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Tender

Provision of Insurance and Related Services to Newlon Housing Trust

Newlon Housing Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-017495

Procurement identifier (OCID): ocds-h6vhtk-0508d5

Published 29 April 2025, 10:05am

Scope

Description

Newlon Housing Trust are looking to appoint one or more providers to deliver their Insurance and related services for Property, legal liability and other general (non-life) insurable risks.

The programme will require Insurance and related services for risks that may include but not be limited to: property damage and business interruption, employers, public, products and property owners liability, business combined/office, money, all risks, computer, contract works, group personal accident and employment practices liability. This list is to be decided at the sole discretion of Newlon Housing Trust.

Suppliers will be required to have the financial ability to deliver the programme, including Insurers with a minimum rating of 'BBB' from standard and poor, 'B++' from A M best, or an equivalent rating by an independent and reputable credit rating agency and approved by the bidder's market security committee. In the case of any rating less than A-, the contracting authority will evaluate and accept the nominated insurer(s) at its sole discretion, subject to disclosure and acceptance prior to the ITT bid deadline of the bidder's market security committee's latest report, including written recommendation from the bidder's market

security committee.

Suppliers will be assessed but not limited to the following high level criterion:

- The ability to provide the Contracting Authority with a choice of suitable insurers and/or suitable cover options
- A skilled and competent service team, being Client Relationship Management, Insurance Claims management, Insurance Broking / underwriting and insurable risk managers
- The delivery of quality service to the Contracting Authority and our clients, including that provided to us by any third-party contractor employed by you or by the Insurer(s) you propose

For more information about this opportunity, please visit the Delta eSourcing portal at:

https://www.delta-esourcing.com/tenders/UK-UK-London:-Insurance-services.-*Duplicated*/6KE3FF7RDJ

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/6KE3FF7RDJ>

Total value (estimated)

- £12,270,000 excluding VAT
- £12,270,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 November 2025 to 31 October 2028
- Possible extension to 31 October 2030
- 5 years

Description of possible extension:

Newlon Housing Trust will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

Main procurement category

Services

Lot constraints

Maximum number of lots a supplier can be awarded: 2

Description of how multiple lots may be awarded:

The contracting authority reserves the right to award contracts combining the following lots or groups of lots: Lots 1-3 will be individually evaluated and multiple awards may result. Where the respondee is an insurance Broker, it may choose to place the insurance(s) required within each Lot with different insurers at it's discretion, but full details of the risk carrier(s) will be required

Not the same for all lots

CPV classifications and contract locations are shown in Lot sections, because they are not the same for all lots.

Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Newlon Housing Trust

Description

A programme of General (non-life) insurance and related services for Newlon Housing Trust. The programme will require Insurance and related services for risks that may include but not be limited to: Property damage and business interruption, employers, public, products and property owners liability, business combined/office, money, all risks, computer, contract works, group personal accident, professional indemnity, fidelity guarantee/crime, employment practices liability. This list is to be decided at the sole discretion of Newlon Housing Trust.

Lot value (estimated)

- £12,000,000 excluding VAT
- £12,000,000 including VAT

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66516500 - Professional liability insurance services
- 66517300 - Risk management insurance services

Same for all lots

Contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Insurance and related services associated with Terrorism and/or Political Violence (Pool Re) for Newlon Housing Trust

Description

Newlon Housing Trust are looking to appoint one provider to deliver their Insurance and related services for Terrorism and/or Political Violence (Pool Re) cover.

Lot value (estimated)

- £135,000 excluding VAT
- £135,000 including VAT

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

Contract locations

- UK - United Kingdom

Same for all lots

Contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) for Newlon Housing Trust

Description

Newlon Housing Trust are looking to appoint one or more providers to deliver their Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) cover.

Lot value (estimated)

- £135,000 excluding VAT
- £135,000 including VAT

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services

- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

Contract locations

- UK - United Kingdom

Same for all lots

Contract dates are shown in the Scope section, because they are the same for all lots.

Participation

Particular suitability

Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Newlon Housing Trust

Lot 2. Insurance and related services associated with Terrorism and/or Political Violence (Pool Re) for Newlon Housing Trust

Lot 3. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) for Newlon Housing Trust

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

4 June 2025, 1:00am

Submission type

Tenders

Deadline for requests to participate

4 June 2025, 1:00am

Submission address and any special instructions

<https://www.delta-esourcing.com/>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

25 September 2025

Award criteria

Name	Description	Type	Weighting
Criterion 1	Long criteria description	Cost	60%
Criterion 2	Long criteria description	Quality	40%

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)
- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

The procedure will consist of a multi stage procurement, covering a conditions of participation stage and three stages contained within the tendering period, allowing for shortlisting of suppliers at each round. The high level weightings apportioned to this procurement consists of 60% Cost / 40% Quality.

Documents

Associated tender documents

<https://www.find-tender.service.gov.uk/Notice/Attachment/A-945463094>

PSQ

Contracting authority

Newlon Housing Trust

- Public Procurement Organisation Number: PGJB-3773-RCMH

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United Kingdom

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Region: UKI43 - Haringey and Islington

Organisation type: Public authority - sub-central government