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Award

Contract For International End to End Recruitment Partner

UNIVERSITY OF WINCHESTER

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-017701

Procurement identifier (OCID): ocds-h6vhtk-04f6fe ([view related notices](#))

Published 29 April 2025, 3:34pm

Scope

Reference

Tender Ref: 25/AG/002

Description

The University of Winchester (UOW) is currently seeking to grow international students from September 2025, with a strategic aim to progressively grow numbers year on year. To date the University has been successful through a small, dedicated team of international staff to establish a student population of 255 international students.

As part of this process, we are looking to invite proposals from providers interested in partnering with the University to provide a full end to end recruitment service in support of growing international students numbers at the University.

Note: - This is now the Award Notice of that exercise.

Contract 1. Contract For International End to End Recruitment Partner

Supplier

- OXFORD INTERNATIONAL EDUCATION & TRAVEL LIMITED

Contract value

- £8,000,000 including VAT

Above the relevant threshold

Award decision date

28 April 2025

Date assessment summaries were sent to tenderers

28 April 2025

Standstill period

- End: 9 May 2025
- 8 working days

Earliest date the contract will be signed

28 May 2025

Contract dates (estimated)

- 2 June 2025 to 2 June 2027
- Possible extension to 2 June 2030
- 5 years, 1 day

Description of possible extension:

2 year contract with an option to extend for a further 2 years + 1 year

Main procurement category

Services

CPV classifications

- 79600000 - Recruitment services
- 80000000 - Education and training services

Information about tenders

- 6 tenders received
- 1 tender assessed in the final stage:
 - 1 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 0 suppliers unsuccessful (details included for contracts over £5 million)

Procedure

Procedure type

Open procedure

Supplier

OXFORD INTERNATIONAL EDUCATION & TRAVEL LIMITED

- Companies House: 02666738

- UK Register of Learning Providers (UKPRN number): 10064423

New Kings Court Tollgate

Eastleigh

SO53 3LG

United Kingdom

Email: mmartinsanchez@oxfordinternational.com

Website: <http://www.oxfordinternational.com>

Region: UKJ35 - South Hampshire

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Contract For International End to End Recruitment Partner

Contracting authority

UNIVERSITY OF WINCHESTER

- Companies House: 05969256

- Public Procurement Organisation Number: PMPV-1431-CPBW

Sparkford Road

Hampshire

SO22 4NR

United Kingdom

Email: andrew.gannon@winchester.ac.uk

Region: UKJ36 - Central Hampshire

Organisation type: Public authority - sub-central government