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Tender

## **EPOS with Inventory Management System and Service**

FIRST TRENITALIA WEST COAST RAIL LIMITED

F05: Contract notice – utilities

Notice identifier: 2022/S 000-017917

Procurement identifier (OCID): ocids-h6vhtk-034ca3

Published 30 June 2022, 3:31pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

FIRST TRENITALIA WEST COAST RAIL LIMITED

8th Floor The Point 37 North Wharf Road

London

W2 1AF

#### **Contact**

Ruchiie Sehdev

#### **Email**

[ruchiie.sehdev@avantiwestcoast.co.uk](mailto:ruchiie.sehdev@avantiwestcoast.co.uk)

#### **Telephone**

+44 7773732843

#### **Country**

United Kingdom

**NUTS code**

UKI - London

**Internet address(es)**

Main address

<http://www.avantiwestcoast.co.uk/>

**I.3) Communication**

Access to the procurement documents is restricted. Further information can be obtained at

<http://redirect.transaxions.com/events/S9ZD2>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<http://redirect.transaxions.com/events/S9ZD2>

**I.6) Main activity**

Railway services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

EPOS with Inventory Management System and Service

#### **II.1.2) Main CPV code**

- 72212110 - Point of sale (POS) software development services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

First Trenitalia West Coast Rail (Avanti West Coast) are seeking an electronic Point of Sale and Inventory Management Solution to retail and manage stock on-board our trains and in our first-class lounges. We are looking for a Hardware, Software and Service solution from a supplier that will enable Avanti to improve our customer experience across the entire F&B proposition, support with operational processes and colleague efficiency, and to make better use of data to improve business decision making. Ideally a supplier and their solution will be flexible throughout the contract duration to adapt and improve their package, allowing the catering and customer experience proposition to continually evolve.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 48110000 - Point of sale (POS) software package
- 48430000 - Inventory management software package
- 51611100 - Hardware installation services
- 72212110 - Point of sale (POS) software development services
- 72267100 - Maintenance of information technology software

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This is a Prior Information Notice to notify potential providers of the upcoming procurement and to invite interested providers to submit requests to participate in the procurement. The procurement will be carried out in line with the Utilities Contracts Regulations 2016. Further details will be available in the relevant procurement documents at <http://redirect.transaxions.com/events/mEuQv>. We are looking to publish the Selection Questionnaire in July 2022 and the Invitation to Tender in August 2022.

Further details of the award criteria are not available at the time of publication. A full description of the award criteria will be provided in the relevant procurement documents.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

The proposed contract duration for the procurement of these Services shall be for an initial term of

three years followed by possible yearly extensions, up to 2 years maximum. i.e., 3+1+1

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

31 July 2022

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court

London

Country

United Kingdom