

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/017034-2024>

Contract

## Highcliffe Castle Catering Concession

Bournemouth Christchurch and Poole Council

F03: Contract award notice

Notice identifier: 2024/S 000-017034

Procurement identifier (OCID): ocds-h6vhtk-03fce4

Published 31 May 2024, 2:40pm

### Section I: Contracting authority

#### I.1) Name and addresses

Bournemouth Christchurch and Poole Council

Bournemouth Christchurch and Poole Council, Town Hall

Bournemouth

BH2 6DY

#### Contact

Strategic Procurement

#### Email

[procurement@bcpcouncil.gov.uk](mailto:procurement@bcpcouncil.gov.uk)

#### Telephone

+44 1202128989

**Country**

United Kingdom

**Region code**

UKK24 - Bournemouth, Christchurch and Poole

**Internet address(es)**

Main address

<https://www.bcpccouncil.gov.uk>

Buyer's address

<https://www.bcpccouncil.gov.uk>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Highcliffe Castle Catering Concession

Reference number

DN680085

#### **II.1.2) Main CPV code**

- 55500000 - Canteen and catering services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

An operator for the catering concession at Highcliffe Castle. To support visitor needs by providing them with a quality catering and refreshment offer, from the existing tea rooms building, with the option to provide satellite kiosks over busier periods.

The contract is for five years with the option to extend for a further five years. There for if the extension is taken the total length of the contract would be ten years.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £269,816

### **II.2) Description**

## **II.2.2) Additional CPV code(s)**

- 55500000 - Canteen and catering services

## **II.2.3) Place of performance**

NUTS codes

- UKK24 - Bournemouth, Christchurch and Poole

## **II.2.4) Description of the procurement**

An operator for the catering concession at Highcliffe Castle. To support visitor needs by providing them with a quality catering and refreshment offer, from the existing tea rooms building, with the option to provide satellite kiosks over busier periods.

The contract is for five years with the option to extend for a further five years. There for if the extension is taken the total length of the contract would be ten years. The start date of the contract is June 2024, for the out fit of the building, and the with the concession opening from Summer 2024 onwards.

The successful Operator is required to manage and carry out all operational aspects of the café including, but not limited to, staff welfare, employment legislation, training, certification, and illness. There are currently 70 covers inside the Tea Rooms and a large seating area outside which is available during good weather.

## **II.2.5) Award criteria**

Quality criterion - Name: Bidders approach to the financial operation of the business to ensure a successful catering provision. / Weighting: 15

Quality criterion - Name: Bidders approach to the management structure and operational resources to successfully deliver the operation / Weighting: 15

Quality criterion - Name: Bidders approach to the promotion of the operation to ensure a successful business and how you would add community and social value to the area /

Weighting: 5

Quality criterion - Name: Bidders approach to the products to be offered from the site and how the product offer will ensure a successful operation / Weighting: 15

Quality criterion - Name: Bidders approach to the internal design, decoration and layout of the café, including external furniture / Weighting: 15

Quality criterion - Name: Bidders approach to using their experience to ensure the successful delivery of the operation / Weighting: 20

Quality criterion - Name: Bidders approach to ensure that the concession is delivered sustainably including how your organisation will reduce their environmental impact / Weighting: 10

Quality criterion - Name: Bidders Approach to Additional Satellite Sites / Weighting: 5

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-027285](#)

---

## **Section V. Award of contract**

### **Contract No**

DN680085

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

14 May 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Openwide International Limited

Second Floor, Nucleus House, 2 Lower Mortlake Road,

Richmond

TW9 2JA

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £269,816

---

## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Bournemouth Christchurch Poole Council

BCP Civic Centre

Bournemouth

BJH2 6DY

Telephone

+44 1202128989

Country

United Kingdom