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Award

Provision of a whole-system Digital Shared Care Record including Patient Portal, Analytics and Electronic Care Planning system.

NHS Lincolnshire CCG

F15: Voluntary ex ante transparency notice

Notice identifier: 2021/S 000-016856

Procurement identifier (OCID): ocids-h6vhtk-02c94a

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Section I: Contracting authority/entity

I.1) Name and addresses

NHS Lincolnshire CCG

Bridge House The Point, Lions Way

Sleaford

NG34 8GG

Contact

David Bailey

Email

david.bailey1@nhs.net

Telephone

+44 1332888023

Country

United Kingdom

NUTS code

UKF - East Midlands (England)

Internet address(es)

Main address

<https://lincolnshireccg.nhs.uk/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of a whole-system Digital Shared Care Record including Patient Portal, Analytics and Electronic Care Planning system.

II.1.2) Main CPV code

- 48814000 - Medical information systems

II.1.3) Type of contract

Supplies

II.1.4) Short description

The Lincolnshire Care Portal is a 24-7/365 system hosted by United Lincolnshire Hospitals NHS Trust and currently implemented by the Lincolnshire sustainability and transformation partnership (STP). The system is used collaboratively across health and care settings and organisations. Clinicians are able to look at data from any connected systems which contribute to a Patients Local Shared Care Record. The Lincolnshire Care Portal is a catalyst for clinical transformation based on the following 4 capabilities: -

- Unified Clinical Care Record;
- Patient Portal;
- Analytics function supporting - dynamic patient cohorts, clinical alerts, risk stratification and population health management;
- Electronic Care Planning;

Underpinned by: -

- a robust information governance model;
- Custom RBAC model;
- comprehensive auditing;
- a set of eLearning modules;

The Lincolnshire Care Portal has Information Sharing Agreements (ISAs) with all Lincolnshire STP Provider organisations, GP Practices, Social Care, NHS organisations on the STP borders and a number of 3rd Sector care organisations supporting approximately 9,000 users.

The digital solution, currently provided by InterSystems is due to expire on the 30th June 2021 and needs to be extended until 31 March 2024, to avoid de-stabilising our system during the global pandemic, pending a review in 3 years' time when the STP may transition to the East Midlands LHCR platform. The current contract is underwritten by Lincolnshire CCG.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £2,263,230

II.2) Description

II.2.2) Additional CPV code(s)

- 48180000 - Medical software package
- 48814400 - Clinical information system

II.2.3) Place of performance

NUTS codes

- UKF - East Midlands (England)

Main site or place of performance

Lincolnshire

II.2.4) Description of the procurement

This contract is being procured under the Health Systems Support Framework Lot 2b via a Direct Award.

The Lincolnshire Care Portal digital solution comprises multiple components including: Unified Clinical Care Record (the care professional system), Patient Portal, Analytics function supporting - dynamic patient cohorts, clinical alerts, risk stratification and population health management; Electronic Care Planning.

It also includes a set of eLearning modules.

The Lincolnshire Care Portal digital solution data sets, functionality and user interfaces have all been developed and customised by InterSystems to meet Lincolnshire STP specifications of the service's unique requirements, including support for a distributed data architecture which can be deployed across all partner organisations to support individual partner organisations local IG requirements. All aspects of the solution have been delivered via a jointly resourced development life cycle involving STP specification of requirements, InterSystems technical design with STP review and sign off, InterSystems development and testing, STP and partner organisations user acceptance testing and sign off, and InterSystems release from the development and test environments, through to the verification and live production environments. The IT solution in its current form has involved on-going system development and multiple releases over a 4 year period. The associated eLearning modules have also gone through similar development life-cycles.

In addition to base product deliverables, the STP's contract with InterSystems has allowed for the development of additional functionality via the contract Change Control Note (CCN) process. A total of 29 CCN's have been implemented to deliver specific additional functionality to the base product IT solution, including support for Patient Demographic Service, Summary Care Record, Child Protection Information Service and customised alerts, GP Connect (Access Record Structured and HTML), Pathology WebV interface, EMAS FHIR interface, TPP S1 Community interface, RiO customised Event work-flow, in-house Electronic Discharge Documents, in-house Outpatient Letter Documents, Servelec Mosaic 2-way integration (including 'deep' integration within Servelec Mosaic), Medusa SIREN integration, End of Life Palliative Care, multiple Remote Monitoring systems, NHS Login integration, custom eReferral Templates, multiple Electronic Care Plans and integration, generation of Dynamic Patient Cohorts etc.

Due to the highly customised nature of the Lincolnshire Care Portal solution, it would not be possible to replace this with a common-off-the-shelf (COTS) solution. Based on the experience of developing the current solution, it is estimated that it would take a minimum of 2 years to develop and test a replacement system from scratch with the associated STP and partner organisation resource time and effort, and that of their suppliers, in order to replicate the functionality we have now. Clearly any such replacement would also have implementation and training implications and the associated disruption to all existing care professionals and patients across the Lincolnshire STP domain, whilst a replacement system was being implemented.

The STP strategic objective is to continue to develop the existing Lincolnshire Care Portal solution over the next 3 years in order to extract maximum benefit for our patients and staff during the global pandemic, and then to review the capability of the East Midlands LHCR platform during 2023, with a view to migrating to this platform if it meets our requirements. If not, then this would trigger a tender process for the Lincolnshire Care Portal solution at this time.

II.2.11) Information about options

Options: No

II.2.14) Additional information

Award of a contract under the direct award procedure under the NHS Health Systems Support Framework Lot 2b

Due to the highly customised nature of the Care Portal digital solution, it would be very difficult to replicate using a common-off-the-shelf solution, without incurring significant service degradation and disruption. Based on the experience of developing the current solution, it is estimated that it would take a approximately 2 years to develop, test and release to a live production environment a comparable replacement system with all of the associated STP resource time and effort required to support such a development. Thereafter, within 12 months of completion, we could then be facing a further change as we consider a transition to the Regional LHCR platform. Clearly the prospect of having to change twice within a 3 year period is very unpalatable in terms of resources (costs, staff to support, training) and disruption to services which would likely yield little no advancement/benefit in the meantime. We would effectively be expending a huge amount of resource to simply stand-still over a 2 - 3 year period.

The STP strategic objective is to continue to develop the existing Lincolnshire Care Portal solution over the next 3 years, not to de-stabilise our system as we emerge from the global pandemic and transition to a period of service restoration; in order to extract maximum benefit from our existing investment for our patients and staff, and then to review the capability of the East Midlands LHCR platform during 2023, with a view to migrating to this platform if it meets our requirements. If not, then this would trigger a tender process for the Lincolnshire Care Portal solution at this time. (Suppliers may be interested in bidding for the LHCR Platform referred to above. The ITT for this is expected to be released on 1st June 2021.)

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated without a prior call for competition

- The works, supplies or services can be provided only by a particular economic operator for the following reason:

- absence of competition for technical reasons

Explanation:

This contract is being awarded as a direct award under the Health Systems Support Framework Lot 2b.

Due to the highly customised nature of the Care Portal digital solution, it would be very difficult to replicate using a common-off-the-shelf solution, without incurring significant service degradation and disruption. Based on the experience of developing the current solution, it is estimated that it would take a approximately 2 years to develop, test and release to a live production environment a comparable replacement system with all of the associated STP resource time and effort required to support such a development. Thereafter, within 12 months of completion, we could then be facing a further change as we consider a transition to the Regional LHCR platform. Clearly the prospect of having to change twice within a 3 year period is very unpalatable in terms of resources (costs, staff to support, training) and disruption to services which would likely yield little no advancement/benefit in the meantime. We would effectively be expending a huge amount of resource to simply stand-still over a 2 - 3 year period.

The STP strategic objective is to continue to develop the existing Lincolnshire Care Portal solution over the next 3 years, not to de-stabilise our system as we emerge from the global pandemic and transition to a period of service restoration; in order to extract maximum benefit from our existing investment for our patients and staff, and then to review the capability of the East Midlands LHCR platform during 2023, with a view to migrating to this platform if it meets our requirements. If not, then this would trigger a tender process for the Lincolnshire Care Portal solution at this time. (Suppliers may be interested in bidding for the LHCR Platform referred to above. The ITT for this is expected to be released on 1st June 2021.)

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section V. Award of contract/concession

A contract/lot is awarded: Yes

V.2) Award of contract/concession

V.2.1) Date of conclusion of the contract

17 July 2021

V.2.2) Information about tenders

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor/concessionaire

InterSystems Corporation

Tangier Lane, EtonTown: Berkshire

Berkshire

SL4 6BB

Country

United Kingdom

NUTS code

- UKJ - South East (England)

The contractor/concessionaire is an SME

No

V.2.4) Information on value of contract/lot/concession (excluding VAT)

Initial estimated total value of the contract/lot/concession: £2,263,230

Total value of the contract/lot/concession: £2,263,230

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

NHS Arden & GEM CSU

Leicester

Country

United Kingdom