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Contract

## **ID 3276330 - Innovating Business Growth for Fermanagh and Omagh District Council**

Fermanagh and Omagh District Council

F03: Contract award notice

Notice identifier: 2021/S 000-017146

Procurement identifier (OCID): ocds-h6vhtk-02ca68

Published 21 July 2021, 8:14am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Fermanagh and Omagh District Council

2 Townhall Street

Enniskillen

BT74 7BA

#### **Email**

[SSDAdmin.CPD@finance-ni.gov.uk](mailto:SSDAdmin.CPD@finance-ni.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

#### **Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

#### **I.4) Type of the contracting authority**

Body governed by public law

#### **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

ID 3276330 - Innovating Business Growth for Fermanagh and Omagh District Council

Reference number

ID 3276330

#### **II.1.2) Main CPV code**

- 80500000 - Training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Fermanagh and Omagh District Council has secured part funding from Invest Northern Ireland and the European Regional Development Fund under the Investment for Growth and Jobs (2014-2020) Programme (EUIGJ) Local Economic Development (LED) Measure to deliver a new business support programme to local companies in the Fermanagh and Omagh District Council area. Innovating Business Growth is a hybrid programme to provide support to businesses across the district from inception through sales innovation

to growth. The programme will incorporate two strands, specifically: • Sales Academy • Kick Start 2 programme

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £260,500

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services
- 80510000 - Specialist training services
- 80521000 - Training programme services
- 80530000 - Vocational training services
- 79410000 - Business and management consultancy services
- 79411100 - Business development consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKN0 - Northern Ireland

### **II.2.4) Description of the procurement**

Fermanagh and Omagh District Council has secured part funding from Invest Northern Ireland and the European Regional Development Fund under the Investment for Growth and Jobs (2014-2020) Programme (EUIGJ) Local Economic Development (LED) Measure to deliver a new business support programme to local companies in the Fermanagh and Omagh District Council area. Innovating Business Growth is a hybrid programme to provide support to businesses across the district from inception through sales innovation to growth. The programme will incorporate two strands, specifically: • Sales Academy • Kick Start 2 programme

### **II.2.5) Award criteria**

Quality criterion - Name: AC1 Project Management / Weighting: 20

Quality criterion - Name: AC2 Contract Account Management / Weighting: 15

Quality criterion - Name: AC3 Contract Manager Experience / Weighting: 10

Quality criterion - Name: AC4 Proposed Workshop Methodology / Weighting: 10

Quality criterion - Name: AC5 Conferences / Weighting: 10

Quality criterion - Name: AC6 Proposed Team Experience - Business Development / Weighting: 12

Quality criterion - Name: AC7 Proposed Team Experience – Sales, Marketing ICT / Weighting: 11

Quality criterion - Name: AC8 Proposed Team Experience – Business Processes Efficiencies / Weighting: 6

Quality criterion - Name: AC9 Proposed Team Experience – Specialist Areas / Weighting: 6

Cost criterion - Name: Contract Price / Weighting: 0

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

European Regional Development Fund under the Investment for Growth and Jobs (2014-2020) Programme (EUIGJ) Local Economic Development (LED) Measure

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 098-260105](#)

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## **Section V. Award of contract**

### **Contract No**

1

### **Title**

Contract

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 July 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Full Circle

Unit 7-8

BELFAST

BT8 7QN

Email

[info@fullcircle.eu.com](mailto:info@fullcircle.eu.com)

Telephone

+44 2890691027

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £260,500

Total value of the contract/lot: £260,500

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Contract Monitoring. The successful contractor's performance on the contract will be regularly monitored in line with PGN 01/12. Contractors not delivering on contract requirements is a serious matter. It means the public purse is not getting what it is paying for. If a contractor fails to reach satisfactory levels of contract performance they will be given a specified time to improve. If, after the specified time, they still fail to reach satisfactory levels of contract performance, the matter will be escalated to senior management in CPD for further action. If this occurs and their performance still does not improve to satisfactory levels within the specified period, it may be regarded as an act of grave professional misconduct and they may be issued with a Certificate of Unsatisfactory Performance and the contract may be terminated. The issue of a Certificate of Unsatisfactory Performance will result in the contractor being excluded from all procurement competitions being undertaken by Centres of Procurement Expertise on behalf of bodies covered by the Northern Ireland Procurement Policy for a period of twelve months from the date of issue of the certificate.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The UK does not have any such bodies with responsibility for appeal/mediation procedures. Instead; any challenges are dealt with by the High Court, Commercial Division, to which proceedings may be issued regarding alleged breaches of the PCR 2015 as amended.

Belfast

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

CPD complied with the Public Contracts Regulations 2015 (as amended) and incorporated a standstill period (i.e. a minimum of 10 calendar days) at the point information on the award of contract was communicated to tenderers. That notification provided full information on the award decision. This provided time for the unsuccessful tenderers to challenge the award decision before the contract was entered into.

