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Award

## **VEAT Notice - For the Provision of Delivery Organisations to support the Green Homes Grant Local Delivery Phase 2 – Using Direct Award Facility under Regulation 32(2)(a) of the PCR 2015 - Cornwall LEP Area**

West of England Combined Authority

F15: Voluntary ex ante transparency notice

Notice identifier: 2021/S 000-017749

Procurement identifier (OCID): ocids-h6vhtk-029a09

Published 27 July 2021, 9:28am

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

West of England Combined Authority

3 Rivergate, Temple Quay

Bristol

BS1 6ER

#### **Contact**

Mr John Calwell

#### **Email**

[john.calwell@westofengland-ca.gov.uk](mailto:john.calwell@westofengland-ca.gov.uk)

#### **Telephone**

+44 1174566965

**Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.westofengland-ca.org.uk/>

Buyer's address

<https://www.westofengland-ca.org.uk/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

VEAT Notice - For the Provision of Delivery Organisations to support the Green Homes Grant Local Delivery Phase 2 – Using Direct Award Facility under Regulation 32(2)(a) of the PCR 2015 - Cornwall LEP Area

Reference number

DN550936

#### **II.1.2) Main CPV code**

- 71000000 - Architectural, construction, engineering and inspection services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

As part of the Government's Covid-19 Green Stimulus package, funding has been made available to the West of England Combined Authority, as accountable body to the South West Energy Hub, to promote the adoption of energy efficiency and low carbon measures in domestic properties via the Green Homes Grant Local Authority Delivery Phase 2 scheme within the Cornwall LEP Area.

The West of England Combined Authority intends to appoint Happy Energy Solutions as the Delivery Organisation for the Cornwall LEP Area to deliver the entire Customer Journey (lead generation through to installation completion).

The contract, valued at £6,082,120, concerns the installation of insulation and other energy efficiency measures, non-fossil fuel heating and micro-generation measures in the homes of

households who are either on low incomes and are identified as suffering from fuel poverty .

#### **II.1.6) Information about lots**

This contract is divided into lots: No

**II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £6,082,120

**II.2) Description****II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

**II.2.4) Description of the procurement**

The Delivery Organisation is responsible for managing the end-to-end Customer Journey, which includes but is not exclusive to: marketing and engagement, assessing the household's eligibility, conducting a property assessment, identifying the Measures are suitable for the Dwelling, carrying out a technical assessment, installing the Measures, arranging a mid and post-Installation Inspection (as appropriate), arranging billing of the Authority and the Customer, as appropriate, and following up with monitoring and evaluation as per the relevant PAS2035 pathway.

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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**Section IV. Procedure**
**IV.1) Description****IV.1.1) Type of procedure**

Negotiated without a prior call for competition

- No tenders or no suitable tenders/requests to participate in response to restricted procedure

Explanation:

Justification for the direct award under Regulation 32(2) A.

WECA intend to directly award a contract to Happy Energy Solutions Ltd for the services described in this notice.

It is doing so for the following reasons:

1. For the Cornwall LEP area. The initial open procedure procurement exercise linked to notice FTS number 2021/S 000-004760 – dated 09/03/21 failed to generate any suitable tender submissions within the meaning of Regulation 32(3) (i.e. in relation to suitable tenders).
2. WECA is of the view, acting in good faith, that the intended contract award is made in compliance with Regulation 32(2)(a) as the initial contract conditions will not be substantially altered. The key contract terms (payment model, liability levels, indemnity levels) remain unaltered. Delivery time frames (i.e end of December 2021) remain unaltered.
3. Despite not being explicitly required to do so by Regulation 32, WECA has sought to apply the same selection criteria as used in the initial procurement to the intended contractor for the purposes of fairness and transparency. However, it has not applied the original rule in relation to turnover requirements, reducing this to 1x Contract Value. Furthermore, WECA has applied a more proportional approach to Public Liability insurance, requiring a baseline of £5m rising to a maximum of £25m when high risk installations are identified and has reduced the Professional Indemnity requirement to £2m, to reflect the lack of multi storey domestic dwellings, and therefore high risk installations, in the Cornwall region.

It is our intention to conclude contracts on or around the 6th August 2021.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

#### **IV.2) Administrative information**

##### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-004760](#)

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## **Section V. Award of contract/concession**

### **Contract No**

DN550936

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

23 July 2021

#### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor/concessionaire**

Happy Energy Solutions Ltd

Lowin House, Tregolls Road

Truro

TR1 2NA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

Yes

#### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £6,082,120

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

West of England Combined Authority

3 Rivergate, Temple Quay

Bristol

BS1 6ER

Country

United Kingdom