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Contract

## **Framework Agreement for the Provision of Insourcing / Outsourcing Clinical, Surgical and Diagnostic Procedures**

NHS Wales Shared Services Partnership  
Aneurin Bevan University Health Board  
Betsi Cadwaladr University Health Board  
Cardiff and Vale University Health Board  
Hywel Dda University Health Board  
Powys Teaching Health Board  
Swansea Bay University Health Board  
Welsh Health Specialised Services Committee (WHSSC)  
Velindre University NHS Trust  
Cwm Taf Morgannwg University Health Board

F03: Contract award notice

Notice identifier: 2024/S 000-017640

Procurement identifier (OCID): ocds-h6vhtk-046e18

Published 6 June 2024, 4:06pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Wales Shared Services Partnership

Companies House

Cardiff

CF14 3UZ

#### **Contact**

Chloe Lloyd-Carter

**Email**

[chloe.loyd-carter@wales.nhs.uk](mailto:chloe.loyd-carter@wales.nhs.uk)

**Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://nwssp.nhs.wales/ourservices/procurement-services/>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA0221](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0221)

**I.1) Name and addresses**

Aneurin Bevan University Health Board

Pontypool

**Contact**

Alex Curley

**Email**

[alex.curley@wales.nhs.uk](mailto:alex.curley@wales.nhs.uk)

**Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.nwssp.wales.nhs.uk>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=)

### **I.1) Name and addresses**

Betsi Cadwaladr University Health Board

St Aspah

#### **Contact**

Simon Whitehead

#### **Email**

[simon.whitehead@wales.nhs.uk](mailto:simon.whitehead@wales.nhs.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

#### **Internet address(es)**

Main address

<https://www.nwssp.wales.nhs.uk>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=)

### **I.1) Name and addresses**

Cardiff and Vale University Health Board

Cardiff

**Contact**

Claire Salisbury

**Email**

[claire.salisbury@wales.nhs.uk](mailto:claire.salisbury@wales.nhs.uk)

**Country**

United Kingdom

**NUTS code**

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**Internet address(es)**

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[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=)

**I.1) Name and addresses**

Hywel Dda University Health Board

Camarthen

**Contact**

Gemma Deverill

**Email**

[Gemma.deverill@wales.nhs.uk](mailto:Gemma.deverill@wales.nhs.uk)

**Country**

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**NUTS code**

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**Internet address(es)**

Main address

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Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=)

**I.1) Name and addresses**

Powys Teaching Health Board

St Aspah

**Contact**

Simon Whitehead

**Email**

[simon.whitehead@wales.nhs.uk](mailto:simon.whitehead@wales.nhs.uk)

**Country**

United Kingdom

**NUTS code**

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**Internet address(es)**

Main address

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Buyer's address

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**I.1) Name and addresses**

Swansea Bay University Health Board

Port Talbot

**Contact**

Keir Warner

**Email**

[Keir.warner@wales.nhs.uk](mailto:Keir.warner@wales.nhs.uk)

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United Kingdom

**NUTS code**

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**Internet address(es)**

Main address

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Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=)

**I.1) Name and addresses**

Welsh Health Specialised Services Committee (WHSSC)

Caerphilly

**Contact**

Esther Price

**Email**

[Esther.Price2@wales.nhs.uk](mailto:Esther.Price2@wales.nhs.uk)

**Country**

United Kingdom

**NUTS code**

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**Internet address(es)**

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Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=)

**I.1) Name and addresses**

Velindre University NHS Trust

Cardiff

**Contact**

Helen James

**Email**

[Helen.c.James@wales.nhs.uk](mailto:Helen.c.James@wales.nhs.uk)

**Country**

United Kingdom

**NUTS code**

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**Internet address(es)**

Main address

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Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=)

### **I.1) Name and addresses**

Cwm Taf Morgannwg University Health Board

MerthyrTydfil

#### **Contact**

Esther Price

#### **Email**

[Esther.Price2@wales.nhs.uk](mailto:Esther.Price2@wales.nhs.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

#### **Internet address(es)**

Main address

<https://www.nwssp.wales.nhs.uk>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=)

### **I.2) Information about joint procurement**

The contract involves joint procurement

### **I.4) Type of the contracting authority**

Body governed by public law



## **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Framework Agreement for the Provision of Insourcing / Outsourcing Clinical, Surgical and Diagnostic Procedures

#### **II.1.2) Main CPV code**

- 85111100 - Surgical hospital services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NWSSPP Procurement Services, on behalf of the Health Boards in Wales, have refreshed an established framework agreement for the provision of Insourcing / Outsourcing Clinical, Surgical and Diagnostic Procedures. The tender is split into the following lots:

Lot 1 Outsourcing.

Lot 2 Insourcing which is sub-divided (Lot 2a) with equipment/infrastructure (Lot 2b) without equipment and infrastructure.

Lot 3 Facility lot which will be subdivided into Facility - including all equipment and consumables (Lot 3) and Lot 3+ which is all services covered under Lot 3 plus clinical staff, admin staff, high-cost consumables, and specialist equipment to be determined (priced) at call off stage (Lot 3+)

and covers the following disciplines:

Breast

Endoscopy (including Cystoscopy)

Neuroscience

Cardiac & Cardiac related Diagnostics

Gastroenterology

Ophthalmology

Cardiology & Cardiology related Diagnostics

General Surgery

Oral Maxillo Facial Surgery

CT Scanning

Gynaecology

Orthopaedic Surgery

Dermatology

MRI Scanning

Pain Management

Ear Nose & Throat (ENT)

Neurology & Neurology related Diagnostics

Non- Obstetric Ultrasound (NOUS)\*

Plastic Surgery

Thoracic Ultrasound Diagnostics

Urology

Vascular

Along with the above there may also be additional disciplines added

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £200,000,000

### **II.2) Description**

#### **II.2.1) Title**

Lot 1 - Outsourcing

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 85111100 - Surgical hospital services

#### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

#### **II.2.4) Description of the procurement**

This lot is for the provision of outsourcing.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 0

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Insourcing

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 851111100 - Surgical hospital services

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

### **II.2.4) Description of the procurement**

The lot will be sub-divided into the following sub-lots;

Lot 2a the provision of insourcing with equipment/infrastructure.

Lot 2b the provision of insourcing without equipment/infrastructure.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 0

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3 Facility

Lot No

3

**II.2.2) Additional CPV code(s)**

- 85111100 - Surgical hospital services

**II.2.3) Place of performance**

NUTS codes

- UKL - Wales

**II.2.4) Description of the procurement**

The lot will be sub-divided into the following sub-lots;

Lot 3 - Facility - including all equipment and consumables

Lot 3+ all services covered under Lot 3 plus clinical staff, admin staff, high-cost consumables, and specialist equipment to be determined (priced) at call off stage.

**II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 0

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-124142](#)

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Lot 2 - Insourcing

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 April 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 19

Number of tenders received from SMEs: 19

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 19

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Alliance Surgical Plc

54 Hagley Road

Birmingham

B168PE

Country

United Kingdom

NUTS code

- UKG31 - Birmingham

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Parallel Imaging Solutions Limited

36 Bodelwyddan Avenue

Old Colwyn

LL299NP

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Endoglobal Limited

Weston House, The Maltings

Sawbridgeworth

CM219FP

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Mylocum

Mylocum Neptune House, , 8-11 Clements Court,Clements Lane

Ilford

IG1 2QZ

Country

United Kingdom

NUTS code



- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Carepro Ltd

Carepro Neptune House,, 8-11 Clements Court,Clements Lane

Ilford

ig1 2qz

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £200,000,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Lot 3 Facility

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Lot 1 - Outsourcing

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 April 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 19

Number of tenders received from SMEs: 19

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 19

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Pioneer Healthcare Limited

First Floor Cardinal Square, 10 Nottingham Road

DERBY

DE13QT

Telephone

+44 7885682661

Country

United Kingdom

NUTS code

- UKE32 - Sheffield

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £20,000,000

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## Section VI. Complementary information

### VI.3) Additional information

NOTE: Under the terms of this contract the successful supplier(s) will be required to deliver Social Value in support of the authority.

Under the terms of this contract the successful supplier(s) are to ensure this procurement captures the requirements relating to Social Value,

bidders will be required to submit responses in relation to the following areas;

-Well-Being of Future Generations Act

-Foundational Economy

-Carbon Footprint

The Framework will remain open throughout its lifetime to allow - on an annual basis - (i) new entrants to the market (prospective Bidders)

to seek appointment onto the Framework, (ii) existing Framework Providers to seek appointment onto the Framework in relation to

different, or additional Lots to those for which they were originally appointed onto the Framework and / or (iii) existing Framework

Providers can apply to adjust their Framework pricing.

Please see below for refresh dates- ITT 98956

Full bid by 30/11/2024 / appointment to framework 01/04/2025

Full bid by 30/11/2025 / appointment to framework 01/04/2026

\*In the event the Framework Agreement is extended.

Full bid by 30/11/2026\* / appointment to framework 01/04/2027\*

Full bid by 30/11/2027\* / appointment to framework 01/04/2028\*

Full bid by 30/11/2028\* / appointment to framework 01/04/2029\*

Full bid by 30/11/2029\* / appointment to framework 01/04/2030\*

This is a non-committal Framework for a period of four years with an option to extend for up to a further four years.

The usage is undefined, and this is applicable across all lots.

The total contract value for the initial contract terms is estimated to be GBP100 million.

The total contract value including the extension option is estimated to be GBP200 million.

(WA Ref:141261)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom