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Planning

PRJ-1278-NHSE-Care Homes GP APMS SEL ICB Southwark MEQ

NHS London Commercial Hub on behalf of NHS South East London ICB

F01: Prior information notice

Prior information only

Notice identifier: 2023/S 000-017069

Procurement identifier (OCID): ocids-h6vhtk-03d6af

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Section I: Contracting authority

I.1) Name and addresses

NHS London Commercial Hub on behalf of NHS South East London ICB

4th Floor, Unex Tower, 5 Station Street

London

E15 1DA

Contact

Ms Kiran Uppal

Email

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Country

United Kingdom

Region code

UKI44 - Lewisham and Southwark

Internet address(es)

Main address

<https://www.selondonics.org/icb/>

Buyer's address

<https://londoncommercialhub.nhs.uk/>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/Advert?advertId=dc600bec-ff05-ee11-8123-005056b64545&fromRfxSummary=True&rfxId=b9f50325-0406-ee11-8123-005056b64545>

Additional information can be obtained from the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

PRJ-1278-NHSE-Care Homes GP APMS SEL ICB Southwark MEQ

Reference number

DN673692

II.1.2) Main CPV code

- 85000000 - Health and social work services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS South East London Integrated Care Board (NHS SEL ICB) under delegated commissioning on behalf of NHS England intends to procure a service provider to deliver the Care Home Practice under an APMS Contracts delivered directly to nursing and residential home residents within the borough of Southwark.

This service covers South East London and is a dedicated primary care service for older adult residents living in residential and nursing care homes in Southwark.

The service will operate under an APMS primary care contract and provide core General Medical Services together with an enhanced service specification for medical support for nursing and residential home residents in an agreed list of Care Homes in Southwark.

The service will provide GP services to a cohort of 368 Older People residing in an agreed list Nursing and Care Homes.

The indicative contract value is approximately £400,000 per annum.

The contract will have an initial term of 5 years (60 months), followed by an optional extension of 5 years (60 months) plus 5 years (60 months) at the discretion of the commissioner. If all available extension is taken up in full the contract will have a maximum duration of 15 years (180 months).

The Commissioner is seeking feedback through this market engagement exercise to

shape the requirements of this service and to inform the market of any future procurement exercise.

The Commissioner values open and detailed feedback in these areas.

Questionnaire responses submitted will remain confidential and information gathered will be used for the sole purpose of informing the upcoming procurement process and seeking feedback from the market.

Interested parties are asked to register on the ProContract portal and Express an Interest to gain access to the Market Engagement Questionnaire to complete and submit by the deadline stated;

<https://procontract.due-north.com/Advert?advertId=dc600bec-ff05-ee11-8123-005056b64545&fromRfxSummary=True&rfxId=b9f50325-0406-ee11-8123-005056b64545>

This Market Engagement process is being managed by the NHS London Commercial Hub (hosted by NHS North East London) on behalf of NHS South East London.

II.1.5) Estimated total value

Value excluding VAT: £6,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKI44 - Lewisham and Southwark

II.2.4) Description of the procurement

This is a prior information notice of an upcoming procurement process for the Care Home Practice APMS Contract delivered directly to nursing and residential care home residents within the borough of Southwark.

South East London Integrated Care Board (NHS South East London) under delegated commissioning on behalf of NHS England will soon be undertaking a procurement process to select a service provider to deliver the Care Home Practice under an APMS Contracts delivered directly to nursing and residential home residents within the borough

of Southwark.

The SEL ICB is currently developing the draft service requirements which is being informed by service user and stakeholder feedback. SEL ICB wish to request market feedback from potentially interested providers to inform the upcoming procurement process.

In order to assist the Commissioners with testing its assumptions and proposed service requirements, a market engagement questionnaire (MEQ) has been published to explore the market's feedback on the following areas:

- Outline of service requirements and KPI's
- timescales for procurement and mobilisation of the new contract
- proposed contract duration and financial model.

Although, this pre-market engagement does not form any part of the formal procurement process, it will inform how the new service is commissioned. Information gained from this exercise will be used to inform the final service specification and expected outcomes from the procurement process.

Background

This service covers South East London and is a dedicated primary care service for older adult residents living in residential and nursing care homes in Southwark. The practice is supported by Quay Health Solutions GP Federation and is part of North Southwark Primary care Network. They work within the Bermondsey Neighbourhood team.

Residential and nursing care home residents are amongst the most frail and vulnerable, with significant clinical complexity. Residents are three times more likely to fall in a care home than in their own home. Falls prevention is a core part of the early training for care homes and an essential component of mitigating against avoidable hospital admissions.

Outline

The service will operate under an APMS primary care contract and provide core General Medical Services together with an enhanced service specification for medical support for nursing and residential home residents in an agreed list of Care Homes in Southwark

The enhanced service is designed to take a multi-disciplinary approach to proactive case management, support prescribing priorities and deliver both routine and urgent care 'in-hours'.

Patient Cohort

The service will provide GP services to a cohort of 368 Older People residing in an agreed list Nursing and Care Homes.

Aims and objectives

The aims of the service are to:

- deliver a proactive patient centred model of integrated case management adopting a multidisciplinary approach to case management.
- provide a responsive service which adapts over time to patient feedback and to changes in evidence concerning medical care for the Nursing Home resident;
- provide clinical leadership to improve the overall quality of care for patients in Nursing Homes;
- develop effective working relationships with Nursing Homes, acute hospitals and other stakeholders which will allow the provider to effectively deliver against the objective of this service;
- Improve consistency and remove variation across the borough in quality of care.
- improve the quality of medical support to the patient;
- improve patient satisfaction and outcomes;
- improve end of life care and deliver Gold Standard Framework for Nursing Homes (GSFCH)
- improve management of long-term conditions, frailty and dementia;
- improve the wider wellbeing of all residents;
- support delivery of the Enhanced Health in Care Homes PCN DES service requirements

Contract value

The indicative contract value is approximately £400,000 per annum (subject to service spec reviews).

Contract Duration

The contract will have an initial term of 5 years (60 months), followed by an optional extension of 5 years (60 months) plus 5 years (60 months) at the discretion of the commissioner. If all available extension is taken up in full the contract will have a maximum duration of 15 years (180 months).

The purpose of this PIN is to inform the market of a possible procurement. In issuing this PIN and engaging with the market, the Authority is not committing to carrying out any procurement.

The services in the scope of this procurement fall within Schedule 3 to the Public Contracts Regulations 2015 ("the Regulations") which are not subject to the full regime of the Regulations, but is instead governed by the "Light Touch Regime" contained within Chapter 3, Section 7 of the Regulations (Regulations 74 to 77).

II.3) Estimated date of publication of contract notice

1 April 2024

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes