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Planning

Provision of a Cloud Transition Training Programme

Digital Health & Care Wales

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

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Procurement identifier (OCID): ocids-h6vhtk-065cc9

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Scope

Reference

PRJ-1324

Description

Digital Health and Care Wales (“DHCW”) has a requirement for a comprehensive Cloud Transition Training Programme to support the successful delivery of the Cloud Transition Programme (“CTP”). The CTP is a multi year transformation initiative to migrate national digital services from legacy on premises infrastructure into secure, modern cloud platforms, improving reliability, security and performance across NHS Wales.

The programme also requires significant organisational change, ensuring that DHCW staff are equipped with the skills, behaviours and ways of working needed to adopt cloud services effectively. To underpin this, DHCW seeks a Supplier to deliver role aligned training, certification pathways, hands on labs and simulations, and skills analytics that integrate fully with the People and Organisational Development (“POD”) portal as the system of record for enrolments, attendance, completions and certificates.

The Supplier will be responsible for ensuring that sufficient staff achieve the required capability levels to support the safe and timely delivery of each migration wave. This includes actively managing learner progress, identifying skills gaps early, monitoring wave level readiness, and escalating risks that may impact the CTP schedule. Training delivery must align with the 12 week migration wave cycle, with the Supplier supporting Training Needs Analysis at the start of each wave and delivering capability uplift in accordance with the Wave Training Plan.

Key deliverables and objectives of this requirement being:

- Staff achieve and retain relevant cloud certifications, with lifecycle tracking and renewal prompts.
- Wave aligned capability uplift (Foundation ? Practitioner ? Expert) supporting each migration's product/workload focus.
- Hands on labs/simulations that evidence practical proficiency aligned to DHCW controls.
- POD first operations for enrolment, attendance, completions, certificates, and MI in open, non proprietary formats.
- Creation of DHCW specific cloud training modules tailored to DHCW guardrails, policies, Cloud Operating Model and ways of working.
- Ensuring sufficient staff are upskilled and wave ready by required deadlines, through proactive monitoring of learner progress, readiness reporting and risk escalation (new requirement).
- Training delivery aligned to each 12 week migration wave, with Supplier supported Training Needs Analysis and capability uplift delivered to plan.

Wave readiness metrics — including training progress, completion levels, and capability uplift status — will form part of the Supplier's KPIs and will be reviewed through regular operational meetings and governance reviews.

Total value (estimated)

- £275,000 excluding VAT
- £330,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 July 2026 to 31 March 2028
- Possible extension to 31 March 2029
- 2 years, 9 months

Main procurement category

Services

CPV classifications

- 80000000 - Education and training services

Contract locations

- UKL - Wales

Engagement

Engagement deadline

16 March 2026

Engagement process description

In line with the Procurement Act 2023; DHCW Commercial Services wish to hold a pre-market engagement event prior to launching a procurement exercise for the commissioning of a Cloud Transition Training Programme. As such, discussions will be held with potential Suppliers prior to starting the tender exercise. The purpose being to both inform potential Suppliers and to allow DHCW to seek advice in the planning and enrolling of the procurement exercise.

DHCW Commercial Services team will be holding an online pre-market engagement event via Microsoft Teams 20th March 2026 at 1300hrs. Attendees will be provided with an insight into the requirement and given the opportunity to ask questions in an open forum.

Potential Suppliers who are interested in this pre-market engagement event are requested to complete an MS forms questionnaire, link below

:

<https://forms.office.com/Pages/ResponsePage.aspx?id=uChWuyjigkCoVkM8ntyPrpu9tyEgRQVIj4NHdP7XiYBUMUZGMTBQWUc5S0hIOEJRQIU2RkpJQIIZQS4u>

Please ensure to complete the pre-market engagement form (above) and register your interest to attend before 17th March at 1300hrs.

Potential Suppliers should note, that this engagement event, may not lead to a formal procurement and/or award of any framework/contracts. Further, that any information provided by potential Suppliers during this event, may be used by DHCW to help scope any proposed procurement.

Any queries raised, and relevant responses, by potential bidders at the Awareness Session over Teams 20th March, will be collated and distributed to all participants within one week of the event.

Accordingly, potential bidders are advised not to share any confidential information and/or information they would not wish to be shared more widely. DHCW accepts no liability for any costs incurred by Suppliers as a result of attending the engagement virtual event.

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

24 April 2026

Contracting authority

Digital Health & Care Wales

- Public Procurement Organisation Number: PHXM-8593-WBPZ

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Region: UKL22 - Cardiff and Vale of Glamorgan

Organisation type: Public authority - central government

Devolved regulations that apply: Wales