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Contract

## **Community Integrator Lead Provider Contract**

NHS Coventry and Warwickshire Integrated CareBoard

F21: Social and other specific services – public contracts

Contract award notice

Notice identifier: 2024/S 000-017434

Procurement identifier (OCID): ocds-h6vhtk-046d9d

Published 5 June 2024, 2:02pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Coventry and Warwickshire Integrated CareBoard

Westgate House, 34 Market Street

Warwick

CV344DA

#### **Contact**

Marie West

#### **Email**

[cwicb.contracting@nhs.net](mailto:cwicb.contracting@nhs.net)

#### **Country**

United Kingdom

**Region code**

UKG13 - Warwickshire

**NHS Organisation Data Service**

B2M3M

**Internet address(es)**

Main address

<https://www.happyhealthylives.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Community Integrator Lead Provider Contract

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Provision of Community Services through a Lead Provider Model

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Lowest offer: £776,364,450 / Highest offer: £972,000,712 taken into consideration

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKG - West Midlands (England)

#### **II.2.4) Description of the procurement**

Provision of Community Services through a Lead Provider Model -

This contract award notice relates to contracts awarded to South Warwickshire University NHS Foundation Trust (SWUFT) and University Hospitals Coventry and Warwickshire NHS Trust (UHCW) for Coventry (together the "Lead Providers") will be responsible for delivering

and commissioning community services to integrate care across Primary, Community, Secondary, and Social Care sectors, and Voluntary, Community, Faith, and Social Enterprise (VCFSE) organisations, to enhance patient outcomes by developing integrated team delivery models. The services in scope are adult community services, end of life services, health-led Discharge to Assess (D2A), Continuing Healthcare Fast track packages, Community Equipment Contracts (Health) and other Community Delivered Services with the potential to include community-based services commissioned by Local Authorities.

The Lead Providers will ensure full compliance with all commissioning statutory responsibilities for in-scope services, including adhering to procurement regulations and other relevant legal frameworks governing the commissioning and provision of healthcare services.

#### Key Responsibilities:

- Integrated Service Delivery: The Lead Provider(s) will coordinate, commission and deliver in-scope services across multiple care sectors, fostering collaboration among Primary, Community, Secondary, Social Care, and VCFSE partners.
- Commissioning Duties: The Lead Provider(s) will hold the commissioning budgets taking on commissioning responsibilities, ensuring that all services procured and delivered meet the highest standards and regulatory and financial requirements.
- Statutory Compliance: The Lead Provider(s) must guarantee full compliance with all relevant statutory responsibilities. This includes, but is not limited to, adhering to relevant procurement regulations to ensure fair and transparent commissioning processes.

By meeting these responsibilities, the Lead Provider(s) will play a critical role in transforming community healthcare delivery, ensuring seamless integration of services and improved outcomes for patients.

## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Form of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The services can be provided only by a particular economic operator for the following reason:
  - absence of competition for technical reasons

Explanation:

The ICB has determined SWUFT and UHCW are the only capable providers for delivering the Lead Community Integrator Service due to:

- Market Interest, Capability and Capacity - In October 2023, the ICB published a Prior Information Notice (PIN) in Find a Tender seeking expressions of interest in its proposed contract for community services. This award process is therefore being conducted in accordance with the Public Contracts Regulations 2015 ("PCR") and the NHS (Procurement, Patient Choice and Competition) (No.2) Regulations 2013 ("NHS Regulations"). The response to this notice was limited, and no capable providers were identified.
- Lead Providers' capability and experience of enabling total system integration across a Place footprint. Working in Partnership with the Care Collaboratives to leverage collaboration across Primary Care, Secondary Care, Social Care, Intermediary Care services and local VCFSE providers. The capability to build on existing relationships with local partners provides significant benefits in enabling the level of transformation at the pace required to deliver the totality of benefits.
- Extensive in-depth operational understanding of local health needs, patient behaviours with demonstrated capability to tailoring services to meet local need. As established local acute providers, with extensive operational knowledge and expertise of delivering large scale health services to the local communities identified in the specification, will be in a strong position and therefore better placed to quickly identify where things do not work well for patients or local services and transform services at the pace required to expedite benefits to patients.

- Established local providers with capability to draw on their extensive community links, relationships, and established community engagement/involvement networks.
- Lead Provider commitment and capability to onboard data to Coventry & Warwickshire 'HealthIntent' Population Health Management platform. The use of Population Health Management data and therefore access to HealthIntent is essential for multi-disciplinary teams to deliver the personalised care requirements.
- Capability to develop integrated pathways of care enabling patients to be treated in line with their personal preferences, whilst managing and sharing the clinical risk across services. Consolidation of Acute and Community services under a single organisation, and therefore a single clinical governance framework will support a more responsive patient-centred approach as there is no requirement to seek consensus between two providers. Lead Providers are uniquely placed to develop blended workforce models utilising current IT and operational infrastructure that allow different parts of the system to work cohesively, thus maximise the range of the service offer within a fixed financial envelope.
- Lead Provider capability to leverage fiscal shift from hospital-based services to a preventative and proactive care model, whilst managing the potential financial risk this could expose individual services or organisations to in the short term.
- Capability to consolidate acute and community resources under a single organisation to support an integrated model of patient care which reduces waits and duplication overseeing the total demand and capacity, with capability to flex capacity across services, particularly during periods of system pressure.
- Capability to exercise delegated functions on behalf of the ICB as set out in the Health & Care Act 2022, subject to future NHS England guidance and requirements being met over the lifetime of the contract.

The ICB is therefore awarding the contract in accordance with regulation 32 (2)(b) of the PCR and regulation 5 of the NHS Regulations in that competition is absent for technical reasons as the services in scope of the contract can only be delivered by the Trusts identified in this notice-the Trusts are the only capable providers to deliver the services.

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 May 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 1

#### **V.2.3) Name and address of the contractor**

South Warwickshire University NHS Foundation Trust

Lakin Road

Warwickshire

CV34 5BW

Country

United Kingdom

NUTS code

- UKG13 - Warwickshire

NHS Organisation Data Service

RJC

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £436,955,270 / Highest offer: £557,859,722 taken into consideration

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 May 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 1

#### **V.2.3) Name and address of the contractor**

University Hospitals Coventry and Warwickshire NHS Trust

Clifford Bridge Road

Coventry

CV2 2DX

Country

United Kingdom

NUTS code

- UKG33 - Coventry

NHS Organisation Data Service

RKB

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £339,409,180 / Highest offer: £414,140,990 taken into consideration



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## **Section VI. Complementary information**

### **VI.3) Additional information**

PIN Notice Ref: 2023/S 000-029382