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Contract

Insurance and Related Services for The Guinness Partnership

The Guinness Partnership Ltd

F03: Contract award notice

Notice identifier: 2023/S 000-017734

Procurement identifier (OCID): ocds-h6vhtk-037475

Published 22 June 2023, 8:53am

Section I: Contracting authority

I.1) Name and addresses

The Guinness Partnership Ltd

30 Brock Street, Regents Place

London

NW1 3FG

Contact

Chris Brown

Email

Chris.Brown@guinness.org.uk

Telephone

+44 1612197135

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<http://www.guinnesspartnership.com/>

Buyer's address

<http://www.guinnesspartnership.com/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Housing and community amenities

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Insurance and Related Services for The Guinness Partnership

Reference number

DN635048

II.1.2) Main CPV code

- 66510000 - Insurance services

II.1.3) Type of contract

Services

II.1.4) Short description

The Guinness Partnership require insurance related services for the following areas:

Lot 1 - Main Programme. Insurance and related services for Property, legal liability and other general (non-life) insurable risks

Lot 2 - Insurance and related services for Motor vehicle risks (possibly including Motor Legal Expenses and Occasional Business Use)

Lot 3 - Insurance and related services associated with Cyber risks

Lot 4 - Insurance and related services associated with Terrorism Risks

Potential suppliers must make costed proposals for insurance arrangements which meet our insurance, risk management and servicing needs in the most appropriate and cost-effective way.

Minimum Requirements

Bidders must be able to meet the following minimum requirements:

- the financial ability to deliver the programme, including insurers with a minimum rating of

“B++” from Standard & Poor, or an equivalent rating by an independent and reputable credit rating agency and approved by the bidder’s market security committee.

- the ability to provide the Contracting Authority with a choice of suitable insurers and/or suitable cover options
- a skilled and competent service team, which includes client relationship management, insurance claims management, insurance broking / underwriting and insurable risk managers
- the delivery of quality service to the Contracting Authority and our clients, including that provided to us by any third-party contractor employed by you or by the Insurer(s) you propose

Full Service Specification for all Lots can be found in Section 4 Specification of the 'Draft ITT Main Body' Document available with this Contract Notice

Estimated annual value for all LOTs is £8.675m per annum.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Lowest offer: £834,650 / Highest offer: £36,808,856 taken into consideration

II.2) Description

II.2.1) Title

Lot No

4

II.2.2) Additional CPV code(s)

- 66514110 - Motor vehicle insurance services
- 66515200 - Property insurance services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

The Guinness Partnership require insurance related services for the following areas:

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Lot 2 - Insurance and related services for Motor vehicle risks (possibly including Motor Legal Expenses and Occasional Business Use)

Lot 3 - Insurance and related services associated with Cyber risks

Lot 4 - Insurance and related services associated with Terrorism Risks

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 40

Price - Weighting: 60

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive procedure with negotiation

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-028445](#)

Section V. Award of contract

Lot No

1

Title

Main Programme. Insurance and related services for Property, legal liability and other general (non-life) insurable risks

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

19 June 2023

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Zurich Insurance PLC

Fareham

PO15 7JZ

Country

United Kingdom

NUTS code

- UKC - North East (England)

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £36,808,856.85

Total value of the contract/lot: £36,808,856.85

Section V. Award of contract

Lot No

2

Title

Insurance and related services for Motor vehicle risks

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

19 June 2023

V.2.2) Information about tenders

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Marsh Limited

London

EC3R 5BU

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £4,243,754.1

Total value of the contract/lot: £4,243,754.1

Section V. Award of contract

Lot No

3

Title

Insurance and related services associated with Cyber risks

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

19 June 2023

V.2.2) Information about tenders

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Weald Insurance Brokers Ltd

East Grinstead

RH19 1LB

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £834,650

Total value of the contract/lot: £834,650

Section V. Award of contract

Lot No

4

Title

Insurance and related services associated with Terrorism Risks

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

19 June 2023

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Weald Insurance Brokers Ltd

East Grinstead

RH19 1LB

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £1,245,000

Total value of the contract/lot: £1,245,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Public Procurement Review Service, Cabinet Office

London

Country

United Kingdom