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Planning

## **Strategic Microsoft Partner**

The Guinness Partnership Ltd

F01: Prior information notice

Prior information only

Notice identifier: 2022/S 000-017752

Procurement identifier (OCID): ocids-h6vhtk-034bfe

Published 29 June 2022, 1:14pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The Guinness Partnership Ltd

30 Brock Street, Regents Place

London

NW1 3FG

#### **Contact**

Ms Anna Begum

#### **Email**

[procurement@guinness.org.uk](mailto:procurement@guinness.org.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

**National registration number**

31693R

**Internet address(es)**

Main address

<http://www.guinnesspartnership.com/>

Buyer's address

<https://www.procontract.due-north.com>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Housing and community amenities

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Strategic Microsoft Partner

Reference number

DN619409

#### **II.1.2) Main CPV code**

- 72000000 - IT services: consulting, software development, Internet and support

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Guinness Partnerships (TGP) is running this procurement process to put in a Framework Agreement with a panel of Microsoft Dynamics Partners. The proposed Framework length is for a maximum of 48 months. The proposed number of Lots is 2 with a maximum of 5 suppliers on each Lots.

We are seeking a Partner with core Microsoft skills and competencies, primarily D365, but also to cover other Microsoft applications and infrastructure including SharePoint, OneDrive, Teams, DevOps, and the Azure platform.

The Strategic Microsoft Partner will be required to bring experience within the sector, with the expectation that they are certified via the new Microsoft Solutions Partner designations (or can evidence the legacy capabilities that translate towards these), which provides Guinness with assurance that the Partner brings the appropriate level of performance, skilling, and customer success to the relationship

At this stage, we are looking to hear from potential suppliers to provide us with an outline of their capabilities/experience with reference to our requirements by filling in the “Pre-Market Engagement Questionnaire” and submit on 8th July 2022 by 17:00pm via our e-sourcing portal on Procontract.

#### **II.1.5) Estimated total value**

Value excluding VAT: £4,000,000

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

## **II.2) Description**

### **II.2.1) Title**

Lot 1 – Dynamics 365

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 72000000 - IT services: consulting, software development, Internet and support

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The Guinness Partnership (TGP) is running this procurement process to put in a Framework Agreement in with a panel of CRM, Microsoft Partners to support in the ongoing of the project.

TGP envisages a maximum of 2 Lots with a maximum of 5 suppliers per Lots.

The proposed Framework will consist of 2 Lots, broadly following:

Lot 1 – Dynamics 365

Lot 2 - Lot 2 – Azure Capabilities

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

This contract is subject to renewal

Yes

Description of renewals

The duration of the Framework Agreement shall be for a maximum of 48 months with the initial term of 2 years with two separate renewals of 1 year each (2+1+1). Renewals are optional and The Guinness Partnerships sole discretion.

#### **II.2.14) Additional information**

The duration of the Framework Agreement shall be for a maximum of 48 months with the initial term of 2 years with two separate renewals of 1 year each (2+1+1). Renewals are optional and The Guinness Partnerships sole discretion.

### **II.2) Description**

#### **II.2.1) Title**

Lot 2 – Azure Capabilities

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 72000000 - IT services: consulting, software development, Internet and support

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

The Guinness Partnership (TGP) is running this procurement process to put in a Framework Agreement in with a panel of CRM, Microsoft Partners to support in the ongoing of the project.

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#### **II.2.6) Estimated value**

Value excluding VAT: £4,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

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The proposed Framework will consist of 2 Lots, broadly following:

Lot 1 – Dynamics 365

Lot 2 - Lot 2 – Azure Capabilities

TGP anticipates to publish the SQ mid July followed by the ITT around in August 2022.

TGP will use their e-sourcing portal for this competition on which the procurement documents will be available once the opportunity is advertised and ready. Suppliers should ensure they are registered in advance which can be done using the following link:

<https://www.procontract.due-north.com>.

### **II.3) Estimated date of publication of contract notice**

29 June 2022

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes