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Contract

## **Open Age Older People's Preventative Services**

Westminster City Council  
The Royal Borough of Kensington and Chelsea

F03: Contract award notice

Notice identifier: 2021/S 000-017136

Procurement identifier (OCID): ocds-h6vhtk-02ca5e

Published 20 July 2021, 10:45pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Westminster City Council

64 Victoria Street

London

SW1E 6QP

#### **Email**

[tenders@westminster.gov.uk](mailto:tenders@westminster.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKI - London

#### **Internet address(es)**

Main address

[www.capitalesourcing.com](http://www.capitalesourcing.com)

### **I.1) Name and addresses**

The Royal Borough of Kensington and Chelsea

Town Hall, Hornton Street

London

W8 7NX

#### **Email**

[tenders@westminster.gov.uk](mailto:tenders@westminster.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKI3 - Inner London – West

#### **Internet address(es)**

Main address

[www.capitalesourcing.gov.uk](http://www.capitalesourcing.gov.uk)

### **I.2) Information about joint procurement**

The contract involves joint procurement

The contract is awarded by a central purchasing body

### **I.4) Type of the contracting authority**

Regional or local authority

### **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Open Age Older People's Preventative Services

Reference number

prj\_WCC\_18116

#### **II.1.2) Main CPV code**

- 85144000 - Residential health facilities services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Integrated Commissioning Department of the Royal Borough of Kensington and Chelsea and the City of Westminster (the Authorities) have awarded two contracts to Open Age for the provision of a Bi-borough Older People's Preventative Service. The first contract will cover services delivered within the City of Westminster and the second will cover services delivered within Kensington & Chelsea.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,133,898

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 98330000 - Physical well-being services

### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

The City of Westminster and the Royal borough of Kensington & Chelsea.

### **II.2.4) Description of the procurement**

The main outcomes for the bi-borough preventive service are to:

- Keep older residents healthy and independent
- Reduce loneliness and isolation
- Deliver services in a way to suit resident needs
- Ensure quality
- Meet increasingly complex needs

Open Age will deliver on the objectives and outcomes outlined above through the provision of a broad range of high-quality group activities. These will be positioned at the early stages of prevention and aimed at those older people who do not currently have high levels of health or care needs, or significant cognitive decline. Activities will be required to be easily accessible to all through a combination of dedicated older people's spaces, operate in a wide variety of community settings, and offer a remote (telephone and on-line) delivery strand.

Open Age will also provide support to target harder to reach groups or those who may need additional support to access the service. Open Age will work with Health, Social Care, voluntary sector providers and other partners to ensure easy referral routes into and out of the service.

Each contract will be for an initial period of 18 months, with the option to extend for a further 6 month period. During this term, services will be redesigned following significant changes caused by the pandemic, and a competitive procurement exercise will be undertaken for future service provision which continues to meet the needs of residents.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

Each contracting Authority at its absolute discretion can extend the contract period from 18 months for a further period of 6 months. The maximum contract term is two (2) years.

The contract value includes the 6 month extension option across both Westminster City Council and The Royal Borough of Kensington & Chelsea.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

A service review was carried out in 2019 with the intention to conduct a procurement exercise for services commencing 1st April 2021. These services required Open Age to deliver a range of face to face services in addition to a tele-befriending service, however due to restrictions imposed by the pandemic these were no longer suitable options. Instead commissioners worked with Open Age to develop a hybrid model to ensure continuity of services within government guidelines.

There were also capacity issues with a number of providers likely to bid. Continuing with a procurement exercise would have put increased pressure on a number of local providers when responding to the pandemic and a procurement exercise.

During this extension period, commissioners will work to understand the lessons learned from the pandemic, and how newly commissioned services can continue to reduce health

inequalities accentuated by the pandemic and associated lockdowns, and demand on ASC and PH services. The intention is to update the service review previously completed and redesign services across the Older People's Preventative portfolio. Findings from this exercise will inform the procurement strategy and approach taken to reprocur older people's preventative services within The Royal Borough of Kensington & Chelsea and the City of Westminster in the most streamlined and cost effective way. The updated service review will consider various options for service design such as borough-specific models, bi-borough models, targeted vs more generic models, and the integration of services across the Older People's Preventative portfolio. Following this a competitive procurement exercise will be carried out.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

#### **IV.2) Administrative information**

##### **IV.2.9) Information about termination of call for competition in the form of a prior information notice**

The contracting authority will not award any further contracts based on the above prior information notice

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### **Section V. Award of contract**

#### **Contract No**

1

#### **Title**

Open Age Older People's Preventative Services - RBKC Contract

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

19 July 2021

##### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Open Age

St Charles' Centre for Health & Wellbeing, Exmoor Street

London

Country

United Kingdom

NUTS code

- UKI - London

Internet address

[www.OpenAge.org.uk](http://www.OpenAge.org.uk)

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £698,326

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**Section V. Award of contract**

**Contract No**

2

**Title**

Open Age Older People's Preventative Services - WCC Contract

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

19 July 2021

### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Open Age

St Charles' Centre for Health & Wellbeing, Exmoor Street

London

Country

United Kingdom

NUTS code

- UKI - London

Internet address

[www.OpenAge.org.uk](http://www.OpenAge.org.uk)

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £435,572



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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Royal Courts of Justice

The Strand

London

Country

United Kingdom