

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/017745-2021>

Contract

## **Audio Guides Content Delivery and Maintenance**

Historic Environment Scotland

F03: Contract award notice

Notice identifier: 2021/S 000-017745

Procurement identifier (OCID): ocds-h6vhtk-02c09f

Published 27 July 2021, 9:14am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Historic Environment Scotland

Longmore House, Salisbury Place

Edinburgh

EH9 1SH

#### **Contact**

Fiona Fretwell

#### **Email**

[procurement@hes.scot](mailto:procurement@hes.scot)

#### **Telephone**

+44 1316688866

#### **Fax**

+44 1316688877

**Country**

United Kingdom

**NUTS code**

UKM75 - Edinburgh, City of

**Internet address(es)**

Main address

<http://historicenvironment.scot>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00164](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00164)

**I.4) Type of the contracting authority**

National or federal Agency/Office

**I.5) Main activity**

Other activity

Heritage, Built Environment and Tourism

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Audio Guides Content Delivery and Maintenance

#### **II.1.2) Main CPV code**

- 64216200 - Electronic information services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

HES delivers audio tours through physical devices and progressive web applications. This covers the creation and development of suitable content for a diverse range of visitors. It also includes the development and delivery of progressive web tours and the maintenance of the HES owned physical devices and ancillary products, as well as changes to the content.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £450,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 64216200 - Electronic information services

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

#### **II.2.4) Description of the procurement**

HES requires high quality audio content that is compatible with the handsets that are used. The content must be suitable for all visitors both adults and children and will in some cases include tours in various languages including the British Sign Language and for specific visitor groups (eg families and visually impaired visitors)HES will provide detailed information about the sites and the key stops so that the supplier can produce the high quality files for tours of a variety of times and in various languages. Some sites will only require updates to key stops on the routes at the sites as opposed to re-doing the whole recording for the site.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality Criterion / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

The current supplier of this service has gone into liquidation (Antenna International) and the assets have been purchased by another company (ATS Heritage). To ensure unbroken continuity of service of the audio guides, software and web applications, and to ensure that there is minimum impact upon HES resources, it is HES's intention to award a contract to ATS Heritage for a maximum duration of 24 months. The contract will provide some stability for the recovery of our sites owing to the impact of the COVID global pandemic and will also allow HES time to review the future requirements before going back to the marketplace for a new audio guide content and maintenance contract.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-014636](#)

---

## Section V. Award of contract

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

23 July 2021

#### V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

ATS Heritage

1 South Lane, Clanfield

Waterlooville

PO8 0RB

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £450,000

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:661305)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court and Justice of Peace Court

Sheriff Court House, 27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom