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Contract

Case 534484 Managing Agent for the Heat in Buildings Scotland National Scheme (HIBS)

Scottish Government

F03: Contract award notice

Notice identifier: 2023/S 000-017781

Procurement identifier (OCID): ocids-h6vhtk-03dba0

Published 22 June 2023, 12:26pm

Section I: Contracting authority

I.1) Name and addresses

Scottish Government

4 Atlantic Quay, 70 York St

Glasgow

G2 8EA

Contact

Emma Dancer

Email

Emma.Dancer@gov.scot

Telephone

+44 3002444000

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<http://www.scotland.gov.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10482

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Case 534484 Managing Agent for the Heat in Buildings Scotland National Scheme (HIBS)

Reference number

Case 534484

II.1.2) Main CPV code

- 71314200 - Energy-management services

II.1.3) Type of contract

Services

II.1.4) Short description

Managing Agent for the Heat in Buildings Scotland National Scheme (HIBS)

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £728,000,000

II.2) Description

II.2.2) Additional CPV code(s)

- 45320000 - Insulation work
- 45331100 - Central-heating installation work
- 42511110 - Heat pumps
- 45400000 - Building completion work
- 45300000 - Building installation work

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

The Scottish Government has appointed a Managing Agent for the Heat in Buildings Scotland National Scheme (HIBS). The Managing Agent will be responsible for managing the customer journey from referral onwards – this will include identifying the measures which are suitable for the dwelling, carrying out a technical survey, installing the measures, arranging a post-installation inspection and putting in place a service warranty. The measures installed will include insulation, heating and micro generation measures, with a focus on zero emissions heating systems where this is not detrimental to Scottish

Government fuel poverty objectives.

II.2.5) Award criteria

Quality criterion - Name: Quality (Technical) / Weighting: 60

Price - Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The contract value is estimated to be no less than 42 million GBP for each financial year from the Commencement Date and could reach an average of 84 million GBP for each financial year. In addition, the Scottish Government reserves the option to scale-up the contract by up to an average of an additional 20 million GBP for each financial year from the Commencement Date.

The Scottish Government reserve the option to extend the contract by up to a maximum of two additional years.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

The Scottish Government recognise the ongoing transition to zero emissions heating and associated new emerging technologies, which are expected to be reflected in the lifetime of this contract.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 022-191631](#)

Section V. Award of contract

Contract No

Case 534484

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

7 June 2023

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Warmworks Scotland LLP

1 Carmichael Place

Edinburgh

EH6 5PH

Telephone

+44 1315557845

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £728,000,000

V.2.5) Information about subcontracting

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Value excluding VAT: £509,600,000

Proportion: 70 %

Short description of the part of the contract to be subcontracted

The Service Provider's intention is to sub-contract the installation of measures.

Section VI. Complementary information

VI.3) Additional information

Real Living Wage:

The Service Provider has committed, as part of a package of Fair Work Practices, to pay staff that are involved in the delivery of the contract (including any agency or sub-contractor staff directly involved in the delivery of the contract) at least the real Living Wage (the rate set independently and updated annually by the Living Wage Foundation).

Community Benefits:

The Service Provider has committed to deliver the below minimum targets for employment, training, skills development and placement opportunities during the initial term of the contract:

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* Work Placement or Work Experience/Shadowing (14-15 years old): 55

* Work Placement or Work Shadowing (16 to 24 years old): 155

* Scheme Related Training: 1100

* Upskilling the Supply Chain: 330

* Pre-Apprenticeship: 18

* Graduate positions: 16

* New Intake of Modern Apprentices: 110

* Existing Modern Apprentices: 33

* Apprentice (Including Modern Apprentices) Completions: 60

* Jobs created: 600

* S/NVQ Starts: 190

* S/NVQ Completions: 80

- * Training Plans: 30
- * Supervisor Training: 60
- * Leadership and Management Training: 40
- * Health and Safety Training: 1900

(SC Ref:736098)

VI.4) Procedures for review

VI.4.1) Review body

Edinburgh Sheriff Court

Sheriff Court House, 27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Centre for Effective Dispute Resolution

100 St. Paul's Churchyard

London

EC4M 8BU

Country

United Kingdom