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Planning

Preliminary Market Engagement Notice for FW - Beds, Mattresses, Patient Handling Supplies and Services 2026

Mid South Essex NHS Foundation Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-016921

Procurement identifier (OCID): ocds-h6vhtk-050758 ([view related notices](#))

Published 25 April 2025, 9:39am

Scope

Reference

PR-3294

Description

This tender is to establish a framework agreement for the supply of pressure area care (PAC) equipment and services in addition to safe patient moving and handling equipment and services. The framework will provide a comprehensive range of products for use within the acute care, long term care/nursing homes and home care/community, accessed either by a rental model, rent to buy or capital purchase. Further to the aforementioned products, the Services within the scope of this procurement exercise cover decontamination, repair, maintenance, planned preventative maintenance, managed equipment service and other services related to the project. A full breakdown of the proposed requirements are below:

- Medical Beds and Associated Services

- Specialist Beds and Associated Services
- Patient Trolleys and Associated Services
- Plus Sized Equipment and Associated Services
- Dynamic Mattresses and Associated Services
- Static Mattresses and Associated Services
- Fluid Simulation / Air Fluidised Mattresses and Associated Services
- Hybrid Mattresses and Associated Services
- Cushions and Support Aids and Associated Services
- Pressure Relieving Chairs and Associated Services
- Patient Handling and Associated Services
- Repair and Planned Maintenance Services
- Decontamination Services
- Clinical Consultancy Programmes

Commercial tool

Establishes a framework

Total value (estimated)

- £500,000,000 excluding VAT
- £600,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 January 2026 to 31 December 2033
- 8 years

Main procurement category

Goods

Additional procurement category

Services

CPV classifications

- 33192000 - Medical furniture
- 33192100 - Beds for medical use
- 33192110 - Orthopaedic beds
- 33192120 - Hospital beds
- 33192130 - Motorised beds
- 33192140 - Psychiatric couches
- 33192150 - Therapy beds
- 33192160 - Stretchers
- 33192200 - Medical tables
- 33192210 - Examination tables
- 33192230 - Operating tables

- 33192300 - Medical furniture except beds and tables
- 33192310 - Traction or suspension devices for medical beds
- 33192340 - Operating theatre furniture except tables
- 33192600 - Lifting equipment for health care sector
- 33196000 - Medical aids
- 33196100 - Devices for the elderly
- 33196200 - Devices for the disabled
- 33193000 - Invalid carriages, wheelchairs and associated devices
- 33193100 - Invalid carriages and wheelchairs
- 33193120 - Wheelchairs
- 33193220 - Parts and accessories for wheelchairs
- 33193221 - Wheelchair cushions
- 33193222 - Wheelchair frames
- 50420000 - Repair and maintenance services of medical and surgical equipment
- 50421000 - Repair and maintenance services of medical equipment
- 50422000 - Repair and maintenance services of surgical equipment
- 39710000 - Electrical domestic appliances
- 39712000 - Electrical domestic appliances for use with the human body
- 39143000 - Bedroom, dining room and living-room furniture
- 39143100 - Bedroom furniture
- 39143110 - Beds and bedding and specialist soft furnishings
- 39143111 - Mattress supports
- 39143112 - Mattresses

- 39512000 - Bed linen
- 39512300 - Mattress covers
- 39522510 - Pneumatic mattresses
- 39110000 - Seats, chairs and related products, and associated parts
- 39111000 - Seats
- 39112000 - Chairs
- 39113000 - Miscellaneous seats and chairs
- 39114000 - Parts of seats
- 42410000 - Lifting and handling equipment
- 42411000 - Pulley tackle and hoists
- 42418000 - Lifting, handling, loading or unloading machinery
- 42419000 - Parts of lifting and handling equipment
- 33141710 - Crutches
- 33141720 - Walking aids

Contract locations

- UK - United Kingdom

Engagement

Engagement deadline

8 May 2025

Engagement process description

HealthTrust Europe plans to conduct engagement through virtual/in-person meetings and discussions with potential suppliers who are able to provide products and services detailed in the scope of the procurement, which includes pressure area care (PAC) equipment and services in addition to safe patient moving and handling equipment and services.

This engagement exercise aims to establish:

- Specification development and understanding of solutions available in the market
- Identify all potential suppliers for this requirement (including VCSEs and SMEs) and provide the opportunity to be awarded to the framework
- Understanding the commercial structure that aligns to market expectations and will meet the requirements of any Contracting Authorities
- Notifying the market and building capacity to prepare for the procurement and contract award.

Please reach out to Sabrina Jagpal at HealthTrust Europe via email at sabrina.jagpal@htepg.com to schedule an engagement meeting. Engagement meetings will take place between 28th April 2025 and 16th May 2025.

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
 - Voluntary, community and social enterprises (VCSE)
-

Submission

Publication date of tender notice (estimated)

21 July 2025

Contracting authority

Mid South Essex NHS Foundation Trust

- NHS Organisation Data Service: RAJ

Nether Mayne

Basildon

SS16 5NL

United Kingdom

Contact name: Customer Care

Telephone: 01268 524900

Email: customercare@htepg.com

Website: <https://www.mse.nhs.uk/>

Region: UKH37 - Essex Thames Gateway

Organisation type: Public authority - central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

HealthTrust Europe LLP

Summary of their role in this procurement: On 11th August 2021, Mid and South Essex NHS Foundation Trust (MSE) published a contract notice for procurement partner services. HealthTrust Europe LLP (HTE) was selected to provide these services under the MSE Framework, including access to HTE's public sector frameworks. HTE is now conducting this procurement exercise as part of its services to the Customers under the MSE Framework.

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Region: UKG31 - Birmingham

Contact organisation

Contact [HealthTrust Europe LLP](#) for any enquiries.