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Tender

## **Medical and Industrial Gases (including Cylinders and Bulk Liquid Oxygen)**

NHS Shared Business Services Limited

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-017836

Procurement identifier (OCID): ocids-h6vhtk-0509c7

Published 30 April 2025, 10:07am

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### **Scope**

### **Reference**

SBS10526

### **Description**

This framework is for the provision of a wide range of Medical and Industrial Gases. The lotting structure is as follows:

Lot 1 - Medical Gases in Cylinders

Supply of cylinders containing a range of Medical Gases.

Lot 2 - Bulk Liquid Oxygen

Provision and installation of vacuum insulated evaporators (VIE), including back-up

facilities, rental and maintenance of the VIE and back-up, and the supply of liquid oxygen.

### Lot 3 - Industrial Gases

Supply of a range of Industrial Gases.

### Lot 4 - Sustainable Solutions - Technology, Products and Services

Provision of sustainable medical gas solutions including sustainable medical gas products/alternatives, technology and products/solutions to reduce the environmental impact of medical gases and services to support the delivery of sustainable solutions to Approved Organisations.

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 14 January 2026 to 13 January 2030
- 4 years

## **Main procurement category**

Goods

## **Contract locations**

- UK - United Kingdom
- GG - Guernsey
- IM - Isle of Man
- JE - Jersey

## **Not the same for all lots**

CPV classifications are shown in Lot sections, because they are not the same for all lots.

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## **Lot 1. Medical Gases in Cylinders**

### **Description**

Supply of cylinders containing a range of Medical Gases.

### **Lot value (estimated)**

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

### **CPV classifications**

- 24111500 - Medical gases

### **Same for all lots**

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. Bulk Liquid Oxygen**

### **Description**

Provision and installation of vacuum insulated evaporators (VIE), including back-up facilities, rental and maintenance of the VIE and back-up, and the supply of liquid oxygen.

### **Lot value (estimated)**

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

### **CPV classifications**

- 24111500 - Medical gases

### **Same for all lots**

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. Supply of Industrial Gases**

### **Description**

Supply of a range of Industrial Gases.

### **Lot value (estimated)**

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

### **CPV classifications**

- 24110000 - Industrial gases

### **Same for all lots**

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 4. Sustainable Solutions - Technology, Products and Services**

### **Description**

Provision of sustainable medical gas solutions including sustainable medical gas products/alternatives, technology and products/solutions to reduce the environmental impact of medical gases and services to support the delivery of sustainable solutions to Approved Organisations.

## **Lot value (estimated)**

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

## **CPV classifications**

- 24111500 - Medical gases

## **Same for all lots**

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Framework**

### **Maximum number of suppliers**

Unlimited

### **Maximum percentage fee charged to suppliers**

1.5%

### **Further information about fees**

We apply an NCIS (NHS Contracted Income Stream) levy to all sales under our Frameworks, which underpins the funding and investment for our contracting routes and category support to the NHS. This levy is applied as a percentage fee within the

Frameworks between the Authority and the Supplier.

Please see the Corporate Requirements document within the Key Attachments section of the SAP Ariba Sourcing Event for further details

## **Framework operation description**

There are two procurement routes for an Approved Organisation that wishes to use this Framework. A competitive process between the Suppliers in the relevant Lot, which may be preceded by a capability assessment, or an award without a competitive process to particular Supplier(s)

Schedule 7 of the Framework explains the rules for both a competitive selection process and an award without a competitive process.

A competitive selection process is the default ordering procedure under this Framework

## **Award method when using the framework**

Either with or without competition

## **Contracting authorities that may use the framework**

NHS Shared Business Services act in an Agency capacity for and on behalf of its customers (Approved Organisations) - existing and new. These comprise of NHS and Social Care organisations (whether acting individually, or on behalf of, or together as members of any consortia) along with any other public or private sector bodies which NHS SBS authorises to use the resulting Framework.

NHS Shared Business Services Limited (NHS SBS) intends to put in place a Framework Agreement for the provision of Medical and Industrial Gases (including Cylinders and Bulk Liquid Oxygen) to be used by NHS SBS Approved Organisations.

Our Approved Organisation list can be found on:

<https://www.sbs.nhs.uk/services/framework-agreements-categories/>

## **Contracting authority location restrictions**

- UK - United Kingdom
- GG - Guernsey
- IM - Isle of Man
- JE - Jersey

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## **Participation**

### **Legal and financial capacity conditions of participation**

**Lot 1. Medical Gases in Cylinders**

**Lot 2. Bulk Liquid Oxygen**

**Lot 3. Supply of Industrial Gases**

**Lot 4. Sustainable Solutions - Technology, Products and Services**

Please see the procurement documentation

### **Technical ability conditions of participation**

**Lot 1. Medical Gases in Cylinders**

**Lot 2. Bulk Liquid Oxygen**

**Lot 3. Supply of Industrial Gases**

**Lot 4. Sustainable Solutions - Technology, Products and Services**

Please see the procurement documentation



## **Particular suitability**

**Lot 1. Medical Gases in Cylinders**

**Lot 2. Bulk Liquid Oxygen**

**Lot 3. Supply of Industrial Gases**

**Lot 4. Sustainable Solutions - Technology, Products and Services**

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

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## **Submission**

### **Enquiry deadline**

22 May 2025, 12:00pm

### **Tender submission deadline**

17 June 2025, 12:00pm

### **Submission address and any special instructions**

Tenders must be submitted via SAP Ariba via the following link:

<https://discovery.ariba.com/rfx/23055791>

To access all information and submit a response in relation to this opportunity, please click the 'Respond to Posting' button on the Discovery Posting link above. Potential bidders will then be asked to either login or register for an Ariba Network account. Once registration has been completed, potential bidders will be directed to the Event Page.

**Tenders may be submitted electronically**

Yes

**Languages that may be used for submission**

English

**Award decision date (estimated)**

21 November 2025

**Recurring procurement**

Publication date of next tender notice (estimated): 13 January 2029

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**Award criteria**

<b>Name</b>	<b>Type</b>	<b>Weighting</b>
Quality	Quality	60%
Commercial	Price	30%
Social Value	Quality	10%

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**Other information****Applicable trade agreements**

- Government Procurement Agreement (GPA)
- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

## **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Open procedure

### **Justification for not publishing a preliminary market engagement notice**

The Authority has carried out preliminary market engagement. A Prior Information Notice (P.I.N.) under the Public Contracts Regulations 2015 was published on 06/01/2025 on the Find a Tender Service <https://www.find-tender.service.gov.uk/Notice/000217-2025> and a formal Request for Information (RFI) issued. Meetings with potential suppliers were subsequently held. In carrying out preliminary market engagement the Authority is satisfied that:

- (a) suppliers who participated in the preliminary market engagement have not been put at an unfair advantage, and
- (b) competition in relation to the award of the public contract is not otherwise distorted.

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## **Contracting authority**

**NHS Shared Business Services Limited**

- Companies House: 05280446
- Public Procurement Organisation Number: PDVT-6171-VHCX

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Hemel Hempstead

HP2 7AH

United Kingdom

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Website: <https://www.sbs.nhs.uk/>

Region: UKH23 - Hertfordshire

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)