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Tender

## **Provision of Insurance and Related Services to Newlon Housing Trust**

Newlon Housing Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-017495

Procurement identifier (OCID): ocids-h6vhtk-0508d5

Published 29 April 2025, 10:05am

### **Scope**

### **Description**

Newlon Housing Trust are looking to appoint one or more providers to deliver their Insurance and related services for Property, legal liability and other general (non-life) insurable risks.

The programme will require Insurance and related services for risks that may include but not be limited to: property damage and business interruption, employers, public, products and property owners liability, business combined/office, money, all risks, computer, contract works, group personal accident and employment practices liability. This list is to be decided at the sole discretion of Newlon Housing Trust.

Suppliers will be required to have the financial ability to deliver the programme, including Insurers with a minimum rating of 'BBB' from standard and poor, 'B++' from A M best, or an equivalent rating by an independent and reputable credit rating agency and approved by the bidder's market security committee. In the case of any rating less than A-, the contracting authority will evaluate and accept the nominated insurer(s) at its sole discretion, subject to disclosure and acceptance prior to the ITT bid deadline of the bidder's market security committee's latest report, including written recommendation from the bidder's market security committee.

Suppliers will be assessed but not limited to the following high level criterion:

- The ability to provide the Contracting Authority with a choice of suitable insurers and/or suitable cover options
- A skilled and competent service team, being Client Relationship Management, Insurance Claims management, Insurance Broking / underwriting and insurable risk managers
- The delivery of quality service to the Contracting Authority and our clients, including that provided to us by any third-party contractor employed by you or by the Insurer(s) you propose

For more information about this opportunity, please visit the Delta eSourcing portal at:

[https://www.delta-esourcing.com/tenders/UK-UK-London:-Insurance-services.-\\*Duplicated\\*/6KE3FF7RDJ](https://www.delta-esourcing.com/tenders/UK-UK-London:-Insurance-services.-*Duplicated*/6KE3FF7RDJ)

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/6KE3FF7RDJ>

### **Total value (estimated)**

- £12,270,000 excluding VAT
- £12,270,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 November 2025 to 31 October 2028
- Possible extension to 31 October 2030
- 5 years

Description of possible extension:

Newlon Housing Trust will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

## **Main procurement category**

Services

## **Lot constraints**

Maximum number of lots a supplier can be awarded: 2

Description of how multiple lots may be awarded:

The contracting authority reserves the right to award contracts combining the following lots or groups of lots: Lots 1-3 will be individually evaluated and multiple awards may result. Where the respondee is an insurance Broker, it may choose to place the insurance(s) required within each Lot with different insurers at its discretion, but full details of the risk carrier(s) will be required

## **Not the same for all lots**

CPV classifications and contract locations are shown in Lot sections, because they are not the same for all lots.

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**Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by**

## Newlon Housing Trust

### Description

A programme of General (non-life) insurance and related services for Newlon Housing Trust. The programme will require Insurance and related services for risks that may include but not be limited to: Property damage and business interruption, employers, public, products and property owners liability, business combined/office, money, all risks, computer, contract works, group personal accident, professional indemnity, fidelity guarantee/crime, employment practices liability. This list is to be decided at the sole discretion of Newlon Housing Trust.

### Lot value (estimated)

- £12,000,000 excluding VAT
- £12,000,000 including VAT

### CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66516500 - Professional liability insurance services
- 66517300 - Risk management insurance services

### Same for all lots

Contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. Insurance and related services associated with Terrorism and/or Political Violence (Pool Re) for Newlon Housing Trust**

## Description

Newlon Housing Trust are looking to appoint one provider to deliver their Insurance and related services for Terrorism and/or Political Violence (Pool Re) cover.

## Lot value (estimated)

- £135,000 excluding VAT
- £135,000 including VAT

## CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

## Contract locations

- UK - United Kingdom

## Same for all lots

Contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) for Newlon Housing Trust**

## Description

Newlon Housing Trust are looking to appoint one or more providers to deliver their Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) cover.

## Lot value (estimated)

- £135,000 excluding VAT
- £135,000 including VAT

## CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

## Contract locations

- UK - United Kingdom

## Same for all lots

Contract dates are shown in the Scope section, because they are the same for all lots.

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## Participation

## **Particular suitability**

**Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Newlon Housing Trust**

**Lot 2. Insurance and related services associated with Terrorism and/or Political Violence (Pool Re) for Newlon Housing Trust**

**Lot 3. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) for Newlon Housing Trust**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

4 June 2025, 1:00am

### **Submission type**

Tenders

### **Deadline for requests to participate**

4 June 2025, 1:00am

### **Submission address and any special instructions**

<https://www.delta-esourcing.com/>

**Tenders may be submitted electronically**

Yes

## Languages that may be used for submission

English

## Award decision date (estimated)

25 September 2025

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## Award criteria

Name	Description	Type	Weighting
Criterion 1	Long criteria description	Cost	60%
Criterion 2	Long criteria description	Quality	40%

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## Other information

### Applicable trade agreements

- Government Procurement Agreement (GPA)
- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

### Conflicts assessment prepared/revised

Yes



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## **Procedure**

### **Procedure type**

Competitive flexible procedure

### **Competitive flexible procedure description**

The procedure will consist of a multi stage procurement, covering a conditions of participation stage and three stages contained within the tendering period, allowing for shortlisting of suppliers at each round. The high level weightings apportioned to this procurement consists of 60% Cost / 40% Quality.

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## **Documents**

### **Associated tender documents**

<https://www.find-tender.service.gov.uk/Notice/Attachment/A-945463094>

PSQ

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## **Contracting authority**

## **Newlon Housing Trust**

- Public Procurement Organisation Number: PGJB-3773-RCMH

4 Daneland Walk

London

N17 9FE

United Kingdom

Contact name: Andy Bygrave

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Region: UKI43 - Haringey and Islington

Organisation type: Public authority - sub-central government