

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/017866-2025>

Contract

prj_4923_Strategic Waste Management

Southern Water Services Ltd.

F06: Contract award notice – utilities

Notice identifier: 2025/S 000-017866

Procurement identifier (OCID): ocds-h6vhtk-0433b6

Published 30 April 2025, 10:42am

Section I: Contracting entity

I.1) Name and addresses

Southern Water Services Ltd.

Southern House

Worthing

BN13 3NX

Email

connor.jordan@southernwater.co.uk

Telephone

+44 1903264444

Country

United Kingdom

Region code

UKJ - South East (England)

Internet address(es)

Main address

www.southernwater.co.uk

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

prj_4923_Strategic Waste Management

II.1.2) Main CPV code

- 90500000 - Refuse and waste related services

II.1.3) Type of contract

Services

II.1.4) Short description

Provision of planned and reactive intersite liquid sludge tankering, planned and reactive intersite raw sludge cake transfer, and onsite tankering services such as wet well cleaning, tank cleaning, tank emptying, jetting, lagoon cleaning, hazardous waste disposal, chemical disposal, and emergency incident response including street works.

Other services include General waste collection and disposal, planned and reactive grit and screenings collection and disposal, fly tipping & hazardous waste collection and disposal, reactive response to and management of pollution events etc.

Additionally, the marketing, sale, transport and, disposal of digested sewage sludge cake (Biosolids) is included.

Elements of the services are required 24 hours, 7 days a week.

Southern Water has sites across Sussex, Hampshire, Kent and the Isle of Wight.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,098,000,000

II.2) Description

II.2.1) Title

1

Lot No

Lot 1: West Region - Planned & Reactive Tankering & Waste Services

II.2.2) Additional CPV code(s)

- 90500000 - Refuse and waste related services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

Activities include Liquid waste management arising from water and wastewater operational processes such as:

-Planned Intersite Sludge Tankering- collection, transportation and disposal of Liquid waste between SW facilities, and where necessary to third party facilities

-Planned Non-Routine Tankering- Additional tankering requirements for scheduled works on a semi-regular basis e.g. wet well cleaning, sludge line jetting, tank cleans etc.

-Reactive tankering in the case of emergencies 24 hours per day, 365 days per year

-Other services: Use of Skips and Roros (e.g. for transport of dewatered sludge cake), General waste, Grit and Screenings (collection and transport), Fly tipping, hazardous waste collection and other activities related to the management of waste, e.g. traffic

management, sandbags, welfare units, in response to pollution events

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50%

Quality criterion - Name: Commercial / Weighting: 50%

Price - Weighting: 50%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

2

Lot No

Lot 2: Central Region - Planned & Reactive Tankering & Waste Services

II.2.2) Additional CPV code(s)

- 90500000 - Refuse and waste related services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

Activities include Liquid waste management arising from water and wastewater operational processes such as:

-Planned Intersite Sludge Tankering- collection, transportation and disposal of Liquid waste between SW facilities, and where necessary to third party facilities

-Planned Non-Routine Tankering- Additional tankering requirements for scheduled works on a semi-regular basis e.g. wet well cleaning, sludge line jetting, tank cleans etc.

-Reactive tankering in the case of emergencies 24 hours per day, 365 days per year

-Other services: Use of Skips and Roros (e.g. for transport of dewatered sludge cake), General waste, Grit and Screenings (collection and transport), Fly tipping, hazardous waste collection and other activities related to the management of waste, e.g. traffic management, sandbags, welfare units, in response to pollution events

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50%

Quality criterion - Name: Commercial / Weighting: 50%

Price - Weighting: 50%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

3

Lot No

Lot 3: East Region - Planned & Reactive Tankering & Waste Services

II.2.2) Additional CPV code(s)

- 90500000 - Refuse and waste related services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

Activities include Liquid waste management arising from water and wastewater operational processes such as:

- Planned Intersite Sludge Tankering- collection, transportation and disposal of Liquid waste between SW facilities, and where necessary to third party facilities
- Planned Non-Routine Tankering- Additional tankering requirements for scheduled works on a semi-regular basis e.g. wet well cleaning, sludge line jetting, tank cleans etc.
- Reactive tankering in the case of emergencies 24 hours per day, 365 days per year
- Other services: Use of Skips and Roros (e.g. for transport of dewatered sludge cake), General waste, Grit and Screenings (collection and transport), Fly tipping, hazardous waste collection and other activities related to the management of waste, e.g. traffic management, sandbags, welfare units, in response to pollution events

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50%

Quality criterion - Name: Commercial / Weighting: 50%

Price - Weighting: 50%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

4

Lot No

Lot 4: Secondary Tanker Suppliers

II.2.2) Additional CPV code(s)

- 90500000 - Refuse and waste related services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

Southern Water may require ancillary services to support the deployment of tankers and for other core waste services.

These services are referenced in previous lots. It is to be determined whether any or all services in this lot will be combined with a previous lot at the time of the final tender pack release.

Service include: Use of Skips and Roros (e.g. for transport of cake), General waste, Grit and Screenings (collection and transport), Fly tipping, hazardous waste collection, and includes activities used to manage pollution events such as traffic management, sandbags, welfare units, lighting towers, portaloos, scaffolding, road sweepers etc.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50%

Quality criterion - Name: Commercial / Weighting: 50%

Price - Weighting: 50%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot No

Lot 7: Specialist Waste Disposal

II.2.2) Additional CPV code(s)

- 90500000 - Refuse and waste related services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

Requirement for waste brokers or specialist waste disposers to manage the disposal of "specialist wastes" arising from the water and wastewater treatment operation.

Typical waste streams within the scope of this service brief include (non exhaustive list):

- o Waste electrical and electronic equipment (WEEE)
- o Petro-chemicals
- o Oil contaminated sewage
- o Spent gas canisters
- o Spent chemical IBCs
- o Asbestos waste
- o Fly tipped waste
- o Cold digested wastewater sludge
- o Sewage grit and screenings, and gross solids

The supplier may be asked to provide transport services, however not before the disposal options have been assessed and approved by Southern Water planners

The Service Provider is responsible for the following activities on a planned and reactive (emergency) basis 24 hours per day, 365 days per year.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50%

Quality criterion - Name: Commercial / Weighting: 50%

Price - Weighting: 50%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

6

Lot No

Lot 8: General Waste

II.2.2) Additional CPV code(s)

- 90500000 - Refuse and waste related services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

The activity predominantly involves the collection, transportation and disposal of general waste arising from offices, sundry building work and business activities associated with the supply of water and treatment of wastewater. The Service Provider is responsible for the following activities on a planned basis.

The waste may derive from offices, building or demolition work, from excavations and from maintenance of Water Industry facilities.

The waste is mixed municipal waste, including paper and cardboard, glass, plastics, metals, wood and electrical and electronic equipment. The waste may contain pipes used for water supply or sewers, as well as waste from mess room facilities. The waste may also contain used protective clothing

Regional coverage - The supplier will be engaged across all Southern Water regions

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50%

Quality criterion - Name: Commercial / Weighting: 50%

Price - Weighting: 50%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

7

Lot No

Lot 9: Planned Inter-site Cake

II.2.2) Additional CPV code(s)

- 90500000 - Refuse and waste related services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

The activity predominantly involves the collection and transportation of dewatered sludge cake from and between Southern Water sites, however, it may be necessary as part of the operation to dispose of some of the waste via third party outlets, for example landfill. The Service Provider is responsible for the following activities on a planned and reactive (emergency) basis 24 hours per day, 365 days per year.

It is important to distinguish between raw sewage sludge cake being the topic of this annex, and digested sewage sludge cake. Digested sewage sludge cake is not in scope for this service brief and instead is covered in Lot 10

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50%

Quality criterion - Name: Commercial / Weighting: 50%

Price - Weighting: 50%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

8

Lot No

LOT 10: Digested Cake Biosolids Offsite

II.2.2) Additional CPV code(s)

- 90500000 - Refuse and waste related services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

The Supplier will provide full sales, transport, and land recycling services for Biosolids and Water Clarification Sludges produced by Southern Water within operational regions on the UK mainland and the Isle of Wight.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50%

Quality criterion - Name: Commercial / Weighting: 50%

Price - Weighting: 50%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

9

Lot No

LOT 11: Grits/Screenings

II.2.2) Additional CPV code(s)

- 90500000 - Refuse and waste related services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

The activity predominantly involves the collection, transportation and disposal of grit, screenings and debris arising from wastewater treatment processes. The Service Provider is responsible for the following activities on a planned and reactive (emergency) basis 24 hours per day, 365 days per year.

Regional coverage - The supplier will be engaged across all Southern Water regions

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50%

Quality criterion - Name: Commercial / Weighting: 50%

Price - Weighting: 50%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-002237](#)

Section V. Award of contract

Contract No

1

Lot No

Lot 1: West Region - Planned & Reactive Tankering & Waste Services

Title

prj_4923_Strategic Waste Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 February 2025

V.2.2) Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Lanes Group Limited

C/O Elements Ring Rd, Lower Wortley, Leeds, West Yorkshire, United Kingdom, LS12 6AB

Leeds

LS12 6AB

Country

United Kingdom

NUTS code

- UKE4 - West Yorkshire

National registration number

3784486

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £187,000,000

Total value of the contract/lot: £187,000,000

Section V. Award of contract

Contract No

2

Lot No

Lot 2: Central Region - Planned & Reactive Tankering & Waste Services

Title

prj_4923_Strategic Waste Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 February 2025

V.2.2) Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Lanes Group Limited

C/O Elements Ring Rd, Lower Wortley, Leeds, West Yorkshire, United Kingdom, LS12 6AB

Leeds

LS12 6AB

Country

United Kingdom

NUTS code

- UKE4 - West Yorkshire

National registration number

3784486

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £145,500,000

Total value of the contract/lot: £145,500,000

Section V. Award of contract

Contract No

3

Lot No

Lot 3: East Region - Planned & Reactive Tankering & Waste Services

Title

prj_4923_Strategic Waste Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 February 2025

V.2.2) Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

MTS Cleansing Services Limited

Stanley House, Anthonys Way, Medway City Estate, Rochester, Kent, ME2 4NF

Rochester

ME2 4NF

Country

United Kingdom

NUTS code

- UKJ4 - Kent

National registration number

2045340

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £73,000,000

Total value of the contract/lot: £73,000,000

Section V. Award of contract

Contract No

4

Lot No

Lot 4: Secondary Tanker Suppliers

Title

prj_4923_Strategic Waste Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 February 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Lanes Group Limited

C/O Elements Ring Rd, Lower Wortley, Leeds, West Yorkshire, United Kingdom, LS12 6AB

Leeds

LS12 6AB

Country

United Kingdom

NUTS code

- UKE4 - West Yorkshire

National registration number

3784486

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £54,500,000

Total value of the contract/lot: £54,500,000

Section V. Award of contract

Contract No

5

Lot No

Lot 4: Secondary Tanker Suppliers

Title

prj_4923_Strategic Waste Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 February 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

MTS Cleansing Services Limited

Stanley House, Anthonys Way, Medway City Estate, Rochester, Kent, ME2 4NF

Rochester

ME2 4NF

Country

United Kingdom

NUTS code

- UKJ4 - Kent

National registration number

2045340

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £54,500,000

Total value of the contract/lot: £54,500,000

Section V. Award of contract

Contract No

6

Lot No

Lot 4: Secondary Tanker Suppliers

Title

prj_4923_Strategic Waste Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 February 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Cappagh Browne Utilities Limited

Meelin House, Unit 2 Pavilion Business Centre, 6 Kinetic Crescent, Enfield, EN3 7FJ

Enfield

EN3 7FJ

Country

United Kingdom

NUTS code

- UKI54 - Enfield

National registration number

9293085

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £54,500,000

Total value of the contract/lot: £54,500,000

Section V. Award of contract

Contract No

7

Lot No

Lot 4: Secondary Tanker Suppliers

Title

prj_4923_Strategic Waste Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 February 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Biomarsh Environmental Ltd

Peartree Farm, Holyfield, Waltham Abbey, Essex, England, EN9 2EW

Essex

EN9 2EW

Country

United Kingdom

NUTS code

- UKH3 - Essex

National registration number

1124715

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £54,500,000

Total value of the contract/lot: £54,500,000

Section V. Award of contract

Contract No

8

Lot No

Lot 4: Secondary Tanker Suppliers

Title

prj_4923_Strategic Waste Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 February 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

FGS Organics Limited

Stanford Bridge Farm, Pluckley, Ashford, TN27 0RU

Ashford

TN27 0RU

Country

United Kingdom

NUTS code

- UKJ4 - Kent

National registration number

5684308

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £54,500,000

Total value of the contract/lot: £54,500,000

Section V. Award of contract

Contract No

9

Lot No

Lot 7: Specialist Waste Disposal

Title

prj_4923_Strategic Waste Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 February 2025

V.2.2) Information about tenders

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Asprey St John & Company Limited trading as Envirovue

Suite 32, Hardmans Business Centre, New Hall Hey Road, Rawtenstall, Lancashire,
England, BB4 6HH

Rawtenstall

BB4 6HH

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

National registration number

7503021

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £13,000,000

Total value of the contract/lot: £13,000,000

Section V. Award of contract

Contract No

10

Lot No

Lot 8: General Waste

Title

prj_4923_Strategic Waste Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 February 2025

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Biffa Waste Services Limited

Coronation Road, Cressex, High Wycombe, Bucks, HP12 3TZ

High Wycombe

HP12 3TZ

Country

United Kingdom

NUTS code

- UKJ13 - Buckinghamshire CC

National registration number

946107

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £2,000,000

Total value of the contract/lot: £2,000,000

Section V. Award of contract

Contract No

11

Lot No

Lot 9: Planned Inter-site Cake

Title

prj_4923_Strategic Waste Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 February 2025

V.2.2) Information about tenders

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Countrystyle Recycling Limited

Ridham Dock Ridham Dock Road, Iwade, Sittingbourne, Kent, England, ME9 8SR

Kent

ME9 8SR

Country

United Kingdom

NUTS code

- UKJ4 - Kent

National registration number

5103813

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £12,500,000

Total value of the contract/lot: £12,500,000

Section V. Award of contract

Contract No

12

Lot No

Lot 10: Digested Cake Biosolids Offsite

Title

prj_4923_Strategic Waste Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 February 2025

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Austin Contract Services Limited - ACS

Church Farm Sheppey Way, Bobbing, Sittingbourne, Kent, ME9 8PH

Sittingbourne

ME9 8PH

Country

United Kingdom

NUTS code

- UKJ4 - Kent

National registration number

3797206

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £49,000,000

Total value of the contract/lot: £49,000,000

Section V. Award of contract

Contract No

13

Lot No

Lot 11: Grits/Screenings

Title

prj_4923_Strategic Waste Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 February 2025

V.2.2) Information about tenders

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

MTS Cleansing Services Limited

Stanley House, Anthonys Way, Medway City Estate, Rochester, Kent, ME2 4NF

Rochester

ME2 4NF

Country

United Kingdom

NUTS code

- UKJ4 - Kent

National registration number

2045340

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £12,500,000

Total value of the contract/lot: £12,500,000

Section V. Award of contract

Contract No

14

Lot No

Lot 5: Planned Tankering & Waste Services

Title

PRJ_4923 Strategic Waste Management

A contract/lot is awarded: No

V.1) Information on non-award

The contract/lot is not awarded

Other reasons (discontinuation of procedure)

Section V. Award of contract

Contract No

15

Lot No

Lot 6: Reactive Tankering & Waste Services

Title

PRJ_4923 Strategic Waste Management

A contract/lot is awarded: No

V.1) Information on non-award

The contract/lot is not awarded

Other reasons (discontinuation of procedure)

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Southern Water Services Limited

Worthing

Country

United Kingdom