ltd is not obliged to respond to any correspondence on this notice or any matter related to this pre-procurement market engagement exercise. The decision to include any party/economic operator in any subsequent engagement process shall remain with EWRCo alone;

10)Non-participation in the market engagement exercise shall not prevent any party/economic entity from participating in the procurement;

11)Given the early stage of the procurement process, the anticipated impact of market engagement process and other internal processes, any information provided in this PIN shall be subject to change and EWRCo (insofar as permitted by law), shall not be liable for any losses incurred by any party/economic operator as a result of reliance on such information.

Note1: The commencement dates and 15 year contract duration are indicative dates for the purpose of this PIN. The refined estimated dates will be provided at the Invitation To Tender (ITT) stage.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Milton-Keynes:-Railway-transport-services./769FP9H9UT>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/769FP9H9UT>

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