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Future opportunity

Finance Solutions

NHS Supply Chain Operated by DHL Supply Chain Ltd acting as agent of Supply Chain Coordination Ltd (SCCL)

F01: Prior information notice

Prior information only

Notice reference: 2021/S 000-016853

Published: 16 July 2021, 10:45pm

Section I: Contracting authority

I.1) Name and addresses

NHS Supply Chain Operated by DHL Supply Chain Ltd acting as agent of Supply Chain Coordination Ltd (SCCL)

c/o Skipton House, 80 London Road

London

SE16LH

Contact

Jonny Kay

Email

Jonny.Kay@supplychain.nhs.uk

Telephone

+44 7970992522

Country

United Kingdom

NUTS code

UKI4 - Inner London - East

Internet address(es)

Main address

https://www.gov.uk/government/organisations/department-of-health

Buyer's address

https://www.gov.uk/government/organisations/department-of-health/about/procurement

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

Additional information can be obtained from another address:

DHL Supply Chain Limited

Foxbridge Way

Normanton

WF61TL

Contact

Jonny Kay

Email

Jonny.Kay@supplychain.nhs.uk

Telephone

+44 7970992522

Country

United Kingdom

NUTS code

UKE4 - West Yorkshire

Internet address(es)

Main address

https://www.gov.uk/government/organisations/department-of-health

Buyer's address

https://www.gov.uk/government/organisations/department-of-health/about/procurement

I.4) Type of the contracting authority

National or federal Agency/Office

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Finance Solutions

II.1.2) Main CPV code

• 66100000 - Banking and investment services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Supply Chain seeks to establish a non-exclusive Framework Agreement for the provision of lease & loan services on a direct basis between NHS Supply Chain's customers & successful Applicants. Though this Framework Agreement NHS Supply Chain will offer customers the following options to fund a range of equipment & service options including, but not limited to, medical & non-medical assets, IT equipment, maintenance services & building works: Operating & finance leases & loans for single or multiple assets where the customer has clearly defined all the requirements; & Operating & finance leases & loans to finance a multi-year medical equipment replacement plan (ERP). ERP means a schedule setting out, for example, all equipment & / or maintenance & / or works service requirements from the customer. The ERP will be bespoke to each customer & shall provide details of the assets & services required & shall detail the number of years that the lease or loan is required.

II.1.5) Estimated total value

Value excluding VAT: £200,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 66100000 Banking and investment services
- 66110000 Banking services
- 66114000 Financial leasing services
- 66120000 Investment banking services and related services
- 66122000 Corporate finance and venture capital services
- 66150000 Financial markets administration services
- 66151000 Financial market operational services
- 66151100 Electronic marketplace retailing services
- 66170000 Financial consultancy, financial transaction processing and clearinghouse services
- 66172000 Financial transaction processing and clearing-house services
- 66190000 Loan brokerage services

- 79200000 Accounting, auditing and fiscal services
- 79220000 Fiscal services
- 79223000 Custom broker services

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

This procurement will be for the provision of Finance Solutions (Leases & Loans) within NHS Hospital, NHS Community and / or Social Care Environments. It is anticipated that the initial expenditure will be in the region of GBP 50 million in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement. An estimated value for the term of the Framework Agreement (2 + 2 years) will be in the region of GBP 200 Million.

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in GBP 50M in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.3) Estimated date of publication of contract notice

5 January 2022

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section VI. Complementary information

VI.3) Additional information

The purpose of this notice is to draw attention to a procurement that NHS Supply Chain intends to commence during the subsequent 12 months. The invitation to tender will be the subject of a separate notice and it is that notice to which potential suppliers will need to respond at the appropriate time.

The Framework Agreement between NHS Supply Chain and successful suppliers will reserve the right to purchase the same or similar supplies and/or services from suppliers not appointed to the Framework Agreement at its sole discretion.

NHS Supply Chain expects to provide successful suppliers with the opportunity to offer additional savings to customers through the provision of discounted pricing, value added offerings and commitment/bulk buy initiatives.

Framework Agreement will be between NHS Supply Chain and the Supplier, however 1) NHS Supply Chain, 2) any NHS Trust; 3) any other NHS entity; 4) any government department, agency or other statutory body and/or 5) any private sector entity active in the UK healthcare sector will be able to enter into a direct contract with the Supplier for any of the supplies and/or services under the Framework.

The Supplier will be required to report to and pay a direct contract management fee to NHS Supply Chain as detailed in the tender documents.

NHS Supply Chain is not currently considering the use of lots for this procurement. However, it reserves the right to as part of any future tender process. Further information in respect of the lot strategy will be set out in the notice for the forthcoming procurement.

As part of its pre-tender strategy, NHS Supply Chain would also like to engage with suppliers of these products via a Request for Information (RFI). If you would like to complete the Request for Information document in respect of the products which are the subject of this procurement then please follow the below instructions;

Portal Dashboard

SQs Open to All Suppliers

Select the link SQ_118 RFI Finance Solutions (Project Code_733)