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Tender

# **Strategic Microsoft Partner**

The Guinness Partnership Ltd

F02: Contract notice

Notice identifier: 2022/S 000-017753

Procurement identifier (OCID): ocds-h6vhtk-034bff

Published 29 June 2022, 1:18pm

# **Section I: Contracting authority**

## I.1) Name and addresses

The Guinness Partnership Ltd

30 Brock Street, Regents Place

London

NW1 3FG

#### Contact

Ms Anna Begum

#### **Email**

procurement@quinness.org.uk

#### Country

**United Kingdom** 

#### **NUTS** code

UK - United Kingdom

Internet address(es)

Main address

http://www.guinnesspartnership.com/

Buyer's address

https://www.procontract.due-north.com

## I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://www.procontract.due-north.com

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://www.procontract.due-north.com

# I.4) Type of the contracting authority

Body governed by public law

## I.5) Main activity

Housing and community amenities

# **Section II: Object**

#### II.1) Scope of the procurement

#### II.1.1) Title

Strategic Microsoft Partner

Reference number

DN619409

#### II.1.2) Main CPV code

• 72000000 - IT services: consulting, software development, Internet and support

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

The Guinness Partnerships (TGP) is running this procurement process to put in a Framework Agreement with a panel of Microsoft Dynamics Partners. The proposed Framework length is for a maximum of 48 months. The proposed number of Lots is 2 with a maximum of 5 suppliers on each Lots.

TGP are looking to conduct a Market Testing for Microsoft Dynamics CRM Partner. We are seeking a Partner with core Microsoft skills and competencies, primarily D365, but also to cover other Microsoft applications and infrastructure including SharePoint, OneDrive, Teams, DevOps, and the Azure platform. The Strategic Microsoft Partner will be required to bring experience within the sector, with the expectation that they are certified via the new Microsoft Solutions Partner designations (or can evidence the legacy capabilities that translate towards these), which provides Guinness with assurance that the Partner brings the appropriate level of performance, skilling, and customer success to the relationship.

At this stage, we are looking to hear from potential suppliers to provide us with an outline of their capabilities/experience with reference to our requirements by filling in the "Pre-Market Engagement Questionnaire". Suppliers are required to submit the Questionnaire by 8th July 2022 no later than 17:00pm via our e-sourcing portal Procontract.

#### II.1.5) Estimated total value

Value excluding VAT: £4,000,000

#### II.1.6) Information about lots

This contract is divided into lots: No

#### II.2) Description

#### II.2.2) Additional CPV code(s)

• 72000000 - IT services: consulting, software development, Internet and support

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

The Guinness Partnerships (TGP) is running this procurement process to put in a Framework Agreement with a panel of Microsoft Dynamics Partners. The proposed Framework length is for a maximum of 48 months. The proposed number of Lots is 2 with a maximum of 5 suppliers on each Lots.

TGP are looking to conduct a Market Testing for Microsoft Dynamics CRM Partner before commencing the procurement.

We are seeking a Partner with core Microsoft skills and competencies, primarily D365, but also to cover other Microsoft applications and infrastructure including SharePoint, OneDrive, Teams, DevOps, and the Azure platform.

The Strategic Microsoft Partner will be required to bring experience within the sector, with the expectation that they are certified via the new Microsoft Solutions Partner designations (or can evidence the legacy capabilities that translate towards these), which provides Guinness with assurance that the Partner brings the appropriate level of performance, skilling, and customer success to the relationship.

Suppliers are required to respond to the Market Testing by 8th July 2022 submitting the questionnaire via our e-sourcing portal Procontract.

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

The duration of the Framework Agreement Agreement shall be for a maximum of 48 months with the initial term of 2 years with two separate renewals of 1 year each (2+1+1). Renewals are optional and The Guinness Partnerships sole discretion.

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

#### II.2.12) Information about electronic catalogues

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

### Section IV. Procedure

## **IV.1) Description**

#### IV.1.1) Type of procedure

Restricted procedure

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

# IV.2) Administrative information

#### IV.2.2) Time limit for receipt of tenders or requests to participate

Date

22 August 2022

Local time

3:00pm

# IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

12 September 2022

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

# **Section VI. Complementary information**

## VI.1) Information about recurrence

This is a recurrent procurement: No

# VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

## VI.4) Procedures for review

VI.4.1) Review body

The Guinness Partnership

30 Brock Street, Regents Place

London

NW1 3FG

Country

**United Kingdom** 

Internet address

https://www.procontract.due-north.com